

SLM Financing Scheme

2025

Financing Scheme in Summary

Principal	SLM	
Category	SLM Takaful (AFYC)	
Package	AFS	MBP
Duration	6 months	12 months
Amount (RM)	3K only	3K, 5K, 7K, 10K
Type	Fixed	Scale up
Monthly Sales Target (ANP/AFYC)	8K	10.5K, 17.5K, 24.5K, 35K
Min cases per mth	3 cases	3 cases
Extend to 2 nd Yr	No	Yes if achieve 420K
Monthly Payment	Pay if achieve monthly KPI and will pay on top of sales commission. (note: SLM MBP package on 2 nd year is on Top-up basis, 50K bonus if achieve AFYC420 in 2 nd yr)	
PR0, PR1 %	85%	85%
Catch up program	only previous one month*	Yearly with min 420K
Claw back if PR below 85%	Yes	Yes
Performance Review	Monthly	Monthly
Production Count	Picked up	Picked up

Note: All candidate must fill up Candidate Profile form, Character & Career Suitability test, Interviewed by respective GAM then to attend specific Principal Interview

* Provided previous one month with min one case and to fulfil month to date total target AFYC & total number of cases.

Financing Scheme in Summary – SLM AFS

Principal	SLM Takaful
Category	SLM Takaful (AFYC)
Package	AFS
Duration	6 months
Amount (RM)	3K only
Type	Fixed
Monthly Sales Target (ANP/AFYC)	8K
Min cases per mth	3 cases
Monthly Payment	Pay if achieve monthly KPI and will pay on top of sales commission.
PR0, PR1 %	85%
Catch up program	Only for the previous one month (provided previous month with min one case and to fulfil month to date total target AFYC & total number of cases.)
Claw back if PR below 85%	Yes
Performance Review	Monthly
Production Count	Picked up

Note: All candidate must fill up Candidate Profile form, Character & Career Suitability test, Interviewed by respective GAM then to attend specific Principal Interview

Financing Scheme in Summary – SLM MBP

Principal	SLM Takaful
Category	AFYC
Package	MBP (MDRT Building Program)
Duration	12 months
Amount (RM)	3K, 5K, 7K, 10K
Type	Scale up
Monthly Sales Target (ANP/AFYC)	10.5K, 17.5K, 24.5K, 35K
Min cases per mth	3 cases
Extend to 2 nd Yr	Yes if achieve 420K
Monthly Payment	Pay if achieve monthly KPI and will pay on top of sales commission. (note: SLM MBP package on 2nd year is on Top-up basis, 50K bonus if achieve AFYC420 in 2nd yr)
PR0, PR1 %	85%
Catch up program	Yearly with min 420K
Claw back if PR below 85%	Yes
Performance Review	Monthly
Production Count	Picked up

Note: All candidate must fill up Candidate Profile form, Character & Career Suitability test, Interviewed by respective GAM then to attend specific Principal Interview