

Agency **ERIC ENG**  
 Rank (All)

January	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ENG KOK WEE	-	-	-	-	1	0	-	-
<b>Grand Total</b>	-	-	-	-	1	0%	-	-

Rank **BDM**

February	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ENG KOK WEE	4,243.32	2.00	4,243.32	2.00	1	1	2.00	2,121.66
<b>Grand Total</b>	4,243.32	2.00	4,243.32	2.00	1	100%	2.00	2,121.66

Rank (All)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUA CHAI WEN	-	-	-	-	1	0	-	-
ENG KOK WEE	5,837.88	2.00	10,081.20	4.00	1	1	2.00	2,918.94
HAN HOOI FERN	-	-	-	-	1	0	-	-
WONG ZHAN YANG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	5,837.88	2.00	10,081.20	4.00	4	50%	1.00	-

<b>1st Qtr</b>	<b>10,081.20</b>	<b>4</b>	<b>2</b>	<b>50%</b>	<b>1</b>	<b>2,520.30</b>
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Agency **ERIC ENG**  
 Rank (All)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUA CHAI WEN	12,189.96	3.00	12,189.96	3.00	1	1	3.00	4,063.32
ENG KOK WEE	-	-	10,081.20	4.00	1	0	-	2,520.30
HAN HOOI FERN	-	-	-	-	1	0	-	-
SIM PHEI YING	-	-	-	-	1	0	-	-
WONG ZHAN YANG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	12,189.96	3.00	22,271.16	7.00	5	20%	3.00	6,583.62

Agency **ERIC ENG**  
 Rank (All)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUA CHAI WEN	7,200.00	1.00	19,389.96	4.00	1	1	1.00	7,200.00
ENG KOK WEE	-	-	10,081.20	4.00	1	0	-	-
HAN HOOI FERN	-	-	-	-	1	0	-	-
SIM PHEI YING	-	-	-	-	1	0	-	-
WONG ZHAN YANG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	7,200.00	1.00	29,471.16	8.00	5	20%	1.00	-

Agency **ERIC ENG**  
 Rank (All)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUA CHAI WEN	4,104.00	1.00	23,493.96	5.00	1	1	1.00	4,104.00
ENG KOK WEE	5,074.68	2.00	15,155.88	6.00	1	1	2.00	2,537.34
HAN HOOI FERN	-	-	-	-	1	0	-	-
SIM PHEI YING	2,040.00	1.00	2,040.00	1.00	1	1	1.00	2,040.00
WONG ZHAN YANG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	11,218.68	4.00	40,689.84	12.00	5	60%	1.33	-

<b>2nd Qtr</b>	<b>30,608.64</b>	<b>8</b>	<b>33%</b>	<b>1.78</b>	<b>3,390.82</b>
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<b>1st Half</b>	<b>40,689.84</b>	<b>12</b>	<b>5</b>	<b>42%</b>	<b>1.39</b>	<b>3,390.82</b>
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Agency ERIC ENG  
Rank (All)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUA CHAI WEN	4,500.00	1.00	27,993.96	6.00	1	1	1.00	4,500.00
ENG KOK WEE	5,040.00	1.00	20,195.88	7.00	1	1	1.00	5,040.00
HAN HOOI FERN	-	-	-	-	1	0	-	-
SIM PHEI YING	-	-	2,040.00	1.00	1	0	-	-
WONG ZHAN YANG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>9,540.00</b>	<b>2.00</b>	<b>50,229.84</b>	<b>14.00</b>	<b>5</b>	<b>40%</b>	<b>0.40</b>	<b>4,770.00</b>

Agency ERIC ENG  
Rank (All)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUA CHAI WEN	-	-	27,993.96	6.00	1	0	-	-
ENG KOK WEE	4,800.00	1.00	24,995.88	8.00	1	1	1.00	5,040.00
HAN HOOI FERN	-	-	-	-	1	0	-	-
SIM PHEI YING	-	-	2,040.00	1.00	1	0	-	-
WONG ZHAN YANG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>4,800.00</b>	<b>1.00</b>	<b>55,029.84</b>	<b>15.00</b>	<b>5</b>	<b>20%</b>	<b>0.20</b>	<b>4,800.00</b>

Agency ERIC ENG  
Rank (All)

September	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUA CHAI WEN	-	-	27,993.96	6.00	1	0	-	-
ENG KOK WEE	10,800.08	2.00	34,995.96	10.00	1	1	2.00	5,000.04
HAN HOOI FERN	-	-	-	-	1	0	-	-
SIM PHEI YING	-	-	2,040.00	1.00	1	0	-	-
WONG ZHAN YANG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>10,800.08</b>	<b>2.00</b>	<b>65,029.92</b>	<b>17.00</b>	<b>5</b>	<b>20%</b>	<b>0.40</b>	<b>5,400.04</b>

**3rd Qtr** 25,140.08 5.00 5 37% 1.04 5,028.02

**Up to date** 65,029.92 17.00 5 40% 1.27 3,825.29

## Agency

## GVF - CENTRAL

Rank

(All)

January	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ADELINE HEW MEI TENG	-	-	-	-	1	0	-	-
ANGELINE TEOH CHOO YEE	-	-	-	-	1	0	-	-
AU FEI EE	-	-	-	-	1	0	-	-
CHAN PHUI JIEN	2,500.00	1.00	2,500.00	1.00	1	1	1.00	2,500.00
CHEW CHEOK HUONG	-	-	-	-	1	0	-	-
CHUAH TEONG CHOON	-	-	-	-	1	0	-	-
DORCAS LAI JIA SZEN	-	-	-	-	1	0	-	-
ENG CHUN WEI	-	-	-	-	1	0	-	-
FOO YU SUEN	-	-	-	-	1	0	-	-
GURUNATHAN A/L SUPURMANIN @ SU	-	-	-	-	1	0	-	-
HUE AI TING	-	-	-	-	1	0	-	-
KONG CHEW VIN	-	-	-	-	1	0	-	-
KOO YUET YEN	-	-	-	-	1	0	-	-
LEE XUE MIN	-	-	-	-	1	0	-	-
LIEU CHEE MING	-	-	-	-	1	0	-	-
LIM HAU MUN	21,132.00	2.00	21,132.00	2.00	1	1	2.00	10,566.00
MAH HOOI XIN	-	-	-	-	1	0	-	-
NEOH MEEI LING	12,000.00	1.00	12,000.00	1.00	1	1	1.00	12,000.00
NG JU LING	4,200.00	1.00	4,200.00	1.00	1	1	1.00	4,200.00
NG SENG KUANG	-	-	-	-	1	0	-	-
S MUGANDAN A/L SELVARAJAH	-	-	-	-	1	0	-	-
TAN TENG JENG	-	-	-	-	1	0	-	-
TANG KAH HIANG	8,400.00	2.00	8,400.00	2.00	1	1	2.00	4,200.00
TUNG YEW WENG	-	-	-	-	1	0	-	-
WONG SOON KEONG	-	-	-	-	1	0	-	-
YUE LER YEE	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>48,232.00</b>	<b>7.00</b>	<b>48,232.00</b>	<b>7.00</b>	<b>26</b>	<b>19%</b>	<b>1.40</b>	<b>6,890.29</b>

Agency

GVF - CENTRAL

Rank

(All)

February	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANGELINE TEOH CHOO YEE	-	-	-	-	1	0	-	-
AU FEI EE	35,280.00	3.00	35,280.00	3.00	1	1	3.00	11,760.00
CHAN PHUI JIEN	-	-	2,500.00	1.00	1	0	-	-
CHEW CHEOK HUONG	-	-	-	-	1	0	-	-
CHUAH TEONG CHOON	-	-	-	-	1	0	-	-
DORCAS LAI JIA SZEN	-	-	-	-	1	0	-	-
ENG CHUN WEI	-	-	-	-	1	0	-	-
FOO YU SUEN	1,800.00	1.00	1,800.00	1.00	1	1	1.00	1,800.00
GURUNATHAN A/L SUPURMANIN @ SU	12,000.00	1.00	12,000.00	1.00	1	1	1.00	12,000.00
HUE AI TING	-	-	-	-	1	0	-	-
KONG CHEW VIN	-	-	-	-	1	0	-	-
KOO YUET YEN	-	-	-	-	1	0	-	-
LEE XUE MIN	2,400.00	1.00	2,400.00	1.00	1	1	1.00	2,400.00
LIEU CHEE MING	-	-	-	-	1	0	-	-
LIM HAU MUN	-	-	21,132.00	2.00	1	0	-	-
MAH HOOI XIN	-	-	-	-	1	0	-	-
NEOH MEEI LING	48,000.00	3.00	60,000.00	4.00	1	1	3.00	16,000.00
NG JU LING	-	-	4,200.00	1.00	1	0	-	-
NG SENG KUANG	9,600.00	1.00	9,600.00	1.00	1	1	1.00	9,600.00
S MUGANDAN A/L SELVARAJAH	-	-	-	-	1	0	-	-
TAN TENG JENG	-	-	-	-	1	0	-	-
TANG KAH HIANG	-	-	8,400.00	2.00	1	0	-	-
TEOH SENG TAY	-	-	-	-	1	0	-	-
TUNG YEW WENG	-	-	-	-	1	0	-	-
WONG SOON KEONG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>109,080.00</b>	<b>10.00</b>	<b>157,312.00</b>	<b>17.00</b>	<b>25</b>	<b>24%</b>	<b>1.67</b>	<b>10,908.00</b>

Rank

(All)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANGELINE TEOH CHOO YEE	-	-	-	-	1	0	-	-
AU FEI EE	-	-	35,280.00	3.00	1	0	-	-
CHAN PHUI JIEN	-	-	2,500.00	1.00	1	0	-	-
CHEW CHEOK HUONG	-	-	-	-	1	0	-	-
CHUAH TEONG CHOON	-	-	-	-	1	0	-	-
DORCAS LAI JIA SZEN	6,000.00	1.00	6,000.00	1.00	1	1	1.00	6,000.00
ENG CHUN WEI	2,400.00	1.00	2,400.00	1.00	1	1	1.00	2,400.00
FOO YU SUEN	4,800.00	1.00	6,600.00	2.00	1	1	1.00	4,800.00
GURUNATHAN A/L SUPURMANIN @ SU	-	-	12,000.00	1.00	1	0	-	-
HUE AI TING	-	-	-	-	1	0	-	-
KONG CHEW VIN	-	-	-	-	1	0	-	-
KOO YUET YEN	-	-	-	-	1	0	-	-
LEE XUE MIN	9,180.00	2.00	11,580.00	3.00	1	1	2.00	4,590.00
LIEU CHEE MING	-	-	-	-	1	0	-	-
LIM HAU MUN	-	-	21,127.20	2.00	1	0	-	-
MAH HOOI XIN	-	-	-	-	1	0	-	-
NEOH MEEI LING	-	-	60,000.00	4.00	1	0	-	-
NG JU LING	9,480.00	1.00	13,680.00	2.00	1	1	1.00	9,480.00
NG SENG KUANG	-	-	9,600.00	1.00	1	0	-	-
S MUGANDAN A/L SELVARAJAH	-	-	-	-	1	0	-	-
TAN TENG JENG	-	-	-	-	1	0	-	-
TANG KAH HIANG	-	-	8,400.00	2.00	1	0	-	-
TEOH SENG TAY	-	-	-	-	1	0	-	-
TUNG YEW WENG	24,000.00	2.00	24,000.00	2.00	1	1	2.00	12,000.00
WONG SI JING	50,400.00	1.00	50,400.00	1.00	1	1	1.00	50,400.00
WONG SOON KEONG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>106,260.00</b>	<b>9.00</b>	<b>263,567.20</b>	<b>26.00</b>	<b>26</b>	<b>27%</b>	<b>1.29</b>	<b>11,806.67</b>

**1st Qtr** **263,567.20** **26** **26** **23%** **1.45** **10,137.20**

Agency GVF - CENTRAL  
Rank (All)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANGELINE TEOH CHOO YEE	12,000.00	1.00	12,000.00	1.00	1	1	1.00	12,000.00
AU FEI EE	-	-	35,280.00	3.00	1	0	-	11,760.00
CHAN PHUI JIEN	-	-	2,500.00	1.00	1	0	-	2,500.00
CHEW CHEOK HUONG	-	-	-	-	1	0	-	-
CHUAH TEONG CHOON	-	-	-	-	1	0	-	-
DORCAS LAI JIA SZEN	-	-	6,000.00	1.00	1	0	-	6,000.00
ENG CHUN WEI	-	-	2,400.00	1.00	1	0	-	2,400.00
FOO YU SUEN	297.00	3.00	6,897.00	3.00	1	1	3.00	2,299.00
GURUNATHAN A/L SUPURMANIN @ SU	30,000.00	2.00	42,000.00	2.00	1	1	2.00	21,000.00
HUE AI TING	-	-	-	-	1	0	-	-
KONG CHEW VIN	-	-	-	-	1	0	-	-
KOO YUET YEN	-	-	-	-	1	0	-	-
LEE XUE MIN	12,000.00	4.00	23,580.00	4.00	1	1	4.00	5,895.00
LIEU CHEE MING	-	-	-	-	1	0	-	-
LIM HAU MUN	4,200.00	3.00	25,327.20	3.00	1	1	3.00	8,442.40
MAH HOOI XIN	-	-	-	-	1	0	-	-
NEOH MEEI LING	-	-	60,000.00	4.00	1	0	-	15,000.00
NG JU LING	-	-	13,680.00	2.00	1	0	-	6,840.00
NG SENG KUANG	-	-	9,600.00	1.00	1	0	-	9,600.00
S MUGANDAN A/L SELVARAJAH	-	-	-	-	1	0	-	-
TAN TENG JENG	-	-	-	-	1	0	-	-
TANG KAH HIANG	3,480.00	3.00	11,880.00	3.00	1	1	3.00	3,960.00
TEOH SENG TAY	-	-	-	-	1	0	-	-
TIU KANG LIN	-	-	-	-	1	0	-	-
TUNG YEW WENG	-	-	24,000.00	2.00	1	0	-	12,000.00
WONG SI JING	-	-	50,400.00	1.00	1	0	-	50,400.00
WONG SOON KEONG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>61,977.00</b>	<b>16.00</b>	<b>325,544.20</b>	<b>32.00</b>	<b>27</b>	<b>22%</b>	<b>2.67</b>	<b>3,873.56</b>

Agency GVF - CENTRAL  
 Rank (All)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANGELINE TEOH CHOO YEE	-	-	12,000.00	1.00	1	0	-	-
AU FEI EE	43,843.20	3.00	79,123.20	6.00	1	1	3.00	14,614.40
CHAN PHUI JIEN	12,504.00	2.00	15,004.00	3.00	1	1	2.00	6,252.00
CHEW CHEOK HUONG	3,200.00	1.00	3,200.00	1.00	1	1	1.00	3,200.00
CHUAH TEONG CHOON	-	-	-	-	1	0	-	-
DORCAS LAI JIA SZEN	-	-	6,000.00	1.00	1	0	-	-
ENG CHUN WEI	5,040.00	1.00	7,440.00	2.00	1	1	1.00	5,040.00
FOO YU SUEN	-	-	6,897.00	3.00	1	0	-	-
GURUNATHAN A/L SUPURMANIN @ SU	-	-	42,000.00	2.00	1	0	-	-
HUE AI TING	-	-	-	-	1	0	-	-
KONG CHEW VIN	-	-	-	-	1	0	-	-
KOO YUET YEN	-	-	-	-	1	0	-	-
LEE XUE MIN	-	-	23,580.00	4.00	1	0	-	-
LIEU CHEE MING	-	-	-	-	1	0	-	-
LIM HAU MUN	14,520.00	2.00	39,847.20	5.00	1	1	2.00	7,260.00
LIM SOO KHENG	-	-	-	-	1	0	-	-
MAH HOOI XIN	-	-	-	-	1	0	-	-
NEOH MEEI LING	-	-	60,000.00	4.00	1	0	-	-
NG JU LING	-	-	13,680.00	2.00	1	0	-	-
NG SENG KUANG	-	-	9,600.00	1.00	1	0	-	-
POON HOE FOO	-	-	-	-	1	0	-	-
S MUGANDAN A/L SELVARAJAH	-	-	-	-	1	0	-	-
TAN TENG JENG	-	-	-	-	1	0	-	-
TANG KAH HIANG	6,000.00	1.00	17,880.00	4.00	1	1	1.00	6,000.00
TEOH SENG TAY	-	-	-	-	1	0	-	-
TIU KANG LIN	-	-	-	-	1	0	-	-
TUNG YEW WENG	-	-	24,000.00	2.00	1	0	-	-
WONG SI JING	-	-	50,400.00	1.00	1	0	-	-
WONG SOON KEONG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>85,107.20</b>	<b>10.00</b>	<b>410,651.40</b>	<b>42.00</b>	<b>29</b>	<b>21%</b>	<b>1.67</b>	<b>8,510.72</b>

Agency GVF - CENTRAL  
 Rank (All)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANGELINE TEOH CHOO YEE	-	-	12,000.00	1.00	1	0	-	-
AU FEI EE	12,000.00	1.00	91,123.20	7.00	1	1	1.00	12,000.00
CHAN PHUI JIEN	7,016.24	3.00	22,020.24	6.00	1	1	3.00	2,338.75
CHEW CHEOK HUONG	2,400.00	1.00	5,600.00	2.00	1	1	1.00	2,400.00
CHUAH TEONG CHOON	-	-	-	-	1	0	-	-
DORCAS LAI JIA SZEN	-	-	6,000.00	1.00	1	0	-	-
ENG CHUN WEI	-	-	7,440.00	2.00	1	0	-	-
FOO YU SUEN	15,600.00	2.00	22,497.00	5.00	1	1	2.00	7,800.00
GURUNATHAN A/L SUPURMANIN @ SU	-	-	42,000.00	2.00	1	0	-	-
HOO FOO SON	55,020.00	6.00	55,020.00	6.00	1	1	6.00	9,170.00
HUE AI TING	-	-	-	-	1	0	-	-
KOO YUET YEN	-	-	-	-	1	0	-	-
LEE XUE MIN	6,000.00	2.00	29,580.00	6.00	1	1	2.00	3,000.00
LIEU CHEE MING	-	-	-	-	1	0	-	-
LIM HAU MUN	4,800.00	2.00	44,647.20	7.00	1	1	2.00	2,400.00
LIM SOO KHENG	-	-	-	-	1	0	-	-
LUWE LE MOI	-	-	-	-	1	0	-	-
MAH HOOI XIN	-	-	-	-	1	0	-	-
NEOH MEEI LING	-	-	60,000.00	4.00	1	0	-	-
NG JU LING	-	-	13,680.00	2.00	1	0	-	-
NG SENG KUANG	-	-	-	-	1	0	-	-
POON HOE FOO	-	-	-	-	1	0	-	-
S MUGANDAN A/L SELVARAJAH	-	-	-	-	1	0	-	-
TAN TENG JENG	-	-	-	-	1	0	-	-
TANG KAH HIANG	3,000.00	1.00	20,880.00	5.00	1	1	1.00	3,000.00
TEOH SENG TAY	-	-	-	-	1	0	-	-
TIU KANG LIN	-	-	-	-	1	0	-	-
TUNG YEW WENG	-	-	24,000.00	2.00	1	0	-	-
WONG SI JING	-	-	50,400.00	1.00	1	0	-	-
WONG SOON KEONG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>105,836.24</b>	<b>18.00</b>	<b>506,887.64</b>	<b>59.00</b>	<b>30</b>	<b>27%</b>	<b>2.25</b>	<b>5,879.79</b>

**2nd Qtr** 252,920.44 44 30 23% 2.19 5,748.19

**1st Half** 506,887.64 59 30 23% 1.82 8,591.32

Agency GVF - CENTRAL  
Rank (All)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANGELINE TEOH CHOO YEE	5,400.00	1.00	17,400.00	2.00	1	1	1.00	5,400.00
AU FEI EE	-	-	91,123.20	7.00	1	0	-	-
CHAN PHUI JIEN	966.00	1.00	22,986.24	7.00	1	1	1.00	966.00
CHEW CHEOK HUONG	3,600.00	1.00	9,200.00	3.00	1	1	1.00	3,600.00
CHUAH TEONG CHOON	-	-	-	-	1	0	-	-
DORCAS LAI JIA SZEN	-	-	6,000.00	1.00	1	0	-	-
ENG CHUN WEI	-	-	7,440.00	2.00	1	0	-	-
FOO YU SUEN	-	-	22,497.00	5.00	1	0	-	-
GURUNATHAN A/L SUPURMANIN @ SU	-	-	42,000.00	2.00	1	0	-	-
HOO FOO SON	10,200.00	2.00	65,220.00	8.00	1	1	2.00	5,100.00
HUE AI TING	-	-	-	-	1	0	-	-
KOO YUET YEN	-	-	-	-	1	0	-	-
LEE XUE MIN	-	-	29,580.00	6.00	1	0	-	-
LIEU CHEE MING	-	-	-	-	1	0	-	-
LIM HAU MUN	7,200.00	2.00	51,847.20	9.00	1	1	2.00	3,600.00
LIM SOO KHENG	3,000.00	1.00	3,000.00	1.00	1	1	1.00	3,000.00
LUWE LE MOI	-	-	-	-	1	0	-	-
MAH HOOI XIN	-	-	-	-	1	0	-	-
NEOH MEEI LING	18,000.00	1.00	78,000.00	5.00	1	1	1.00	18,000.00
NG JU LING	-	-	13,680.00	2.00	1	0	-	-
NG SENG KUANG	-	-	96,000.00	1.00	1	0	-	-
POON HOE FOO	4,080.00	1.00	4,080.00	1.00	1	1	1.00	4,080.00
S MUGANDAN A/L SELVARAJAH	-	-	-	-	1	0	-	-
TAN TENG JENG	-	-	-	-	1	0	-	-
TANG KAH HIANG	-	-	20,880.00	5.00	1	0	-	-
TEOH SENG TAY	-	-	-	-	1	0	-	-
TIU KANG LIN	6,000.00	1.00	6,000.00	1.00	1	1	1.00	6,000.00
TUNG YEW WENG	-	-	24,000.00	2.00	1	0	-	-
WONG SI JING	-	-	50,400.00	1.00	1	0	-	-
WONG SOON KEONG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>58,446.00</b>	<b>11.00</b>	<b>661,333.64</b>	<b>71.00</b>	<b>30</b>	<b>30%</b>	<b>0.37</b>	<b>5,313.27</b>

Agency GVF - CENTRAL  
Rank (All)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANGELINE TEOH CHOO YEE	11,520.00	2.00	28,920.00	4.00	1	1	2.00	5,760.00
AU FEI EE	3,720.00	1.00	94,843.20	8.00	1	1	1.00	3,720.00
CHAN PHUI JIEN	20.00	-	23,006.24	7.00	1	0	-	-
CHEW CHEOK HUONG	5,040.00	1.00	14,240.00	4.00	1	1	1.00	5,040.00
CHUAH TEONG CHOON	-	-	-	-	1	0	-	-
DORCAS LAI JIA SZEN	-	-	6,000.00	1.00	1	0	-	-
ENG CHUN WEI	-	-	7,440.00	2.00	1	0	-	-
FOO YU SUEN	-	-	22,497.00	5.00	1	0	-	-
GURUNATHAN A/L SUPURMANIN @ SU	-	-	42,000.00	2.00	1	0	-	-
HOO FOO SON	76,200.00	9.00	141,420.00	17.00	1	1	9.00	8,466.67
HUE AI TING	-	-	-	-	1	0	-	-
KOO YUET YEN	-	-	-	-	1	0	-	-
LEE XUE MIN	9,360.00	2.00	38,940.00	8.00	1	1	2.00	4,680.00
LIEU CHEE MING	-	-	-	-	1	0	-	-
LIM HAU MUN	-	-	51,847.20	9.00	1	0	-	-
LIM SOO KHENG	-	-	3,000.00	1.00	1	0	-	-
LUWE LE MOI	-	-	-	-	1	0	-	-
MAH HOOI XIN	-	-	-	-	1	0	-	-
NEOH MEEI LING	16,800.00	1.00	94,800.00	6.00	1	1	1.00	16,800.00
NG JU LING	-	-	13,680.00	2.00	1	0	-	-
NG SENG KUANG	-	-	9,600.00	1.00	1	0	-	-
POON HOE FOO	-	-	4,080.00	1.00	1	0	-	-
S MUGANDAN A/L SELVARAJAH	-	-	-	-	1	0	-	-
TAN TENG JENG	-	-	-	-	1	0	-	-
TANG KAH HIANG	9,720.00	1.00	30,600.00	7.00	1	1	2.00	4,860.00
TEOH SENG TAY	-	-	-	-	1	0	-	-
TIU KANG LIN	-	-	6,000.00	1.00	1	0	-	-
TUNG YEW WENG	-	-	24,000.00	2.00	1	0	-	-
WONG SI JING	-	-	50,400.00	1.00	1	0	-	-
WONG SOON KEONG	18,840.00	1.00	18,840.00	1.00	1	1	1.00	18,840.00
<b>Grand Total</b>	<b>151,220.00</b>	<b>18.00</b>	<b>726,153.64</b>	<b>90.00</b>	<b>30</b>	<b>27%</b>	<b>0.63</b>	<b>8,401.11</b>

Agency  
Rank

GVF - CENTRAL  
(All)

September	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANGELINE TEOH CHOO YEE	25,992.00	2.00	54,912.00	6.00	1	1	2.00	12,996.00
AU FEI EE	6,000.00	1.00	100,843.20	9.00	1	1	1.00	6,000.00
CHAN PHUI JIEN	40,128.80	5.00	63,135.04	12.00	1	1	5.00	8,025.76
CHEW CHEOK HUONG	5,500.00	2.00	19,740.00	6.00	1	1	2.00	2,750.00
CHUAH TEONG CHOON	-	-	-	-	1	0	-	-
DORCAS LAI JIA SZEN	-	-	6,000.00	1.00	1	0	-	-
ENG CHUN WEI	6,240.00	1.00	13,680.00	3.00	1	1	1.00	6,240.00
FOO YU SUEN	84,000.00	2.00	106,497.00	7.00	1	1	2.00	42,000.00
GURUNATHAN A/L SUPURMANIN @ SU	-	-	42,000.00	2.00	1	0	-	-
HOO FOO SON	10,200.00	2.00	151,620.00	19.00	1	1	2.00	5,100.00
HUE AI TING	-	-	-	-	1	0	-	-
KOO YUET YEN	-	-	-	-	1	0	-	-
LEE XUE MIN	1,800.00	1.00	40,740.00	9.00	1	1	1.00	1,800.00
LIEU CHEE MING	-	-	-	-	1	0	-	-
LIM HAU MUN	-	-	51,847.20	9.00	1	0	-	-
LIM SOO KHENG	-	-	3,000.00	1.00	1	0	-	-
LUWE LE MOI	-	-	-	-	1	0	-	-
MAH HOOI XIN	-	-	-	-	1	0	-	-
NEOH MEEI LING	-	-	94,800.00	6.00	1	0	-	-
NG JU LING	3,360.00	1.00	17,040.00	3.00	1	1	1.00	3,360.00
NG SENG KUANG	-	-	9,600.00	1.00	1	0	-	-
POON HOE FOO	-	-	4,080.00	1.00	1	0	-	-
S MUGANDAN A/L SELVARAJAH	-	-	-	-	1	0	-	-
TAN TENG JENG	-	-	-	-	0	0	-	-
TANG KAH HIANG	-	-	30,600.00	7.00	1	0	-	-
TEOH SENG TAY	-	-	-	-	1	0	-	-
TIU KANG LIN	-	-	6,000.00	1.00	1	0	-	-
TUNG YEW WENG	-	-	24,000.00	2.00	1	0	-	-
WONG SI JING	-	-	50,400.00	1.00	1	0	-	-
WONG SOON KEONG	-	-	18,840.00	1.00	1	0	-	-
<b>Grand Total</b>	<b>183,220.80</b>	<b>17.00</b>	<b>909,374.44</b>	<b>107.00</b>	<b>29</b>	<b>31%</b>	<b>0.59</b>	<b>10,777.69</b>

**3rd Qtr** 392,886.80 46.00 29 25% 1.35 8,541.02

**Up to date** 909,374.44 107.00 29 27% 0.78 8,498.83

## Agency

GVF - KK

Rank

(All)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
BRANDON WONG KEN VUI	108,000.00	2.00	108,000.00	2.00	1	1	2.00	54,000.00
CHIEW FATT YING	-	-	-	-	1	0	-	-
CHONG TSU TSHUNG	-	-	-	-	1	0	-	-
DAPHNE WONG JIA PING	-	-	-	-	1	0	-	-
ERIC GORDAN YAPP CHANG SHIUNG	-	-	-	-	1	0	-	-
KAREN TANG KIT LU	-	-	-	-	1	0	-	-
LEE AI LIN	-	-	-	-	1	0	-	-
MARIANI BINTI ARMANDO	-	-	-	-	1	0	-	-
NG SAN SAN	-	-	-	-	1	0	-	-
NOVENA CHIN	-	-	-	-	1	0	-	-
Grand Total	108,000.00	2.00	108,000.00	2.00	10	25%	2.00	54,000.00

Agency

GVF - KK

Rank

(All)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
BRANDON WONG KEN VUI	-	-	108,000.00	2.00	1	0	-	-
CHIEW FATT YING	-	-	-	-	1	0	-	-
DAPHNE WONG JIA PING	6,000.00	1.00	6,000.00	1.00	1	1	1.00	-
KAREN TANG KIT LU	-	-	-	-	1	0	-	-
LEE AI LIN	-	-	-	-	1	0	-	-
MARIANI BINTI ARMANDO	-	-	-	-	1	0	-	-
NOVENA CHIN	-	-	-	-	1	0	-	-
Grand Total	6,000.00	1.00	114,000.00	3.00	7	25%	1.00	6,000.00

Rank

(All)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
BRANDON WONG KEN VUI	-	-	108,000.00	2.00	1	0	-	-
CHIEW FATT YING	-	-	-	-	1	0	-	-
DAPHNE WONG JIA PING	-	-	6,000.00	1.00	1	0	-	-
KAREN TANG KIT LU	-	-	-	-	1	0	-	-
LEE AI LIN	-	-	-	-	1	0	-	-
MARIANI BINTI ARMANDO	-	-	-	-	1	0	-	-
NOVENA CHIN	-	-	-	-	1	0	-	-
Grand Total	-	-	114,000.00	3.00	7	0%	-	-

1st Qtr

114000

3

5

13%

1

38,000.00

Agency

GVF - KK

Rank

(All)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
BRANDON WONG KEN VUI	-	-	108,000.00	2.00	1	0	-	54,000.00
CHIEW FATT YING	-	-	-	-	1	0	-	-
DAPHNE WONG JIA PING	13,000.00	2.00	19,000.00	2.00	1	1	2.00	9,500.00
KAREN TANG KIT LU	-	-	-	-	1	0	-	-
LEE AI LIN	-	-	-	-	1	0	-	-
MARIANI BINTI ARMANDO	-	-	-	-	1	0	-	-
NOVENA CHIN	-	-	-	-	1	0	-	-
Grand Total	13,000.00	2.00	127,000.00	4.00	7	25%	2.00	6,500.00

Agency

GVF - KK

Rank

(All)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
BRANDON WONG KEN VUI	-	-	108,000.00	2.00	1	0	-	-
DAPHNE WONG JIA PING	-	-	19,000.00	2.00	1	0	-	-
KAREN TANG KIT LU	-	-	-	-	1	0	-	-
LEE AI LIN	-	-	-	-	1	0	-	-
Grand Total	-	-	127,000.00	4.00	4	0	-	-

Agency Rank GVF - KK (All)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
BRANDON WONG KEN VUI	-	-	108,000.00	2.00	1	0	-	-
DAPHNE WONG JIA PING	-	-	-	-	1	0	-	-
KAREN TANG KIT LU	-	-	-	-	1	0	-	-
LEE AI LIN	-	-	-	-	1	0	-	-
<b>Grand Total</b>	-	-	108,000.00	2.00	4	0	-	-

**2nd Qtr** 13,000.00 2 4 8% 0.67 6,500.00

**1st Half** 127,000.00 4 4 10% 0.83 31,750.00

Agency Rank GVF - KK (All)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
BRANDON WONG KEN VUI	-	-	108,000.00	2.00	1.00	0	-	-
DAPHNE WONG JIA PING	-	-	19,000.00	2.00	1.00	0	-	-
KAREN TANG KIT LU	4,872.00	2.00	4,872.00	2.00	1.00	1	2.00	2,436.00
LEE AI LIN	-	-	-	-	1.00	0	-	-
<b>Grand Total</b>	4,872.00	2.00	131,872.00	6.00	4.00	25%	0.50	2,436.00

Agency Rank GVF - KK (All)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
BRANDON WONG KEN VUI	-	-	108,000.00	2.00	1.00	0	-	-
DAPHNE WONG JIA PING	-	-	19,000.00	2.00	1.00	0	-	-
KAREN TANG KIT LU	-	-	4,872.00	2.00	1.00	0	-	-
LEE AI LIN	-	-	-	-	1.00	0	-	-
<b>Grand Total</b>	-	-	131,872.00	6.00	4.00	0%	-	-

Agency Rank GVF - KK (All)

September	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
BRANDON WONG KEN VUI	-	-	108,000.00	2.00	1.00	0	-	-
DAPHNE WONG JIA PING	-	-	19,000.00	2.00	1.00	0	-	-
KAREN TANG KIT LU	-	-	4,872.00	2.00	1.00	0	-	-
LEE AI LIN	-	-	-	-	1.00	0	-	-
<b>Grand Total</b>	-	-	131,872.00	6.00	4.00	0%	-	-

**3rd Qtr** 4,872.00 2.00 4 11% 0.61 2,436.00

**Up to date** 131,872.00 6.00 4 11% 0.76 21,978.67

Agency **GVF - KUCHING**  
 Rank (All)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUNG KOK FUNG	-	-	-	-	1	0	-	-
JACKY LEE ONG HENG	-	-	-	-	1	0	-	-
JOHG SHUN HIE	-	-	-	-	1	0	-	-
WENDY NGU SING WEI	-	-	-	-	1	0	-	-
<b>Grand Total</b>	-	-	-	-	4	0	-	-

Agency GVF - KUCHING  
 Rank (All)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUNG KOK FUNG	600.00	1.00	600.00	1.00	1	1	1.00	600.00
JACKY LEE ONG HENG	-	-	-	-	1	0	-	-
JOHG SHUN HIE	-	-	-	-	1	0	-	-
WENDY NGU SING WEI	-	-	-	-	1	0	-	-
<b>Grand Total</b>	600.00	1.00	600.00	1.00	4	1	-	-

Rank (All)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUNG KOK FUNG	-	-	600.00	1.00	1	0	-	-
JACKY LEE ONG HENG	-	-	-	-	1	0	-	-
JOHG SHUN HIE	-	-	-	-	1	0	-	-
WENDY NGU SING WEI	-	-	-	-	1	0	-	-
<b>Grand Total</b>	-	-	600.00	1.00	4	0	-	-

Agency GVF - KUCHING  
 Rank (All)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUNG KOK FUNG	-	1.00	600.00	1.00	1	0	-	600.00
JACKY LEE ONG HENG	-	-	-	-	1	0	-	-
JOHG SHUN HIE	-	-	-	-	1	0	-	-
WENDY NGU SING WEI	-	-	-	-	1	0	-	-
<b>Grand Total</b>	-	1.00	600.00	1.00	4	0	-	600.00

Agency GVF - KUCHING  
 Rank (All)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUNG KOK FUNG	-	-	600.00	1.00	1	0	-	-
JACKY LEE ONG HENG	-	-	-	-	1	0	-	-
JOHG SHUN HIE	-	-	-	-	1	0	-	-
WENDY NGU SING WEI	-	-	-	-	1	0	-	-
<b>Grand Total</b>	-	-	600.00	1.00	4	0	-	-

Agency GVF - KUCHING  
 Rank (All)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIN SUI KIONG	-	-	-	-	1	0	-	-
CHUNG KOK FUNG	-	-	600.00	1.00	1	0	-	-
JACKY LEE ONG HENG	-	-	-	-	1	0	-	-
JOHG SHUN HIE	-	-	-	-	1	0	-	-
WENDY NGU SING WEI	-	-	-	-	1	0	-	-
<b>Grand Total</b>	-	-	600.00	1.00	5	0	-	-

Agency GVF - KUCHING  
 Rank (All)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIN SUI KIONG	-	-	-	-	1	0	-	-
CHUNG KOK FUNG	-	-	600.00	1.00	1	0	-	-
JACKY LEE ONG HENG	-	-	-	-	1	0	-	-
JOHG SHUN HIE	-	-	-	-	1	0	-	-
WENDY NGU SING WEI	-	-	-	-	1	0	-	-
<b>Grand Total</b>	-	-	600.00	1.00	5	0	-	-

Agency GVF - KUCHING  
 Rank (All)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIN SUI KIONG	-	-	-	-	1	0	-	-
CHUNG KOK FUNG	-	-	600.00	1.00	1	0	-	-
JACKY LEE ONG HENG	-	-	-	-	1	0	-	-
JOHG SHUN HIE	-	-	-	-	1	0	-	-
WENDY NGU SING WEI	-	-	-	-	1	0	-	-
<b>Grand Total</b>	-	-	600.00	1.00	5	0	-	-

Agency GVF - KUCHING  
 Rank (All)

September	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIN SUI KIONG	-	-	-	-	1	0	-	-
CHUNG KOK FUNG	-	-	600.00	1.00	1	0	-	-
JACKY LEE ONG HENG	-	-	-	-	1	0	-	-
JOHG SHUN HIE	-	-	-	-	1	0	-	-
WENDY NGU SING WEI	-	-	-	-	1	0	-	-
<b>Grand Total</b>	-	-	600.00	1.00	5	0	-	-

**3rd Qtr** - - 5 11% - -

**Up to date** 600.00 1.00 5 4% - 600.00

## Agency

## GVF DIRECT KB

Rank

(All)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
MOHD ZUHAILI BIN MOHD ZAHARIAL	-	-	-	-	1	0	-	-
NADIA FAZIRA BINTI NASIR	-	-	-	-	1	0	-	-
RAJA NOR ZAINIES BINTI RAJA MAHMUD	-	-	-	-	1	0	-	-
SIE MEE FUNG	19,200.00	3.00	19,200.00	3.00	1	1	3.00	6,400.00
Grand Total	19,200.00	3.00	19,200.00	3.00	4	25%	3.00	6,400.00

Agency

GVF - KB

Rank

(All)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
MOHD ZUHAILI BIN MOHD ZAHARIAL	-	-	-	-	1	0	-	-
NADIA FAZIRA BINTI NASIR	-	-	-	-	1	0	-	-
RAJA NOR ZAINIES BINTI RAJA MAHMUD	2,400.00	1.00	2,400.00	1.00	1	1	1.00	2,400.00
SIE MEE FUNG	18,156.00	1.00	37,356.00	4.00	1	1	1.00	18,156.00
Grand Total	20,556.00	2.00	39,756.00	5.00	4	50%	1.00	10,278.00

Rank

(All)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HO SAU YIN	-	-	-	-	1	0	-	-
NADIA FAZIRA BINTI NASIR	-	-	-	-	1	0	-	-
RAJA NOR ZAINIES BINTI RAJA MAHMUD	-	-	2,400.00	1.00	1	0	-	-
SIE MEE FUNG	29,066.40	3.00	66,408.00	7.00	1	1	3.00	9,688.80
Grand Total	29,066.40	3.00	68,808.00	8.00	4	25%	3.00	9,688.80

1st Qtr

68,808.00

8

4

33%

2.33

8,601.00

Agency

GVF - KB

Rank

(All)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HO SAU YIN	28,233.60	1.00	28,233.60	1.00	1	1	1.00	28,233.60
NADIA FAZIRA BINTI NASIR	-	-	-	-	1	0	-	-
RAJA NOR ZAINIES BINTI RAJA MAHMUD	-	-	2,400.00	1.00	1	0	-	2,400.00
SIE MEE FUNG	6,000.00	1.00	72,408.00	8.00	1	1	8.00	9,051.00
Grand Total	34,233.60	2.00	103,041.60	10.00	4	50%	4.50	17,116.80

Agency

GVF - KB

Rank

(All)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HO SAU YIN	-	-	28,233.60	1.00	1	0	-	-
NADIA FAZIRA BINTI NASIR	-	-	-	-	1	0	-	-
RAJA NOR ZAINIES BINTI RAJA MAHMUD	3,000.00	1.00	5,400.00	2.00	1	1	1.00	3,000.00
SIE MEE FUNG	26,516.40	3.00	98,924.40	11.00	1	1	3.00	8,838.80
Grand Total	29,516.40	4.00	132,558.00	14.00	4	50%	2.00	7,379.10

Agency

GVF - KB

Rank

(All)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HO SAU YIN	-	-	28,233.60	1.00	1	0	-	-
NADIA FAZIRA BINTI NASIR	-	-	-	-	1	0	-	-
RAJA NOR ZAINIES BINTI RAJA MAHMUD	-	-	5,400.00	2.00	1	0	-	-
SIE MEE FUNG	7,200.00	3.00	106,124.40	14.00	1	1	3.00	2,400.00
Grand Total	7,200.00	3.00	139,758.00	17.00	4	25%	3.00	2,400.00

2nd Qtr

70950

9

4

42%

3.17

7,883.33

1st Half

139,758.00

17

4

0.38

2.75

8,221.06

Agency

GVF - KB

Rank

(All)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HO SAU YIN	-	-	28,233.60	1.00	1	0	-	-
NADIA FAZIRA BINTI NASIR	-	-	-	-	1	0	-	-
RAJA NOR ZAINIES BINTI RAJA MAHMUD	-	-	5,400.00	2.00	1	0	-	-
SIE MEE FUNG	-	-	106,124.40	14.00	1	0	-	-
Grand Total	-	-	139,758.00	17.00	4	0%	-	-



Agency GVV  
Rank (All)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HII SZE HOW	8,880.00	1.00	8,880.00	1.00	1	1	1.00	8,880.00
JEE SING BOO	3,000.00	1.00	3,000.00	1.00	1	0	-	3,000.00
LIEW HAI CHEN	3,600.00	1.00	3,600.00	1.00	1	1	1.00	3,600.00
LIEW PUHO LING	16,312.00	1.00	16,312.00	1.00	1	1	1.00	16,312.00
LIEW SAN HUA	396.00	-	396.00	-	1	1	-	-
LOW YONG HUI	-	-	-	-	1	0	-	-
THO TEON WEE	2,100.00	1.00	2,100.00	1.00	1	1	1.00	2,100.00
YONG SZE PAU	5,000.04	1.00	5,000.04	1.00	1	1	1.00	5,000.04
<b>Grand Total</b>	<b>33,288.04</b>	<b>4.00</b>	<b>33,288.04</b>	<b>4.00</b>	<b>8</b>	<b>75%</b>	<b>0.83</b>	<b>8,322.01</b>

Agency GVV  
Rank (All)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HII SZE HOW	-	-	8,880.00	1.00	1	0	-	-
JEE SING BOO	6,600.00	2.00	3,600.00	1.00	1	1	2.00	3,300.00
LIEW HAI CHEN	100.00	-	3,700.00	1.00	1	1	-	-
LIEW PUHO LING	3,000.00	1.00	19,312.00	2.00	1	1	1.00	3,000.00
LIEW SAN HUA	5,892.26	2.00	6,288.26	2.00	1	1	2.00	2,946.13
LOW YONG HUI	-	-	-	-	1	0	-	-
THO TEON WEE	3,600.00	-	5,700.00	2.00	1	1	-	-
YEO HUI HUA	-	-	-	-	1	0	-	-
YONG SZE PAU	-	-	5,000.04	1.00	1	0	-	-
<b>Grand Total</b>	<b>19,192.26</b>	<b>5.00</b>	<b>52,480.30</b>	<b>10.00</b>	<b>9</b>	<b>56%</b>	<b>1.00</b>	<b>3,838.45</b>

Rank (All)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HII SZE HOW	2,000.00	1.00	10,880.00	2.00	1	1	1.00	2,000.00
JEE SING BOO	26,678.00	6.00	30,278.00	7.00	1	1	6.00	4,446.33
LIEW HAI CHEN	3,100.00	1.00	6,800.00	2.00	1	1	1.00	3,100.00
LIEW PUHO LING	11,600.00	3.00	30,912.00	5.00	1	1	3.00	3,866.67
LIEW SAN HUA	30,400.00	8.00	36,688.26	10.00	1	1	8.00	3,800.00
LOW YONG HUI	-	-	-	-	1	0	-	-
THO TEON WEE	6,200.04	2.00	11,900.04	4.00	1	1	2.00	3,100.02
YEO HUI HUA	29,760.00	6.00	29,760.00	6.00	1	1	6.00	4,960.00
YONG SZE PAU	3,600.00	1.00	8,600.04	2.00	1	1	1.00	3,600.00
<b>Grand Total</b>	<b>113,338.04</b>	<b>28.00</b>	<b>165,818.34</b>	<b>38.00</b>	<b>9</b>	<b>89%</b>	<b>3.50</b>	<b>4,047.79</b>

**1st Qtr 165,818.34 38 9 73% 1.78 4,363.64**

Agency GVV  
Rank (All)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHONG SZE JUN	-	-	-	-	1	0	-	-
HII SZE HOW	-	-	10,880.00	2.00	1	0	-	5,440.00
JEE SING BOO	-	-	30,278.00	7.00	1	0	-	4,325.43
LIEW HAI CHEN	-	-	6,800.00	2.00	1	0	-	3,400.00
LIEW PUHO LING	-	1.00	30,912.00	5.00	1	0	-	6,182.40
LIEW SAN HUA	2,640.00	1.00	39,328.26	11.00	1	1	1.00	3,575.30
LOW YONG HUI	8,128.00	1.00	8,128.00	1.00	1	1	1.00	8,128.00
THO TEON WEE	-	-	11,900.04	4.00	1	0	-	2,975.01
YEO HUI HUA	2,448.00	1.00	32,208.00	7.00	1	1	1.00	4,601.14
YONG SZE PAU	4,020.00	1.00	12,620.04	3.00	1	1	1.00	4,206.68
<b>Grand Total</b>	<b>17,236.00</b>	<b>5.00</b>	<b>183,054.34</b>	<b>42.00</b>	<b>10</b>	<b>40%</b>	<b>1.00</b>	<b>3,447.20</b>

Agency GVV  
Rank (All)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHONG SZE JUN	3,600.00	1.00	3,600.00	1.00	1	1	1.00	3,600.00
HII SZE HOW	-	-	10,880.00	2.00	1	0	-	-
JEE SING BOO	1,800.00	-	32,078.00	8.00	1	1	-	-
LIEW HAI CHEN	6,039.60	2.00	12,839.60	4.00	1	1	2.00	3,019.80
LIEW PUHO LING	9,700.00	2.00	40,612.00	7.00	1	1	2.00	4,850.00
LIEW SAN HUA	4,800.00	2.00	44,128.26	13.00	1	1	2.00	2,400.00
LOW YONG HUI	-	-	8,128.00	1.00	1	0	-	-
THO TEON WEE	1,800.00	-	13,700.04	5.00	1	1	-	-
YEO HUI HUA	10,115.88	5.00	42,323.88	12.00	1	1	5.00	2,023.18
YONG SZE PAU	6,748.00	1.00	19,368.04	4.00	1	1	1.00	6,748.00
<b>Grand Total</b>	<b>44,603.48</b>	<b>13.00</b>	<b>227,657.82</b>	<b>57.00</b>	<b>10</b>	<b>80%</b>	<b>1.63</b>	<b>3,431.04</b>

Agency GVV  
Rank (All)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHONG SZE JUN	3,214.68	1.00	6,814.68	2.00	1	1	1.00	3,214.68
HII SZE HOW	3,000.00	1.00	13,880.00	3.00	1	1	1.00	3,000.00
JEE SING BOO	4,800.00	2.00	36,878.00	10.00	1	1	2.00	2,400.00
LIEW HAI CHEN	-	-	12,839.60	4.00	1	0	-	-
LIEW PUHO LING	4,599.96	2.00	45,211.96	9.00	1	1	2.00	2,299.98
LIEW SAN HUA	2,640.00	1.00	46,768.26	14.00	1	1	1.00	2,640.00
LOW YONG HUI	6,600.00	2.00	14,728.00	3.00	1	1	2.00	3,300.00
THO TEON WEE	-	-	13,700.04	5.00	1	0	-	-
YEO HUI HUA	-	-	42,323.88	12.00	1	0	-	-
YONG SZE PAU	-	-	19,368.04	4.00	1	0	-	-
<b>Grand Total</b>	<b>24,854.64</b>	<b>9.00</b>	<b>252,512.46</b>	<b>66.00</b>	<b>10</b>	<b>60%</b>	<b>1.50</b>	<b>2,761.63</b>

**2nd Qtr 86,694.12 27.00 10 60% 1.38 3,210.89**

**1st Half 252,512.46 66 10 67% 1.58 3,825.95**

Agency GVV  
Rank (All)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHONG SZE JUN	-	-	6,814.64	2.00	1	0	-	-
HII SZE HOW	-	-	13,880.00	3.00	1	0	-	-
JEE SING BOO	-	-	36,878.00	10.00	1	0	-	-
LIEW HAI CHEN	-	-	12,839.60	4.00	1	0	-	-
LIEW PUHO LING	-	-	45,211.96	9.00	1	0	-	-
LIEW SAN HUA	-	-	46,768.26	14.00	1	0	-	-
LOW YONG HUI	-	-	14,728.00	3.00	1	0	-	-
THO TEON WEE	2,799.96	1.00	16,500.00	6.00	1	1	1.00	2,799.96
YEO HUI HUA	-	-	42,323.88	12.00	1	0	-	-
YONG SZE PAU	-	-	19,368.04	4.00	1	0	-	-
<b>Grand Total</b>	<b>2,799.96</b>	<b>1.00</b>	<b>255,312.38</b>	<b>67.00</b>	<b>10</b>	<b>10%</b>	<b>0.10</b>	<b>2,799.96</b>

Agency GVV  
Rank (All)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHONG SZE JUN	4,513.05	1.00	11,327.73	3.00	1	1	1.00	4,513.05
HII SZE HOW	15,231.96	3.00	29,111.96	6.00	1	1	3.00	5,077.32
JEE SING BOO	- 3,456.00	-	33,422.00	10.00	1	0	-	-
LIEW HAI CHEN	100.00	-	12,939.60	4.00	1	0	-	-
LIEW PUHO LING	12,192.00	5.00	57,403.96	14.00	1	1	5.00	2,438.40
LIEW SAN HUA	2,160.00	-	48,928.26	14.00	1	0	-	-
LOW YONG HUI	-	-	14,728.00	3.00	1	0	-	-
THO TEON WEE	- 2,000.04	- 1.00	14,499.96	5.00	1	1	- 1.00	2,000.04
YEO HUI HUA	-	-	42,323.88	12.00	1	0	-	-
YONG SZE PAU	11,641.00	3.00	31,009.04	7.00	1	1	3.00	3,880.33
<b>Grand Total</b>	<b>40,381.97</b>	<b>11.00</b>	<b>295,694.39</b>	<b>78.00</b>	<b>10</b>	<b>50%</b>	<b>1.10</b>	<b>3,671.09</b>

Agency GVV  
Rank (All)

September	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHONG SZE JUN	9,887.57	2.00	21,215.30	5.00	1	1	2.00	4,943.79
HII SZE HOW	5,400.00	2.00	34,511.96	8.00	1	1	2.00	2,700.00
JEE SING BOO	12,960.00	2.00	46,382.00	12.00	1	1	2.00	6,480.00
LIEW HAI CHEN	2,439.60	1.00	15,379.20	5.00	1	1	1.00	2,439.60
LIEW PUHO LING	13,020.00	1.00	70,423.96	15.00	1	1	1.00	13,020.00
LIEW SAN HUA	2,422.80	1.00	51,351.06	15.00	1	1	1.00	2,422.80
LOW YONG HUI	-	-	14,728.00	3.00	1	0	-	-
THO TEON WEE	11,400.04	4.00	25,900.00	9.00	1	1	4.00	2,850.01
YEO HUI HUA	-	-	42,323.88	12.00	1	0	-	-
YONG SZE PAU	13,546.04	3.00	44,555.08	10.00	1	1	3.00	4,515.35
<b>Grand Total</b>	<b>71,076.05</b>	<b>16.00</b>	<b>366,770.44</b>	<b>94.00</b>	<b>10</b>	<b>80%</b>	<b>1.60</b>	<b>4,442.25</b>

**3rd Qtr** **114,257.98** **28.00** **10** **60%** **1.36** **4,080.64**

**Up to date** **366,770.44** **94.00** **10** **64%** **1.50** **3,901.81**

**Agency JBBO DIRECT**

Rank (All)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUNG KAH CHII	-	-	-	-	1	0	-	-
KOK WAI CHUN	-	-	-	-	1	0	-	-
WONG KEE LEUNG	-	-	-	-	1	0	-	-
YAP CHEN HENG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	-	-	-	-	4	0	-	-

Agency JBBO DIRECT  
Rank (All)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KOK WAI CHUN	13,193.08	6.00	13,193.08	6.00	1	1	6.00	2,198.85
WONG KEE LEUNG	-	-	-	-	1	0	-	-
YAP CHEN HENG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	13,193.08	6.00	13,193.08	6.00	3	1	6.00	2,198.85

Rank (All)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KOK WAI CHUN	- 2,600.04	- 1.00	10,593.04	5.00	1	0	-	2,600.04
WONG KEE LEUNG	-	-	-	-	1	0	-	-
YAP CHEN HENG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	- 2,600.04	- 1.00	10,593.04	5.00	3	0	-	-

**1st Qtr 10,593.04 5 33% 2 2,118.61**

Agency JBBO DIRECT  
Rank (All)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KOK WAI CHUN	- 2,400.00	- 1.00	8,193.04	4.00	1	1	- 1.00	2,048.26
WONG KEE LEUNG	-	-	-	-	1	0	-	-
YAP CHEN HENG	- 4,800.00	- 1.00	4,800.00	1.00	1	1	- 1.00	4,800.00
<b>Grand Total</b>	- 7,200.00	- 2.00	3,393.04	3.00	3	0	-	-

Agency JBBO DIRECT  
Rank (All)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KOK WAI CHUN	-	-	8,193.04	4.00	1	0	-	-
WONG KEE LEUNG	-	-	-	-	1	0	-	-
YAP CHEN HENG	-	-	4,800.00	1.00	1	0	-	-
<b>Grand Total</b>	-	-	3,393.04	3.00	3	0	-	-

Agency JBBO DIRECT  
Rank (All)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KOK WAI CHUN	-	-	8,193.04	4.00	1	0	-	-
WONG KEE LEUNG	-	-	-	-	1	0	-	-
YAP CHEN HENG	4,800.00	1.00	-	-	1	1	1.00	4,800.00
<b>Grand Total</b>	4,800.00	1.00	8,193.04	4.00	3	33%	1.00	4,800.00

**2nd Qtr -2400 -1 3 11% 0.33 2400**

**1st Half 8,193.04 4 3 22% 1.17 2,048.26**

Agency JBBO DIRECT  
Rank (All)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KOK WAI CHUN	-	-	8,193.04	4.00	1	0	-	-
WONG KEE LEUNG	-	-	-	-	1	0	-	-
YAP CHEN HENG	36.00	-	36.00	-	1	1	-	-
<b>Grand Total</b>	36.00	-	8,229.04	4.00	3	33%	-	-



Agency **NORTHERN CELINA**  
 Rank (All)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEE LAI YING	6,032.00	1.00	6,032.00	1.00	1	1	1.00	6,032.00
JESSIE TING AY NING	-	-	-	-	1	0	-	-
LIM BEE LIN	-	-	-	-	1	0	-	-
TEOH SOO ING	-	-	-	-	1	0	-	-
YAWALES SAE TEOH	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>6,032.00</b>	<b>1.00</b>	<b>6,032.00</b>	<b>1.00</b>	<b>5</b>	<b>20%</b>	<b>1.00</b>	<b>6,032.00</b>

Agency **NORTHERN CELINA**  
 Rank (All)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEE LAI YING	-	-	6,032.00	1.00	1	0	-	-
JESSIE TING AY NING	-	-	-	-	1	0	-	-
LIM BEE LIN	5,061.00	1.00	5,061.00	1.00	1	1	1.00	5,061.00
TEOH SOO ING	-	-	-	-	1	0	-	-
YAWALES SAE TEOH	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>5,061.00</b>	<b>1.00</b>	<b>11,093.00</b>	<b>2.00</b>	<b>5</b>	<b>20%</b>	<b>1.00</b>	<b>5,061.00</b>

Rank (All)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEE LAI YING	-	-	6,032.00	1.00	1	0	-	-
JESSIE TING AY NING	-	-	-	-	1	0	-	-
LIM BEE LIN	9,204.00	1.00	14,265.00	2.00	1	1	1.00	9,204.00
TEOH SOO ING	-	-	-	-	1	0	-	-
YAWALES SAE TEOH	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>9,204.00</b>	<b>1.00</b>	<b>20,297.00</b>	<b>3.00</b>	<b>5</b>	<b>20%</b>	<b>1.00</b>	<b>9,204.00</b>

**1st Qtr 20,297.00 3.00 5.00 20% 1.00 6,765.67**

Agency **NORTHERN CELINA**  
 Rank (All)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEE LAI YING	9,043.50	1.00	15,075.50	2.00	1	1	1.00	7,537.75
JESSIE TING AY NING	32,000.00	1.00	32,000.00	1.00	1	1	1.00	32,000.00
LIM BEE LIN	-	-	14,265.00	2.00	1	0	-	7,132.50
TEOH SOO ING	-	-	-	-	1	0	-	-
YAWALES SAE TEOH	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>41,043.50</b>	<b>2.00</b>	<b>61,340.50</b>	<b>5.00</b>	<b>5</b>	<b>40%</b>	<b>1.00</b>	<b>20,521.75</b>

Agency **NORTHERN CELINA**  
 Rank (All)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEE LAI YING	-	-	15,075.50	2.00	1	0	-	-
JESSIE TING AY NING	-	-	32,000.00	1.00	1	0	-	-
LIM BEE LIN	-	-	14,265.00	2.00	1	0	-	-
TEOH SOO ING	-	-	-	-	1	0	-	-
YAWALES SAE TEOH	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>-</b>	<b>-</b>	<b>61,340.50</b>	<b>5.00</b>	<b>5</b>	<b>0</b>	<b>-</b>	<b>-</b>





Agency NORTHERN JACK LAI  
 Rank (All)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LAI HING WAI	1,983.24	1.00	31,466.76	10.00	1	1	1.00	1,983.24
LEE KUAN TING	1,285.20	1.00	1,285.20	1.00	1	1	1.00	1,285.20
LIM ENG LYE	5,300.04	1.00	8,100.00	2.00	1	1	1.00	5,300.04
OOI AI SUANG	14,775.96	1.00	110,200.08	8.00	1	1	1.00	14,775.96
OOI SIAW HUN	17,743.00	1.00	46,754.00	3.00	1	1	1.00	17,743.00
YIENNIE LIM	-	-	3,944.28	1.00	1	0	-	-
<b>Grand Total</b>	<b>41,087.44</b>	<b>5.00</b>	<b>201,750.32</b>	<b>25.00</b>	<b>6</b>	<b>83%</b>	<b>1.00</b>	<b>8,217.49</b>

**2nd Qtr 119,164.52 16 6 61% 1.56 7,447.78**

**1st Half 201,750.32 25 6 53% 1.33 8,070.01**

Agency NORTHERN JACK LAI  
 Rank (All)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LAI HING WAI	8,400.00	2.00	39,866.76	12.00	1	1	2.00	4,200.00
LEE KUAN TING	-	-	1,285.20	1.00	1	0	-	-
LIM ENG LYE	-	-	8,100.00	2.00	1	0	-	-
OOI AI SUANG	-	-	110,200.08	8.00	1	0	-	-
OOI SIAW HUN	-	-	46,754.00	3.00	1	0	-	-
YIENNIE LIM	5,100.48	2.00	9,044.76	3.00	1	1	2.00	2,550.24
<b>Grand Total</b>	<b>13,500.48</b>	<b>4.00</b>	<b>215,250.80</b>	<b>29.00</b>	<b>6</b>	<b>33%</b>	<b>0.67</b>	<b>3,375.12</b>

Agency NORTHERN JACK LAI  
 Rank (All)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LAI HING WAI	1,499.96	-	38,366.80	12.00	1	0	-	-
LEE KUAN TING	-	-	1,285.20	1.00	1	0	-	-
LIM ENG LYE	-	-	8,100.00	2.00	1	0	-	-
OOI AI SUANG	47,071.31	3.00	157,271.39	11.00	1	1	3.00	15,690.44
OOI SIAW HUN	10,872.00	2.00	57,626.00	5.00	1	1	2.00	5,436.00
YIENNIE LIM	15,704.04	2.00	24,748.80	5.00	1	1	2.00	7,852.02
<b>Grand Total</b>	<b>72,147.39</b>	<b>7.00</b>	<b>287,398.19</b>	<b>36.00</b>	<b>6</b>	<b>50%</b>	<b>1.17</b>	<b>10,306.77</b>

Agency NORTHERN JACK LAI  
 Rank (All)

September	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LAI HING WAI	2,804.40	1.00	41,171.20	13.00	1	1	1.00	2,804.40
LEE KUAN TING	-	-	1,285.20	1.00	1	0	-	-
LIM ENG LYE	-	-	8,100.00	2.00	1	0	-	-
OOI AI SUANG	82,647.96	2.00	239,919.35	13.00	1	1	2.00	41,323.98
OOI SIAW HUN	1,117.20	-	58,743.20	5.00	1	0	-	-
YIENNIE LIM	4,560.00	1.00	29,308.80	6.00	1	1	1.00	4,560.00
<b>Grand Total</b>	<b>91,129.56</b>	<b>4.00</b>	<b>378,527.75</b>	<b>40.00</b>	<b>6</b>	<b>50%</b>	<b>0.67</b>	<b>22,782.39</b>

**3rd Qtr 176,777.43 15.00 6 50% 1.17 11,785.16**

**Up to date 378,527.75 40.00 6 52% 1.28 9,463.19**

Agency **SETIA**  
 Rank (All)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEW CHAI YANN	9,088.00	1.00	9,088.00	1.00	1	1	1.00	9,088.00
CHUAH CHONG KOH	-	-	-	-	1	0	-	-
GAN GUO CHAN	-	-	-	-	1	0	-	-
GAN GUO JIE	8,667.96	2.00	8,667.96	2.00	1	1	2.00	4,333.98
LAI WAI MAN	17,340.00	3.00	17,340.00	3.00	1	1	3.00	5,780.00
ONG DONG CHANG	-	-	-	-	1	0	-	-
TEE CHEE EAN	6,575.00	1.00	6,575.00	1.00	1	1	1.00	6,575.00
YAP CHE HOW	-	-	-	-	1	0	-	-
YEOH YONG KENG	4,400.00	2.00	4,400.00	2.00	1	1	2.00	2,200.00
<b>Grand Total</b>	<b>50,305.96</b>	<b>11.00</b>	<b>50,305.96</b>	<b>11.00</b>	<b>10</b>	<b>60%</b>	<b>1.29</b>	<b>4,573.27</b>

Agency **SETIA**  
 Rank (All)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEW CHAI YANN	33,947.96	6.00	43,035.96	7.00	1	1	6.00	5,657.99
CHUAH CHONG KOH	-	-	-	-	1	0	-	-
GAN GUO CHAN	-	-	-	-	1	0	-	-
GAN GUO JIE	10,899.96	2.00	19,567.92	4.00	1	1	2.00	5,449.98
LAI WAI MAN	39,340.08	14.00	56,680.08	17.00	1	1	14.00	2,810.01
ONG DONG CHANG	7,800.00	2.00	7,800.00	2.00	1	1	2.00	3,900.00
TEE CHEE EAN	9,150.00	3.00	15,725.00	4.00	1	1	3.00	3,050.00
YAP CHE HOW	-	-	-	-	1	0	-	-
YEOH YONG KENG	-	-	4,400.00	2.00	1	0	-	-
<b>Grand Total</b>	<b>119,510.81</b>	<b>31.00</b>	<b>169,816.77</b>	<b>42.00</b>	<b>10</b>	<b>60%</b>	<b>3.00</b>	<b>3,855.19</b>

Rank (All)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEW CHAI YANN	56,364.00	11.00	99,399.96	18.00	1	1	11.00	5,124.00
CHUAH CHONG KOH	-	-	-	-	1	0	-	-
GAN GUO CHAN	-	-	-	-	1	0	-	-
GAN GUO JIE	30,146.50	5.00	49,714.42	9.00	1	1	5.00	6,029.30
LAI WAI MAN	12,804.00	3.00	69,484.08	20.00	1	1	3.00	4,268.00
ONG DONG CHANG	36,146.24	8.00	43,946.24	10.00	1	1	8.00	4,518.28
TEE CHEE EAN	35,696.00	9.00	51,421.00	13.00	1	1	9.00	3,966.22
YAP CHE HOW	-	-	-	-	1	0	-	-
YEOH YONG KENG	-	-	4,400.00	2.00	1	0	-	-
<b>Grand Total</b>	<b>192,307.74</b>	<b>41.00</b>	<b>362,124.51</b>	<b>83.00</b>	<b>10</b>	<b>70%</b>	<b>5.14</b>	<b>4,690.43</b>

**1st Qtr 362,124.51 83 10 63% 3.14 4,362.95**

Agency Rank SETIA (All)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEW CHAI YANN	61,488.00	13.00	160,887.96	30.00	1	1	13.00	4,729.85
CHUAH CHONG KOH	-	-	-	-	1	0	-	-
GAN GUO CHAN	-	-	-	-	1	0	-	-
GAN GUO JIE	9,401.04	2.00	59,115.46	11.00	1	1	2.00	4,700.52
LAI WAI MAN	28,817.64	6.00	98,301.72	26.00	1	1	6.00	4,802.94
ONG DONG CHANG	9,600.00	1.00	53,546.24	11.00	1	1	1.00	9,600.00
TEE CHEE EAN	7,707.00	-	43,714.00	13.00	1	1	-	-
YAP CHE HOW	-	-	-	-	1	0	-	-
YEOH YONG KENG	-	-	4,400.00	2.00	1	0	-	-
<b>Grand Total</b>	<b>101,779.98</b>	<b>22.00</b>	<b>463,904.49</b>	<b>104.00</b>	<b>10</b>	<b>60%</b>	<b>3.67</b>	<b>4,626.36</b>

Agency Rank SETIA (All)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEW CHAI YANN	3,600.00	1.00	164,487.96	31.00	1	1	1.00	3,600.00
CHUAH CHONG KOH	-	-	-	-	1	0	-	-
GAN GUO CHAN	-	-	-	-	1	0	-	-
GAN GUO JIE	-	-	59,115.46	11.00	1	0	-	-
LAI WAI MAN	8,820.00	2.00	107,121.72	28.00	1	1	2.00	4,410.00
ONG DONG CHANG	13,381.69	3.00	66,927.93	14.00	1	1	3.00	4,460.56
TEE CHEE EAN	54,700.00	6.00	98,414.00	19.00	1	1	6.00	9,116.67
YAP CHE HOW	-	-	-	-	1	0	-	-
YEOH YONG KENG	-	-	4,400.00	2.00	1	0	-	-
<b>Grand Total</b>	<b>80,501.69</b>	<b>12.00</b>	<b>529,850.07</b>	<b>112.00</b>	<b>10</b>	<b>40%</b>	<b>3.00</b>	<b>6,708.47</b>

Agency Rank SETIA (All)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEW CHAI YANN	14,696.40	4.00	179,184.36	35.00	1	1	4.00	3,674.10
CHUAH CHONG KOH	-	-	-	-	1	0	-	-
GAN GUO CHAN	2,499.96	1.00	2,499.96	1.00	1	1	1.00	2,499.96
GAN GUO JIE	1,394.00	-	57,721.46	11.00	1	0	-	-
LAI WAI MAN	7,830.00	3.00	114,951.72	31.00	1	1	3.00	2,610.00
LIM LEE MEI	7,065.96	1.00	14,716.96	2.00	0	1	1.00	7,065.96
ONG DONG CHANG	12,860.04	2.00	79,787.97	16.00	1	1	2.00	6,430.02
TEE CHEE EAN	61,845.94	7.00	160,259.94	26.00	1	1	7.00	8,835.13
YAP CHE HOW	11,760.00	2.00	11,760.00	2.00	1	1	2.00	5,880.00
YEOH YONG KENG	-	-	4,400.00	2.00	1	0	-	-
<b>Grand Total</b>	<b>119,431.46</b>	<b>20.00</b>	<b>694,988.64</b>	<b>144.00</b>	<b>10</b>	<b>70%</b>	<b>2.00</b>	<b>5,971.57</b>

2nd Qtr 301,713.13 54 10 57% 2.89 5,587.28

1st Half 694,988.64 144 10 60% 3.02 4,826.31

Agency Rank SETIA (All)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEW CHAI YANN	16,572.00	5.00	195,756.36	40.00	1	1	5.00	3,314.40
CHUAH CHONG KOH	-	-	-	-	1	0	-	-
GAN GUO CHAN	-	-	2,499.96	1.00	1	0	-	-
GAN GUO JIE	4,800.00	1.00	62,521.46	12.00	1	1	1.00	4,800.00
LAI WAI MAN	5,940.00	2.00	120,891.72	33.00	1	1	2.00	2,970.00
ONG DONG CHANG	-	-	79,787.97	16.00	1	0	-	-
TEE CHEE EAN	11,400.00	2.00	171,659.94	28.00	1	1	2.00	5,700.00
YAP CHE HOW	-	-	11,760.00	2.00	1	0	-	-
YEOH YONG KENG	-	-	4,400.00	2.00	1	0	-	-
<b>Grand Total</b>	<b>38,712.00</b>	<b>10.00</b>	<b>649,277.41</b>	<b>134.00</b>	<b>9</b>	<b>44%</b>	<b>1.11</b>	<b>3,871.20</b>

Agency Rank SETIA (All)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEW CHAI YANN	12,306.88	-	208,063.24	40.00	1	1	-	-
CHUAH CHONG KOH	-	-	-	-	1	0	-	-
GAN GUO CHAN	-	-	2,499.96	1.00	1	0	-	-
GAN GUO JIE	5,160.00	1.00	67,681.46	13.00	1	1	1.00	5,160.00
LAI WAI MAN	37,160.00	9.00	158,051.72	42.00	1	1	9.00	4,128.89
LIM YENG YOK	-	-	-	-	1	0	-	-
ONG DONG CHANG	10,422.80	4.00	90,210.77	20.00	1	1	4.00	2,605.70
TEE CHEE EAN	85,400.00	6.00	257,059.94	34.00	1	1	6.00	14,233.33
YAP CHE HOW	-	-	11,760.00	2.00	1	0	-	-
YEOH YONG KENG	-	-	4,400.00	2.00	1	0	-	-
<b>Grand Total</b>	<b>150,449.68</b>	<b>20.00</b>	<b>799,727.09</b>	<b>154.00</b>	<b>10</b>	<b>50%</b>	<b>2.00</b>	<b>7,522.48</b>

Agency Rank SETIA (All)

September	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEW CHAI YANN	10,917.00	4.00	218,980.24	44.00	1	1	4.00	2,729.25
CHUAH CHONG KOH	-	-	-	-	1	0	-	-
GAN GUO CHAN	-	-	2,499.96	1.00	1	0	-	-
GAN GUO JIE	5,370.96	1.00	73,052.42	14.00	1	1	1.00	5,370.96
LAI WAI MAN	11,523.96	3.00	169,575.68	45.00	1	1	3.00	3,841.32
LIM YENG YOK	-	-	11,872.00	2.00	1	0	-	-
NG KAI REN	-	-	-	-	1	0	-	-
ONG DONG CHANG	30.00	-	90,240.77	20.00	1	0	-	-
TEE CHEE EAN	12,864.00	1.00	269,923.94	35.00	1	1	1.00	12,864.00
YAP CHE HOW	-	-	11,760.00	2.00	1	0	-	-
YEOH YONG KENG	1,957.49	1.00	6,357.49	3.00	1	1	1.00	1,957.49
<b>Grand Total</b>	<b>42,663.41</b>	<b>10.00</b>	<b>854,262.50</b>	<b>166.00</b>	<b>11</b>	<b>45%</b>	<b>0.91</b>	<b>4,266.34</b>

**3rd Qtr 231,825.09 40.00 11 56% 2.46 5,795.63**

**Up to date 854,262.50 166.00 11 59% 2.83 5,146.16**

Agency **ONEIRIC**  
 Rank (All)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEAH TECK WAI	-	-	-	-	1	0	-	-
KHOO PEI SIAH	-	-	-	-	1	0	-	-
KOH SUET TING	3,576.00	1.00	3,576.00	1.00	1	1	1.00	3,576.00
LIM SENG YEW	-	-	-	-	1	0	-	-
SEM SEOU YEIN	8,199.96	1.00	8,199.96	1.00	1	1	1.00	8,199.96
TAI AN GEE	6,228.00	2.00	6,228.00	2.00	1	1	2.00	3,114.00
YAP TSOK HENG	20,540.04	2.00	20,540.04	2.00	1	1	2.00	10,270.02
<b>Grand Total</b>	<b>38,544.00</b>	<b>4.00</b>	<b>38,544.00</b>	<b>4.00</b>	<b>7</b>	<b>57%</b>	<b>1.00</b>	<b>9,636.00</b>

Agency **ONEIRIC**  
 Rank (All)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEAH TECK WAI	4,800.00	2.00	4,800.00	2.00	1	1	2.00	2,400.00
KHOO PEI SIAH	-	-	-	-	1	0	-	-
KOH SUET TING	-	-	3,576.00	1.00	1	0	-	-
KOH WAI SHYUAN	10,080.00	4.00	10,080.00	4.00	1	1	4.00	2,520.00
LIM KOK SENG	140.00	-	140.00	-	0	0	-	-
LIM SENG YEW	-	-	-	-	1	0	-	-
SEM SEOU YEIN	-	-	8,199.96	1.00	1	0	-	-
TAI AN GEE	1,800.00	1.00	8,028.00	3.00	1	1	1.00	1,800.00
YAP TSOK HENG	3,000.00	1.00	23,540.04	3.00	1	1	1.00	3,000.00
<b>Grand Total</b>	<b>19,820.00</b>	<b>8.00</b>	<b>58,364.00</b>	<b>12.00</b>	<b>8</b>	<b>50%</b>	<b>1.60</b>	<b>2,477.50</b>

Rank (All)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEAH TECK WAI	2,400.00	1.00	7,200.00	3.00	1	1	1.00	2,400.00
KHOO PEI SIAH	25,620.08	8.00	25,620.08	8.00	1	1	8.00	3,202.51
KOH SUET TING	7,600.08	-	11,176.08	1.00	1	1	-	-
KOH WAI SHYUAN	-	-	10,080.00	4.00	1	0	-	-
LIM KOK SENG	-	-	140.00	-	0	0	-	-
LIM SENG YEW	9,600.00	3.00	9,600.00	3.00	1	1	3.00	3,200.00
SEM SEOU YEIN	-	-	8,199.96	1.00	1	0	-	-
TAI AN GEE	7,080.00	1.00	15,108.00	4.00	1	1	1.00	7,080.00
YAP TSOK HENG	-	-	23,540.04	3.00	1	0	-	-
<b>Grand Total</b>	<b>52,300.16</b>	<b>13.00</b>	<b>110,664.16</b>	<b>25.00</b>	<b>8</b>	<b>63%</b>	<b>2.60</b>	<b>4,023.09</b>

**1st Qtr 110,664.16 25 8 57% 1.73 4,426.57**

Agency **ONEIRIC**  
 Rank (All)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEAH TECK WAI	480.00	-	7,680.00	3.00	1	1	-	2,560.00
KHOO PEI SIAH	5,700.00	2.00	31,320.08	10.00	1	1	2.00	3,132.01
KOH SUET TING	-	-	11,176.08	1.00	1	0	-	11,176.08
KOH WAI SHYUAN	11,261.36	4.00	21,341.36	8.00	1	1	4.00	2,667.67
LIM KOK SENG	-	-	140.00	-	0	0	-	-
LIM SENG YEW	-	-	9,600.00	3.00	1	0	-	3,200.00
SEM SEOU YEIN	20,692.00	2.00	28,891.96	3.00	1	1	2.00	9,630.65
TAI AN GEE	-	-	15,108.00	4.00	1	0	-	3,777.00
YAP TSOK HENG	-	-	23,540.04	3.00	1	0	-	7,846.68
<b>Grand Total</b>	<b>38,133.36</b>	<b>8.00</b>	<b>148,797.52</b>	<b>33.00</b>	<b>8</b>	<b>50%</b>	<b>2.00</b>	<b>4,766.67</b>

Agency ONEIRIC  
Rank (All)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEAH TECK WAI	10,400.00	4.00	18,080.00	7.00	1	1	4.00	2,600.00
KHOO PEI SIAH	2,400.00	1.00	33,720.08	11.00	1	1	1.00	2,400.00
KOH SUET TING	-	-	11,176.08	1.00	1	0	-	-
KOH WAI SHYUAN	-	-	21,341.36	8.00	1	0	-	-
LIM KOK SENG	-	-	140.00	-	0	0	-	-
LIM SENG YEW	-	-	9,600.00	3.00	1	0	-	-
SEM SEOU YEIN	-	-	28,891.96	3.00	1	0	-	-
TAI AN GEE	-	-	15,108.00	4.00	1	0	-	-
YAP TSOK HENG	-	-	23,540.04	3.00	1	0	-	-
<b>Grand Total</b>	<b>12,800.00</b>	<b>5.00</b>	<b>161,597.52</b>	<b>38.00</b>	<b>8</b>	<b>25%</b>	<b>2.50</b>	<b>2,560.00</b>

Agency ONEIRIC  
Rank (All)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEAH TECK WAI	3,888.00	1.00	21,968.00	8.00	1	1	1.00	3,888.00
KHOO PEI SIAH	-	-	33,720.08	11.00	1	0	-	-
KOH SUET TING	3,740.04	-	14,916.12	1.00	1	1	-	-
KOH WAI SHYUAN	-	-	21,341.36	8.00	1	0	-	-
LIM KOK SENG	-	-	140.00	-	0	0	-	-
LIM SENG YEW	18,352.80	3.00	27,952.80	6.00	1	1	3.00	6,117.60
SEM SEOU YEIN	-	-	28,891.96	3.00	1	0	-	-
TAI AN GEE	-	-	15,108.00	4.00	1	0	-	-
YAP TSOK HENG	4,800.00	1.00	28,340.04	4.00	1	1	1.00	4,800.00
<b>Grand Total</b>	<b>30,780.84</b>	<b>5.00</b>	<b>192,378.36</b>	<b>43.00</b>	<b>8</b>	<b>50%</b>	<b>1.25</b>	<b>6,156.17</b>

**2nd Qtr** **81,714.20** **18** **8** **42%** **1.92** **4,539.68**

**1st Half** **192,378.36** **43** **8** **49%** **1.83** **4,473.92**

Agency ONEIRIC  
Rank (All)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEAH TECK WAI	-	-	21,968.00	8.00	1	0	-	-
KHOO PEI SIAH	7,200.00	2.00	40,920.08	13.00	1	1	2.00	3,600.00
KOH SUET TING	3,660.90	1.00	18,577.02	-	1	1	1.00	3,660.90
KOH WAI SHYUAN	3,000.00	1.00	24,341.36	9.00	1	1	1.00	3,000.00
LIM KOK SENG	-	-	140.00	-	0	0	-	-
LIM SENG YEW	7,260.00	1.00	35,212.80	7.00	1	1	1.00	7,260.00
SEM SEOU YEIN	-	-	28,891.96	3.00	1	0	-	-
TAI AN GEE	5,110.52	3.00	20,218.52	7.00	1	1	3.00	1,703.51
YAP TSOK HENG	8,950.40	1.00	37,290.44	5.00	1	1	1.00	8,950.40
<b>Grand Total</b>	<b>35,181.82</b>	<b>9.00</b>	<b>227,560.18</b>	<b>52.00</b>	<b>8</b>	<b>75%</b>	<b>1.13</b>	<b>3,909.09</b>

Agency ONEIRIC  
Rank (All)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEAH TECK WAI	7,200.00	3.00	29,168.00	11.00	1	1	3.00	2,400.00
KHOO PEI SIAH	3,000.00	1.00	43,920.08	14.00	1	1	1.00	3,000.00
KOH SUET TING	6,858.00	2.00	25,435.02	2.00	1	1	2.00	3,429.00
KOH WAI SHYUAN	-	-	24,341.36	9.00	1	0	-	-
LIM KOK SENG	45.60	-	185.60	-	0	0	-	-
LIM SENG YEW	720.00	-	35,932.80	7.00	1	0	-	-
SEM SEOU YEIN	11,365.20	2.00	40,257.16	5.00	1	1	2.00	5,682.60
TAI AN GEE	19.20	-	20,237.72	7.00	1	0	-	-
YAP TSOK HENG	32.00	-	37,322.44	5.00	1	0	-	-
<b>Grand Total</b>	<b>29,240.00</b>	<b>8.00</b>	<b>256,800.18</b>	<b>60.00</b>	<b>8</b>	<b>50%</b>	<b>1.00</b>	<b>3,655.00</b>

Agency Rank ONEIRIC (All)

September	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEAH TECK WAI	9,660.00	3.00	38,828.00	14.00	1	1	3.00	3,220.00
KHOO PEI SIAH	-	-	43,920.08	14.00	1	0	-	-
KOH SUET TING	10,480.04	1.00	35,915.06	3.00	1	1	1.00	10,480.04
KOH WAI SHYUAN	-	-	24,341.36	9.00	1	0	-	-
LIM KOK SENG	-	-	185.60	-	0	0	-	-
LIM SENG YEW	-	-	35,932.80	7.00	1	0	-	-
SEM SEOU YEIN	8,916.00	2.00	49,173.16	7.00	1	1	2.00	4,458.00
TAI AN GEE	3,300.00	1.00	23,537.72	8.00	1	1	1.00	3,300.00
YAP TSOK HENG	446.40	-	37,768.84	5.00	1	0	-	-
<b>Grand Total</b>	<b>32,802.44</b>	<b>7.00</b>	<b>289,602.62</b>	<b>67.00</b>	<b>8</b>	<b>50%</b>	<b>0.88</b>	<b>4,686.06</b>

**3rd Qtr 97,224.26 24.00 8 52% 1.55 4,051.01**

**Up to date 289,602.62 67.00 8 50% 1.73 4,322.43**

Agency Rank NEO (All)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG TSE KAI	3,600.00	-	3,600.00	-	1	1	-	-
GOH SZE MEI	3,600.00	1.00	3,600.00	1.00	1	1	1.00	3,600.00
KHIEW KIAN CHEW	-	-	-	-	1	0	-	-
KHONG KAR YEAN	5,076.00	1.00	5,076.00	1.00	0	0	-	5,076.00
LEONG CHUM KIT	-	-	-	-	1	0	-	-
LIM HUI TING	-	-	-	-	1	0	-	-
LOW LI CHUN	-	-	-	-	1	0	-	-
NEO IVES	-	-	-	-	1	0	-	-
NEO SOON KIAN	20,402.40	7.00	20,402.40	7.00	1	1	7.00	2,914.63
NG KUAN YEONG	6,728.76	2.00	6,728.76	2.00	1	1	2.00	3,364.38
SOO CHING GUAN	5,517.05	2.00	5,517.05	2.00	1	1	2.00	2,758.53
SOO KEE SIN	-	-	-	-	1	0	-	-
TAN KEE MENG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>34,772.21</b>	<b>11.00</b>	<b>34,772.21</b>	<b>11.00</b>	<b>12</b>	<b>42%</b>	<b>2.40</b>	<b>3,161.11</b>

Agency Rank NEO (All)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG TSE KAI	6,628.92	1.00	10,228.92	1.00	1	1	1.00	6,628.92
GOH SZE MEI	17,520.00	6.00	21,120.00	7.00	1	1	6.00	2,920.00
KHIEW KIAN CHEW	-	-	-	-	1	0	-	-
KHONG KAR YEAN	-	-	5,076.00	1.00	0	0	-	-
LEONG CHUM KIT	-	-	-	-	1	0	-	-
LIM HUI TING	-	-	-	-	1	0	-	-
LOW LI CHUN	-	-	-	-	1	0	-	-
NEO IVES	-	-	-	-	1	0	-	-
NEO SOON KIAN	36,380.52	9.00	56,782.92	16.00	1	1	9.00	4,042.28
NG KUAN YEONG	25,764.65	7.00	32,493.41	9.00	1	1	7.00	3,680.66
SIM HUN BENG	-	-	-	-	0	0	-	-
SOO CHING GUAN	14,217.70	3.00	19,734.75	5.00	1	1	3.00	4,739.23
SOO KEE SIN	15,840.00	2.00	15,840.00	2.00	1	1	2.00	7,920.00
TAN KEE MENG	4,665.96	1.00	4,665.96	1.00	1	1	1.00	4,665.96
<b>Grand Total</b>	<b>121,017.75</b>	<b>29.00</b>	<b>155,789.96</b>	<b>40.00</b>	<b>12</b>	<b>58%</b>	<b>4.14</b>	<b>4,173.03</b>

Rank (All)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG TSE KAI	-	-	10,228.92	1.00	1	0	-	-
GOH SZE MEI	2,040.00	1.00	23,160.00	8.00	1	1	1.00	2,040.00
KHIEW KIAN CHEW	-	-	-	-	1	0	-	-
KHONG KAR YEAN	-	-	5,076.00	1.00	0	0	-	-
LEONG CHUM KIT	-	-	-	-	1	0	-	-
LIM HUI TING	-	-	-	-	1	0	-	-
LOW LI CHUN	-	-	-	-	1	0	-	-
NEO IVES	-	-	-	-	1	0	-	-
NEO SOON KIAN	19,090.96	5.00	75,873.88	21.00	1	1	5.00	3,818.19
NG KUAN YEONG	-	-	32,493.41	9.00	1	0	-	-
SIM HUN BENG	-	-	-	-	0	0	-	-
SOO CHING GUAN	17,855.56	5.00	37,590.31	10.00	1	1	5.00	3,571.11
SOO KEE SIN	54,780.00	2.00	70,620.00	4.00	1	1	2.00	27,390.00
TAN KEE MENG	-	-	4,665.96	1.00	1	0	-	-
<b>Grand Total</b>	<b>93,766.52</b>	<b>13.00</b>	<b>249,556.48</b>	<b>53.00</b>	<b>12</b>	<b>33%</b>	<b>3.25</b>	<b>7,212.81</b>

**1st Qtr 249,556.48 53 12 44% 3.26 4,708.61**

Agency Rank NEO (All)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG TSE KAI	2,028.00	1.00	12,256.92	2.00	1	1	1.00	6,128.46
GOH SZE MEI	4,080.00	10.00	27,240.00	10.00	1	1	10.00	2,724.00
HENG SEE XIANG	-	-	-	-	1	0	-	-
KHIEW KIAN CHEW	-	-	-	-	1	0	-	-
KHONG KAR YEAN	-	-	5,076.00	1.00	0	0	-	5,076.00
LEONG CHUM KIT	-	-	-	-	1	0	-	-
LIM HUI TING	-	-	-	-	1	0	-	-
LOW LI CHUN	-	-	-	-	1	0	-	-
NEO IVES	-	-	-	-	1	0	-	-
NEO SOON KIAN	4,560.00	1.00	-	22.00	1	1	1.00	-
NG KUAN YEONG	13,000.00	8.00	45,493.41	12.00	1	1	8.00	3,791.12
SOO CHING GUAN	16,067.00	5.00	53,657.31	15.00	1	1	5.00	3,577.15
SOO KEE SIN	-	4.00	70,620.00	4.00	1	0	-	17,655.00
TAN KEE MENG	-	-	4,665.96	1.00	1	0	-	4,665.96
<b>Grand Total</b>	<b>39,735.00</b>	<b>29.00</b>	<b>208,857.60</b>	<b>65.00</b>	<b>13</b>	<b>38%</b>	<b>5.00</b>	<b>1,370.17</b>

Agency Rank NEO (All)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG TSE KAI	-	-	12,256.92	2.00	1	0	-	-
GOH SZE MEI	2,400.00	1.00	29,640.00	11.00	1	1	1.00	2,400.00
HENG SEE XIANG	-	-	-	-	1	0	-	-
KHIEW KIAN CHEW	9,840.00	1.00	9,840.00	1.00	1	1	1.00	9,840.00
KHONG KAR YEAN	-	-	5,076.00	1.00	0	0	-	-
LEONG CHUM KIT	-	-	-	-	0	0	-	-
LIM HUI TING	-	-	-	-	1	0	-	-
LOW LI CHUN	-	-	-	-	1	0	-	-
NEO IVES	-	-	-	-	1	0	-	-
NEO SOON KIAN	8,551.00	2.00	88,984.88	24.00	1	1	2.00	4,275.50
NG KUAN YEONG	4,200.00	1.00	49,693.41	13.00	1	1	1.00	4,200.00
SOO CHING GUAN	12,863.20	4.00	66,520.51	19.00	1	1	4.00	3,215.80
SOO KEE SIN	-	-	70,620.00	4.00	1	0	-	-
TAN KEE MENG	-	-	4,665.96	1.00	1	0	-	-
<b>Grand Total</b>	<b>37,854.20</b>	<b>9.00</b>	<b>327,145.68</b>	<b>74.00</b>	<b>12</b>	<b>42%</b>	<b>1.80</b>	<b>4,206.02</b>

Agency Rank NEO (All)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG TSE KAI	6,075.00	2.00	18,331.92	4.00	1	1	2.00	3,037.50
GOH SZE MEI	7,800.00	2.00	37,440.00	13.00	1	1	2.00	3,900.00
GOH SZE YEONG	-	-	-	-	1	0	-	-
HENG SEE XIANG	-	-	-	-	1	0	-	-
KHIEW KIAN CHEW	12,000.00	1.00	21,840.00	2.00	1	1	1.00	12,000.00
KHONG KAR YEAN	-	-	5,076.00	1.00	0	0	-	-
LIM HUI TING	-	-	-	-	1	0	-	-
LOW LI CHUN	-	-	-	-	1	0	-	-
NEO IVES	-	-	-	-	1	0	-	-
NEO SOON KIAN	4,700.00	2.00	93,684.88	26.00	1	1	2.00	2,350.00
NG KUAN YEONG	-	-	49,693.41	13.00	1	0	-	-
SOO CHING GUAN	16,580.40	4.00	83,100.91	23.00	1	1	4.00	4,145.10
SOO KEE SIN	-	-	70,620.00	4.00	1	0	-	-
SYE PEI SHAN	-	-	-	-	0	0	-	-
TAN KEE MENG	-	-	4,665.96	1.00	1	0	-	-
<b>Grand Total</b>	<b>47,155.40</b>	<b>11.00</b>	<b>374,301.08</b>	<b>85.00</b>	<b>13</b>	<b>38%</b>	<b>2.20</b>	<b>4,286.85</b>

2nd Qtr 124,744.60 49 13 40% 3.00 2,545.81

1st Half 374,301.08 85 13 42% 3.13 4,403.54

Agency Rank NEO (All)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG TSE KAI	-	-	18,331.92	4	1	0	-	-
GOH SZE MEI	-	-	37,440.00	13	1	0	-	-
GOH SZE YEONG	-	-	-	0	1	0	-	-
HENG SEE XIANG	-	-	-	0	1	0	-	-
KHIEW KIAN CHEW	-	-	21,840.00	2	1	0	-	-
KHONG KAR YEAN	-	-	5,076.00	1	0	0	-	-
LIM HUI TING	-	-	-	0	1	0	-	-
LOW LI CHUN	-	-	-	0	1	0	-	-
NEO IVES	-	-	-	0	1	0	-	-
NEO SOON KIAN	6,000.00	1	99,684.88	27	1	1	1.00	6,000.00
NG KUAN YEONG	6,200.04	1	55,893.45	14	1	1	1.00	6,200.04
SOO CHING GUAN	28,997.20	4	112,098.11	27	1	1	4.00	7,249.30
SOO KEE SIN	-	-	70,620.00	4	1	0	-	-
SYE PEI SHAN	-	-	-	0	0	0	-	-
TAN KEE MENG	-	-	4,665.96	1	1	0	-	-
<b>Grand Total</b>	<b>41,197.24</b>	<b>6</b>	<b>415,498.32</b>	<b>93</b>	<b>13</b>	<b>23%</b>	<b>0.46</b>	<b>6,866.21</b>

Agency Rank NEO (All)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG TSE KAI	-	-	18,331.92	4.00	1	0	-	-
GOH SZE MEI	9,542.28	4.00	46,982.28	17.00	1	1	4.00	2,385.57
GOH SZE YEONG	-	-	-	-	1	0	-	-
HENG SEE XIANG	-	-	-	-	1	0	-	-
KHIEW KIAN CHEW	-	-	21,840.00	2.00	1	0	-	-
KHONG KAR YEAN	-	-	5,076.00	1.00	0	0	-	-
LIM HUI TING	-	-	-	-	1	0	-	-
LOW LI CHUN	-	-	-	-	1	0	-	-
NEO IVES	-	-	-	-	1	0	-	-
NEO SOON KIAN	4,315.20	1.00	104,000.08	28.00	1	1	1.00	4,315.20
NG KUAN YEONG	11,436.00	3.00	67,329.45	17.00	1	1	3.00	3,812.00
SOO CHING GUAN	24,077.40	6.00	136,175.51	33.00	1	1	6.00	4,012.90
SOO KEE SIN	-	-	70,620.00	4.00	1	0	-	-
TAN KEE MENG	-	-	4,665.96	1.00	1	0	-	-
<b>Grand Total</b>	<b>49,370.88</b>	<b>14.00</b>	<b>464,869.20</b>	<b>107.00</b>	<b>13</b>	<b>31%</b>	<b>1.08</b>	<b>3,526.49</b>

Agency Rank NEO (All)

September	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG TSE KAI	-	-	18,331.92	4.00	1	0	-	-
GOH SZE MEI	1,800.00	1.00	45,182.28	16.00	1	1	1.00	1,800.00
GOH SZE YEONG	-	-	-	-	1	0	-	-
HENG SEE XIANG	-	-	-	-	1	0	-	-
KHIEW KIAN CHEW	-	-	21,840.00	2.00	1	0	-	-
KHONG KAR YEAN	-	-	5,076.00	1.00	0	0	-	-
LIM HUI TING	-	-	-	-	1	0	-	-
LOW LI CHUN	-	-	-	-	0	0	-	-
NEO IVES	-	-	-	-	1	0	-	-
NEO SOON KIAN	5,595.00	1.00	109,595.08	29.00	1	1	1.00	5,595.00
NG KUAN YEONG	7,830.00	2.00	75,159.45	19.00	1	1	2.00	3,915.00
SOO CHING GUAN	16,994.13	5.00	153,169.64	38.00	1	1	5.00	3,398.83
SOO KEE SIN	4,560.00	1.00	75,180.00	5.00	1	1	1.00	4,560.00
TAN KEE MENG	-	-	4,665.96	1.00	1	0	-	-
<b>Grand Total</b>	<b>33,179.13</b>	<b>8.00</b>	<b>498,048.33</b>	<b>115.00</b>	<b>12</b>	<b>42%</b>	<b>0.67</b>	<b>4,147.39</b>

**3rd Qtr 123,747.25 28.00 12 39% 2.33 4,419.54**

**Up to date 498,048.33 115.00 12 41% 2.87 4,330.86**

Agency Rank NCP (All)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIA HUA HONG	1,765.20	1.00	1,765.20	1.00	1	0	-	1,765.20
CHOONG JIUN HORNG	432.00	-	432.00	-	1	1	-	-
FONG MEI FUN	-	-	-	-	1	0	-	-
HO YIE HONG	9,616.00	2.00	9,616.00	2.00	1	1	2.00	4,808.00
LEONG LI KAI	9,748.00	2.00	9,748.00	2.00	1	1	2.00	4,874.00
LOH JUN KANG	-	-	-	-	1	0	-	-
NG CHIEW YEN	20,779.36	3.00	20,779.36	3.00	1	1	3.00	6,926.45
NG CHUI PENG	-	-	-	-	1	0	-	-
PANG TEEN CHEANG	118,433.04	4.00	118,433.04	4.00	1	1	4.00	29,608.26
THONG MING CHONG	21,347.04	2.00	21,347.04	2.00	1	1	2.00	10,673.52
TOK CHEE HONG	-	-	-	-	1	0	-	-
WONG SIEW YOON	-	-	-	-	1	0	-	-
YAP CHOOI LING	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>178,590.24</b>	<b>12.00</b>	<b>178,590.24</b>	<b>12.00</b>	<b>13</b>	<b>46%</b>	<b>2.17</b>	<b>14,882.52</b>

Agency Rank NCP (All)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIA HUA HONG	3,333.00	1.00	1,567.80	-	1	1	1.00	3,333.00
CHOONG JIUN HORNG	-	-	432.00	-	1	0	-	-
CHOONG YUE WEN	-	-	-	-	1	0	-	-
FONG MEI FUN	1,442.76	1.00	1,442.76	1.00	1	1	1.00	1,442.76
HO YIE HONG	11,400.00	3.00	21,016.00	5.00	1	1	3.00	3,800.00
LEONG LI KAI	6,980.04	1.00	16,728.04	3.00	1	1	1.00	6,980.04
LOH JUN KANG	-	-	-	-	1	0	-	-
NG CHIEW YEN	1,101.00	-	21,880.36	3.00	1	1	-	-
NG CHUI PENG	4,800.00	1.00	4,800.00	1.00	1	1	1.00	4,800.00
PANG TEEN CHEANG	-	-	118,433.04	4.00	1	0	-	-
THONG MING CHONG	27,825.00	3.00	49,172.04	5.00	1	1	3.00	9,275.00
TOK CHEE HONG	4,378.30	2.00	4,378.30	2.00	1	1	2.00	2,189.15
WONG SIEW YOON	40,804.08	8.00	40,804.08	8.00	1	1	8.00	5,100.51
YAP CHOOI LING	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>102,064.18</b>	<b>20.00</b>	<b>280,654.42</b>	<b>32.00</b>	<b>14</b>	<b>64%</b>	<b>2.22</b>	<b>5,103.21</b>

Rank (All)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIA HUA HONG	2,184.00	1.00	3,751.80	1.00	1	1	1.00	2,184.00
CHOONG JIUN HORNG	-	-	432.00	-	1	0	-	-
CHOONG YUE WEN	-	-	-	-	1	0	-	-
FONG MEI FUN	6,645.00	1.00	8,087.76	2.00	1	1	1.00	6,645.00
HO YIE HONG	2,700.00	1.00	23,716.00	6.00	1	1	1.00	2,700.00
LEONG LI KAI	13,600.00	4.00	30,328.04	7.00	1	1	4.00	3,400.00
LOH JUN KANG	-	-	-	-	1	0	-	-
NG CHIEW YEN	22,548.00	1.00	44,428.36	4.00	1	1	1.00	22,548.00
NG CHUI PENG	22,800.00	6.00	27,600.00	7.00	1	1	6.00	3,800.00
PANG TEEN CHEANG	-	-	118,433.04	4.00	1	0	-	-
THONG MING CHONG	17,609.04	1.00	66,781.08	6.00	1	1	1.00	17,609.04
TOK CHEE HONG	19,650.88	4.00	24,029.18	6.00	1	1	4.00	4,912.72
WONG SIEW YOON	45,020.04	10.00	85,824.12	18.00	1	1	10.00	4,502.00
YAP CHOOI LING	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>152,756.96</b>	<b>29.00</b>	<b>433,411.38</b>	<b>61.00</b>	<b>14</b>	<b>64%</b>	<b>3.22</b>	<b>5,267.48</b>

**1st Qtr 433,411.38 61 14 58% 2.54 7,105.10**

Agency Rank NCP (All)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIA HUA HONG	-	-	3,751.80	1.00	1	0	-	3,751.80
CHOONG JIUN HORNG	-	-	432.00	-	1	0	-	-
CHOONG YUE WEN	-	-	-	-	1	0	-	-
FONG MEI FUN	-	-	8,087.76	2.00	1	0	-	4,043.88
HO YIE HONG	2,800.00	1.00	26,516.00	7.00	1	1	1.00	3,788.00
LEONG LI KAI	-	-	30,328.04	7.00	1	0	-	4,332.58
LOH JUN KANG	-	-	-	-	1	0	-	-
NG CHIEW YEN	7,992.40	2.00	52,420.76	6.00	1	1	2.00	8,736.79
NG CHUI PENG	7,300.04	2.00	34,900.04	9.00	1	1	2.00	3,877.78
PANG TEEN CHEANG	-	-	118,433.04	4.00	1	0	-	29,608.26
THONG MING CHONG	6,809.04	2.00	59,972.04	8.00	1	1	2.00	7,496.51
TOK CHEE HONG	1,471.08	1.00	25,500.26	7.00	1	1	1.00	3,642.89
WONG SIEW YOON	2,800.00	1.00	88,624.12	19.00	1	1	1.00	4,664.43
YAP CHOOI LING	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>15,554.48</b>	<b>9.00</b>	<b>448,965.86</b>	<b>70.00</b>	<b>14</b>	<b>43%</b>	<b>1.50</b>	<b>1,728.28</b>

Agency Rank NCP (All)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIA HUA HONG	-	-	3,751.80	1.00	1	0	-	-
CHOONG JIUN HORNG	-	-	432.00	-	1	0	-	-
CHOONG YUE WEN	-	-	-	-	1	0	-	-
FONG MEI FUN	-	-	8,087.76	2.00	1	0	-	-
HO YIE HONG	-	-	26,516.00	7.00	1	0	-	-
LEONG LI KAI	5,304.00	1.00	35,632.04	8.00	1	1	1.00	5,304.00
LOH JUN KANG	-	-	-	-	1	0	-	-
NG CHIEW YEN	27,653.28	4.00	80,074.04	10.00	1	1	4.00	6,913.32
NG CHUI PENG	20.00	-	34,920.04	9.00	1	1	-	-
PANG TEEN CHEANG	-	-	118,433.04	4.00	1	0	-	-
THONG MING CHONG	-	-	59,972.04	8.00	1	0	-	-
TOK CHEE HONG	2,020.00	1.00	27,520.26	8.00	1	1	1.00	2,020.00
WONG SIEW YOON	23,196.12	5.00	111,820.24	24.00	1	1	5.00	4,639.22
YAP CHOOI LING	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>58,193.40</b>	<b>11.00</b>	<b>507,159.26</b>	<b>81.00</b>	<b>14</b>	<b>36%</b>	<b>2.20</b>	<b>5,290.31</b>

Agency Rank NCP (All)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIA HUA HONG	-	-	3,751.80	1.00	1	0	-	-
CHOONG JIUN HORNG	-	-	432.00	-	1	0	-	-
CHOONG YUE WEN	-	-	-	-	1	0	-	-
FONG MEI FUN	29,040.00	2.00	37,127.76	4.00	1	1	2.00	14,520.00
HO YIE HONG	6,599.88	3.00	33,115.88	10.00	1	1	3.00	2,199.96
LEONG LI KAI	16,582.96	4.00	52,215.00	12.00	1	1	4.00	4,145.74
LOH JUN KANG	-	-	-	-	1	0	-	-
NG CHIEW YEN	10,511.96	3.00	90,586.00	13.00	1	1	3.00	3,503.99
NG CHUI PENG	3,840.00	-	38,760.04	9.00	1	1	-	-
PANG TEEN CHEANG	-	-	118,433.04	4.00	1	0	-	-
THONG MING CHONG	3,095.04	1.00	63,067.08	9.00	1	1	1.00	3,095.04
TOK CHEE HONG	2,805.00	1.00	30,325.26	9.00	1	1	1.00	2,805.00
WONG SIEW YOON	1,270.00	1.00	113,090.24	25.00	1	1	1.00	1,270.00
<b>Grand Total</b>	<b>73,744.84</b>	<b>15.00</b>	<b>580,904.10</b>	<b>96.00</b>	<b>13</b>	<b>62%</b>	<b>1.88</b>	<b>4,916.32</b>

**2nd Qtr 147,492.72 35 13 47% 1.86 4,214.08**

**1st Half 580,904.10 96 13 52% 2.20 6,051.08**

Agency Rank NCP (All)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIA HUA HONG	-	-	3,751.80	1.00	1	0	-	-
CHOONG JIUN HORNG	-	-	432.00	-	1	0	-	-
CHOONG YUE WEN	-	-	-	-	1	0	-	-
FONG MEI FUN	2,292.96	1.00	39,420.72	5.00	1	1	1.00	2,292.96
HO YIE HONG	3,600.00	2.00	36,715.88	12.00	1	1	2.00	1,800.00
LEONG LI KAI	12,172.00	2.00	40,043.00	10.00	1	1	2.00	6,086.00
LOH JUN KANG	-	-	-	-	1	0	-	-
NG CHIEW YEN	720.00	-	91,306.00	13.00	1	1	-	-
NG CHUI PENG	-	-	38,760.04	9.00	1	0	-	-
PANG TEEN CHEANG	-	-	118,433.04	4.00	1	0	-	-
THONG MING CHONG	-	-	63,067.08	9.00	1	0	-	-
TOK CHEE HONG	4,800.00	1.00	35,125.26	10.00	1	1	1.00	4,800.00
WONG SIEW YOON	6,095.96	3.00	119,186.20	28.00	1	1	3.00	2,031.99
<b>Grand Total</b>	<b>5,336.92</b>	<b>5.00</b>	<b>586,241.02</b>	<b>101.00</b>	<b>13</b>	<b>46%</b>	<b>0.38</b>	<b>1,067.38</b>

Agency Rank NCP (All)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIA HUA HONG	-	-	3,751.80	1.00	1	0	-	-
CHOONG JIUN HORNG	-	-	432.00	-	1	0	-	-
CHOONG YUE WEN	-	-	-	-	1	0	-	-
FONG MEI FUN	37,786.32	1.00	77,207.04	6.00	1	1	1.00	37,786.32
HO YIE HONG	-	-	36,715.88	12.00	1	0	-	-
LEONG LI KAI	15,376.00	3.00	55,419.00	13.00	1	1	3.00	5,125.33
LOH JUN KANG	-	-	-	-	1	0	-	-
NG CHIEW YEN	24,616.40	1.00	115,922.40	14.00	1	1	1.00	24,616.40
NG CHUI PENG	-	-	38,760.04	9.00	1	0	-	-
PANG TEEN CHEANG	360.00	-	118,793.04	4.00	1	0	-	-
THONG MING CHONG	-	-	63,067.08	9.00	1	0	-	-
TOK CHEE HONG	-	-	35,125.26	10.00	1	0	-	-
WONG SIEW YOON	4,857.60	1.00	124,043.80	29.00	1	1	1.00	4,857.60
<b>Grand Total</b>	<b>82,996.32</b>	<b>6.00</b>	<b>669,237.34</b>	<b>107.00</b>	<b>13</b>	<b>31%</b>	<b>0.46</b>	<b>13,832.72</b>

Agency Rank NCP (All)

September	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIA HUA HONG	-	-	3,751.80	1.00	1	0	-	-
CHOONG JIUN HORNG	26,877.96	2.00	27,309.96	2.00	1	1	2.00	13,438.98
CHOONG YUE WEN	-	-	-	-	1	0	-	-
FONG MEI FUN	-	-	77,207.04	6.00	1	0	-	-
HO YIE HONG	8,800.04	2.00	45,515.92	14.00	1	1	2.00	4,400.02
LEONG LI KAI	1,270.00	1.00	56,689.00	14.00	1	1	1.00	1,270.00
LEW SIN KEAT	-	-	-	-	1	0	-	-
LOH JUN KANG	-	-	-	-	1	0	-	-
NG CHIEW YEN	6,518.20	2.00	122,440.60	16.00	1	1	2.00	3,259.10
NG CHUI PENG	-	-	38,760.04	9.00	1	0	-	-
PANG TEEN CHEANG	33,435.00	2.00	152,228.04	6.00	1	1	2.00	16,717.50
THONG MING CHONG	15,443.04	3.00	78,510.12	12.00	1	1	3.00	5,147.68
TOK CHEE HONG	4,191.84	2.00	39,317.10	12.00	1	1	2.00	2,095.92
WONG SIEW YOON	16,120.08	4.00	140,163.88	33.00	1	1	4.00	4,030.02
<b>Grand Total</b>	<b>112,656.16</b>	<b>18.00</b>	<b>781,893.50</b>	<b>125.00</b>	<b>14</b>	<b>57%</b>	<b>1.29</b>	<b>6,258.68</b>

**3rd Qtr 200,989.40 29.00 14 50% 1.70 6,930.67**

**Up to date 781,893.50 125.00 14 52% 2.03 6,255.15**

**Agency AIDEN LIM**

Rank (All)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHAI EE WAH	-	-	-	-	1	0	-	-
CHIAM LAY YING	-	-	-	-	1	0	-	-
CHIN KEUN THIAM	-	-	-	-	1	0	-	-
CHIN MEE PENG	8,694.00	1.00	8,694.00	1.00	1	1	1.00	8,694.00
CHIN YOKE MEE	1,415.97	1.00	1,415.97	1.00	1	1	1.00	1,415.97
CHONG BOON SENG	-	-	-	-	1	0	-	-
LIM KHENG PING	-	-	-	-	1	0	-	-
LIM KING YONG	-	-	-	-	1	0	-	-
LOH SWEE YEE	-	-	-	-	1	0	-	-
MOH YEE PING	-	-	-	-	1	0	-	-
THIEN WAN PHIN	-	-	-	-	1	0	-	-
YAP JING YI	4,802.00	1.00	4,802.00	1.00	1	1	1.00	4,802.00
<b>Grand Total</b>	<b>14,911.97</b>	<b>3.00</b>	<b>14,911.97</b>	<b>3.00</b>	<b>12</b>	<b>25%</b>	<b>1.00</b>	<b>4,970.66</b>

Rank (All)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHAI EE WAH	-	-	-	-	1	0	-	-
CHIAM LAY YING	2,400.00	1.00	2,400.00	1.00	1	1	1.00	2,400.00
CHIN KEUN THIAM	10,286.92	2.00	10,286.92	2.00	1	1	2.00	5,143.46
CHIN MEE PENG	6,000.00	1.00	14,694.00	2.00	1	1	1.00	6,000.00
CHIN YOKE MEE	-	-	1,415.97	1.00	1	0	-	-
CHONG BOON SENG	-	-	-	-	1	0	-	-
LIM KHENG PING	-	-	-	-	1	0	-	-
LIM KING YONG	5,073.00	2.00	5,073.00	2.00	1	1	2.00	2,536.50
LOH SWEE YEE	-	-	-	-	1	0	-	-
MOH YEE PING	-	-	-	-	1	0	-	-
THIEN WAN PHIN	2,193.10	1.00	2,193.10	1.00	1	1	1.00	2,193.10
YAP JING YI	-	-	4,802.00	1.00	1	0	-	-
<b>Grand Total</b>	<b>21,566.82</b>	<b>5.00</b>	<b>36,478.79</b>	<b>8.00</b>	<b>12</b>	<b>42%</b>	<b>1.00</b>	<b>4,313.36</b>

Rank (All)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHAI EE WAH	5,844.96	2.00	5,844.96	2.00	1	1	2.00	2,922.48
CHIAM LAY YING	2,600.00	1.00	5,000.00	2.00	1	1	1.00	2,600.00
CHIN KEUN THIAM	8,494.20	2.00	18,781.12	4.00	1	1	2.00	4,247.10
CHIN MEE PENG	14,744.80	3.00	29,438.80	5.00	1	1	3.00	4,914.93
CHIN YOKE MEE	-	-	1,415.97	1.00	1	0	-	-
CHONG BOON SENG	-	-	-	-	1	0	-	-
LIM KHENG PING	-	-	-	-	1	0	-	-
LIM KING YONG	6,702.48	1.00	11,775.48	3.00	1	1	1.00	6,702.48
LOH SWEE YEE	-	-	-	-	1	0	-	-
MOH YEE PING	634.69	1.00	634.69	1.00	1	1	1.00	634.69
THIEN WAN PHIN	2,193.10	1.00	-	-	1	1	1.00	2,193.10
YAP JING YI	-	-	4,802.00	1.00	1	0	-	-
<b>Grand Total</b>	<b>41,214.23</b>	<b>11.00</b>	<b>77,693.02</b>	<b>19.00</b>	<b>12</b>	<b>58%</b>	<b>1.57</b>	<b>3,746.75</b>

**1st Qtr 77,693.02 19 12 42% 1.19 4,089.11**

Agency AIDEN LIM  
Rank (All)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHAI EE WAH	-	-	5,844.96	2.00	1	0	-	2,922.48
CHIAM LAY YING	-	-	5,000.00	2.00	1	0	-	2,500.00
CHIN KEUN THIAM	5,651.25	1.00	24,432.37	5.00	1	1	1.00	4,886.47
CHIN MEE PENG	3,413.20	2.00	32,852.00	6.00	1	1	2.00	5,475.33
CHIN YOKE MEE	-	-	1,415.97	1.00	1	0	-	1,415.97
CHONG BOON SENG	-	-	-	-	1	0	-	-
LIM KHENG PING	3,016.00	1.00	3,016.00	1.00	1	1	1.00	3,016.00
LIM KING YONG	13,374.00	3.00	25,149.48	6.00	1	1	3.00	4,191.58
LOH SWEE YEE	-	-	-	-	1	0	-	-
MOH YEE PING	8,434.81	2.00	9,069.50	3.00	1	1	2.00	3,023.17
SOH CHIA XIN	-	-	-	-	1	0	-	-
TAN WEI MENG	-	-	-	-	1	0	-	-
THIEN WAN PHIN	2,795.60	1.00	2,795.60	1.00	1	1	1.00	2,795.60
YAP JING YI	-	-	4,802.00	1.00	1	0	-	4,802.00
<b>Grand Total</b>	<b>36,684.86</b>	<b>10.00</b>	<b>114,377.88</b>	<b>28.00</b>	<b>14</b>	<b>43%</b>	<b>1.67</b>	<b>3,668.49</b>

Agency AIDEN LIM  
Rank (All)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHAI EE WAH	-	-	5,844.96	2.00	1	0	-	-
CHIAM LAY YING	-	-	5,000.00	2.00	1	0	-	-
CHIN KEUN THIAM	19,897.23	2.00	44,329.60	7.00	1	1	2.00	9,948.62
CHIN MEE PENG	-	-	32,852.00	6.00	1	0	-	-
CHIN YOKE MEE	7,406.00	2.00	8,821.97	3.00	1	1	2.00	3,703.00
CHONG BOON SENG	-	-	-	-	1	0	-	-
LIM KHENG PING	13,713.30	3.00	16,729.30	4.00	1	1	3.00	4,571.10
LIM KING YONG	16,663.00	4.00	41,812.48	10.00	1	1	4.00	4,165.75
LOH SWEE YEE	-	-	-	-	1	0	-	-
MOH YEE PING	-	-	9,069.50	3.00	1	0	-	-
SOH CHIA XIN	-	-	-	-	1	0	-	-
TAN WEI MENG	-	1.00	-	-	1	0	-	-
THIEN WAN PHIN	-	-	2,795.60	1.00	1	0	-	-
YAP JING YI	6,395.20	1.00	11,197.20	2.00	1	1	1.00	6,395.20
<b>Grand Total</b>	<b>64,074.73</b>	<b>13.00</b>	<b>178,452.61</b>	<b>40.00</b>	<b>14</b>	<b>36%</b>	<b>2.40</b>	<b>4,928.83</b>

Agency AIDEN LIM  
Rank (All)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHAI EE WAH	-	-	5,844.96	2.00	1	0	-	-
CHIAM LAY YING	-	-	5,000.00	2.00	1	0	-	-
CHIN KEUN THIAM	8,317.56	2.00	52,647.16	9.00	1	1	2.00	4,158.78
CHIN MEE PENG	16,540.00	6.00	49,392.00	12.00	1	1	6.00	2,756.67
CHIN YOKE MEE	13,921.51	3.00	22,743.48	6.00	1	1	3.00	4,640.50
CHONG BOON SENG	-	-	-	-	1	0	-	-
LIM KHENG PING	3,910.27	1.00	20,639.57	5.00	1	1	1.00	3,910.27
LIM KING YONG	13,800.00	2.00	55,612.48	12.00	1	1	2.00	6,900.00
LOH SWEE YEE	-	-	-	-	1	0	-	-
MOH YEE PING	9,883.16	3.00	18,952.66	6.00	1	1	3.00	3,294.39
SOH CHIA XIN	-	-	-	-	1	0	-	-
TAN WEI MENG	6,000.00	1.00	64,820.97	16.00	1	1	1.00	6,000.00
THIEN WAN PHIN	-	-	2,795.60	1.00	1	0	-	-
WONG KIM SENG	-	-	-	-	0	0	-	-
YAP JING YI	4,532.70	1.00	15,729.90	3.00	1	1	1.00	4,532.70
<b>Grand Total</b>	<b>76,905.20</b>	<b>19.00</b>	<b>314,178.78</b>	<b>74.00</b>	<b>14</b>	<b>57%</b>	<b>2.38</b>	<b>4,047.64</b>

**2nd Qtr 177,664.79 42 14 45% 2.15 4,230.11**

**1st Half 314,178.78 74 14 43% 1.67 4,245.66**

Agency AIDEN LIM  
Rank (All)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHAI EE WAH	-	-	5,844.96	2.00	0	0	-	-
CHIAM LAY YING	-	-	5,000.00	2.00	1	0	-	-
CHIN KEUN THIAM	-	-	52,647.16	9.00	1	0	-	-
CHIN MEE PENG	32,774.00	6.00	82,166.00	18.00	1	1	6.00	5,462.33
CHIN YOKE MEE	6,578.52	3.00	29,322.00	9.00	1	1	3.00	2,192.84
CHONG BOON SENG	-	-	-	-	1	0	-	-
LIM KHENG PING	-	-	20,639.57	5.00	1	0	-	-
LIM KING YONG	-	-	55,612.48	12.00	1	0	-	-
LOH SWEE YEE	-	-	-	-	1	0	-	-
MOH YEE PING	-	-	18,952.66	6.00	1	0	-	-
SOH CHIA XIN	-	-	-	-	1	0	-	-
TAN WEI MENG	-	-	5,900.97	1.00	1	0	-	-
THIEN WAN PHIN	17,345.00	2.00	20,140.60	3.00	1	1	2.00	8,672.50
WONG KIM SENG	-	-	-	-	0	0	-	-
YAP JING YI	-	-	15,729.90	3.00	1	0	-	-
<b>Grand Total</b>	<b>56,697.52</b>	<b>11.00</b>	<b>311,956.30</b>	<b>70.00</b>	<b>13</b>	<b>23%</b>	<b>0.85</b>	<b>5,154.32</b>

Agency AIDEN LIM  
Rank (All)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHAI EE WAH	-	-	5,844.96	2.00	0	0	-	-
CHIAM LAY YING	-	-	5,000.00	2.00	1	0	-	-
CHIN KEUN THIAM	9,537.72	3.00	62,184.88	12.00	1	1	3.00	3,179.24
CHIN MEE PENG	-	-	82,166.00	18.00	1	0	-	-
CHIN YOKE MEE	1,414.44	1.00	27,907.56	8.00	1	1	1.00	1,414.44
LIM KHENG PING	-	-	20,639.57	5.00	1	0	-	-
LIM KING YONG	-	-	55,612.48	12.00	1	0	-	-
MOH YEE PING	8,066.64	2.00	27,019.30	8.00	1	1	2.00	4,033.32
SOH CHIA XIN	19,392.90	4.00	19,392.90	4.00	1	1	4.00	4,848.23
TAN WEI MENG	17,413.00	3.00	23,313.97	4.00	1	1	3.00	5,804.33
THIEN WAN PHIN	-	-	20,140.60	3.00	1	0	-	-
YAP JING YI	7,463.30	1.00	23,193.20	4.00	1	1	1.00	7,463.30
<b>Grand Total</b>	<b>60,459.12</b>	<b>12.00</b>	<b>372,415.42</b>	<b>82.00</b>	<b>11</b>	<b>55%</b>	<b>1.09</b>	<b>5,038.26</b>

Agency AIDEN LIM  
Rank (All)

September	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHAI EE WAH	-	-	5,844.96	2.00	0	0	-	-
CHIAM LAY YING	4,743.84	2.00	9,743.84	4.00	1	1	2.00	2,371.92
CHIN KEUN THIAM	-	-	62,184.88	12.00	1	0	-	-
CHIN MEE PENG	3,046.10	2.00	85,212.10	20.00	1	1	2.00	1,523.05
CHIN YOKE MEE	1,414.44	1.00	29,322.00	9.00	1	1	1.00	1,414.44
LIM KHENG PING	-	-	20,639.57	5.00	1	0	-	-
LIM KING YONG	3,624.00	2.00	59,272.48	14.00	1	1	2.00	1,812.00
MOH YEE PING	13,752.10	1.00	40,771.40	9.00	1	1	1.00	13,752.10
SOH CHIA XIN	13,866.56	3.00	33,259.46	7.00	1	1	3.00	4,622.19
TAN WEI MENG	11,481.10	3.00	34,795.07	7.00	1	1	3.00	3,827.03
THIEN WAN PHIN	3,210.00	1.00	23,350.60	4.00	1	1	1.00	3,210.00
YAP JING YI	-	-	23,193.20	4.00	1	0	-	-
<b>Grand Total</b>	<b>55,138.14</b>	<b>15.00</b>	<b>427,589.56</b>	<b>97.00</b>	<b>11</b>	<b>73%</b>	<b>1.36</b>	<b>3,675.88</b>

**3rd Qtr** 172,294.78 38.00 11 46% 1.48 4,534.07

**Up to date** 427,589.56 97.00 11 44% 1.61 4,408.14

Agency **THOMAS YEOH**  
 Rank (All)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUAH SEONG AIK	7,673.90	4.00	7,673.90	4.00	1	1	4.00	1,918.48
GOH CHIN YIAO	-	-	-	-	1	0	-	-
KHOO LIT CHUN	2,716.08	2.00	2,716.08	2.00	1	1	2.00	1,358.04
KOH LIAN FU	4,875.00	2.00	4,875.00	2.00	1	1	2.00	2,437.50
LIM KEAN YONG	1,332.00	1.00	1,332.00	1.00	0	0	-	1,332.00
LIM PEI PEI	-	-	-	-	1	0	-	-
YEOH KOK LENG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>13,932.98</b>	<b>7.00</b>	<b>13,932.98</b>	<b>7.00</b>	<b>6</b>	<b>50%</b>	<b>2.67</b>	<b>1,990.43</b>

Agency **THOMAS YEOH**  
 Rank (All)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIN YIIONG YAW	2,795.16	1.00	2,795.16	1.00	1	1	1.00	2,795.16
CHUAH SEONG AIK	3,670.80	2.00	11,344.70	6.00	1	1	2.00	1,835.40
GOH CHIN YIAO	12,749.70	5.00	12,749.70	5.00	1	1	5.00	2,549.94
KHOO LIT CHUN	6,416.16	2.00	9,132.24	4.00	1	1	2.00	3,208.08
KOH LIAN FU	4,693.00	2.00	9,568.00	4.00	1	1	2.00	2,346.50
LIM KEAN YONG	1,332.00	1.00	-	-	0	1	1.00	1,332.00
LIM PEI PEI	1,002.12	1.00	1,002.12	1.00	1	1	1.00	1,002.12
YEOH KOK LENG	1,820.00	1.00	1,820.00	1.00	1	1	1.00	1,820.00
<b>Grand Total</b>	<b>34,478.94</b>	<b>15.00</b>	<b>48,411.92</b>	<b>22.00</b>	<b>7</b>	<b>100%</b>	<b>1.88</b>	<b>2,298.60</b>

Rank (All)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIN YIIONG YAW	-	-	2,795.16	1.00	1	0	-	-
CHUAH SEONG AIK	16,433.62	8.00	27,778.32	14.00	1	1	8.00	2,054.20
GOH CHIN YIAO	1,275.76	1.00	14,025.46	6.00	1	1	1.00	1,275.76
KHOO LIT CHUN	13,373.88	6.00	22,506.12	10.00	1	1	6.00	2,228.98
KOH LIAN FU	4,679.79	2.00	14,247.79	6.00	1	1	2.00	2,339.90
LIM PEI PEI	3,710.04	2.00	4,712.16	3.00	1	1	2.00	1,855.02
SURESH A/L SUBRAMANIAM	-	-	-	-	1	0	-	-
YEOH KOK LENG	4,885.50	2.00	6,705.50	3.00	1	1	2.00	2,442.75
<b>Grand Total</b>	<b>44,358.59</b>	<b>21.00</b>	<b>92,770.51</b>	<b>43.00</b>	<b>8</b>	<b>75%</b>	<b>3.50</b>	<b>2,112.31</b>

**1st Qtr 92,770.51 43 8 75% 2.68 2,157.45**

Agency **THOMAS YEOH**  
 Rank (All)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIN YIIONG YAW	3,704.98	2.00	6,500.14	3.00	1	1	2.00	2,166.71
CHUAH SEONG AIK	14,130.30	6.00	41,908.62	20.00	1	1	6.00	2,095.43
GOH CHIN YIAO	-	-	14,025.46	6.00	1	0	-	2,337.58
KHOO LIT CHUN	8,033.40	4.00	30,539.52	14.00	1	1	4.00	2,181.39
KOH LIAN FU	4,595.96	2.00	18,843.75	8.00	1	1	2.00	2,355.47
LIM PEI PEI	-	-	4,712.16	3.00	1	0	-	1,570.72
SURESH A/L SUBRAMANIAM	-	-	-	-	1	0	-	-
YEOH KOK LENG	12,600.00	2.00	19,305.50	5.00	1	1	2.00	3,861.10
<b>Grand Total</b>	<b>43,064.64</b>	<b>16.00</b>	<b>135,835.15</b>	<b>59.00</b>	<b>8</b>	<b>63%</b>	<b>3.20</b>	<b>2,691.54</b>

Agency **THOMAS YEOH**  
 Rank (All)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIN YIIONG YAW	7,284.46	2.00	13,784.60	5.00	1	1	2.00	3,642.23
CHUAH SEONG AIK	6,624.18	4.00	48,532.80	24.00	1	1	4.00	1,656.05
GOH CHIN YIAO	4,546.80	2.00	18,572.26	8.00	1	1	2.00	2,273.40
KHOO LIT CHUN	12,518.52	5.00	43,058.04	19.00	1	1	5.00	2,503.70
KOH LIAN FU	-	-	18,843.75	8.00	1	0	-	-
LIM PEI PEI	1,353.00	1.00	6,065.16	4.00	1	1	1.00	1,353.00
SURESH A/L SUBRAMANIAM	-	-	-	-	1	0	-	-
YEOH KOK LENG	5,300.52	2.00	24,606.02	7.00	1	1	2.00	2,650.26
<b>Grand Total</b>	<b>37,627.48</b>	<b>16.00</b>	<b>173,462.63</b>	<b>75.00</b>	<b>8</b>	<b>75%</b>	<b>2.67</b>	<b>2,351.72</b>

Agency THOMAS YEOH  
Rank (All)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIN YIIONG YAW	5,600.52	2.00	19,385.12	7.00	1	1	2.00	2,800.26
CHUA SEONG WEI	-	-	-	-	0	0	-	-
CHUAH SEONG AIK	-	-	48,532.80	24.00	1	0	-	-
GOH CHIN YIAO	10,588.18	8.00	29,160.44	16.00	1	1	8.00	1,323.52
HUANG WEI BIN	-	-	-	-	0	0	-	-
KHOO LIT CHUN	8,035.56	3.00	51,093.60	22.00	1	1	3.00	2,678.52
KOH LIAN FU	-	-	18,843.75	8.00	1	0	-	-
LIM PEI PEI	-	-	6,065.16	4.00	1	0	-	-
SURESH A/L SUBRAMANIAM	-	-	-	-	1	0	-	-
WONG CHEE SOON	-	-	-	-	1	0	-	-
YEE WEI EN	-	-	-	-	1	0	-	-
YEOH KOK LENG	6,732.00	2.00	31,338.02	9.00	1	1	2.00	3,366.00
<b>Grand Total</b>	<b>30,956.26</b>	<b>15.00</b>	<b>204,418.89</b>	<b>90.00</b>	<b>10</b>	<b>40%</b>	<b>3.75</b>	<b>2,063.75</b>

**2nd Qtr 111,648.38 47 10 59% 3.21 2,375.50**

**1st Half 204,418.89 90 10 67% 2.94 2,271.32**

Agency THOMAS YEOH  
Rank (All)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIN YIIONG YAW	2,976.00	1.00	22,361.12	8.00	1	1	1.00	2,976.00
CHUA SEONG WEI	-	-	-	-	0	0	-	-
CHUAH SEONG AIK	10,098.36	4.00	58,631.16	28.00	1	1	4.00	2,524.59
GOH CHIN YIAO	5,722.70	1.00	23,437.74	15.00	1	1	1.00	5,722.70
HUANG WEI BIN	-	-	-	-	0	0	-	-
KHOO LIT CHUN	13,938.12	6.00	65,031.72	28.00	1	1	6.00	2,323.02
KOH LIAN FU	7,623.00	1.00	26,466.75	9.00	1	1	1.00	7,623.00
LIM KEAN YONG	-	-	-	-	1	0	-	-
LIM PEI PEI	-	-	6,065.16	4.00	1	0	-	-
SURESH A/L SUBRAMANIAM	-	-	-	-	1	0	-	-
WONG CHEE SOON	-	-	-	-	1	0	-	-
YEE WEI EN	13,634.80	2.00	13,634.80	2.00	1	1	2.00	6,817.40
YEOH KOK LENG	6,374.40	3.00	37,712.42	12.00	1	1	3.00	2,124.80
<b>Grand Total</b>	<b>48,921.98</b>	<b>16.00</b>	<b>253,340.87</b>	<b>106.00</b>	<b>11</b>	<b>64%</b>	<b>1.45</b>	<b>3,057.62</b>

Agency THOMAS YEOH  
Rank (All)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIN YIIONG YAW	-	-	22,361.12	8.00	1	0	-	-
CHUAH SEONG AIK	8,630.90	3.00	67,262.06	31.00	1	1	3.00	2,876.97
GOH CHIN YIAO	19,850.44	4.00	43,288.18	19.00	1	1	4.00	4,962.61
KHOO LIT CHUN	26,231.46	9.00	91,263.18	37.00	1	1	9.00	2,914.61
KOH LIAN FU	12,389.49	2.00	38,856.24	11.00	1	1	2.00	6,194.75
LIM KEAN YONG	9,195.52	3.00	9,195.52	3.00	1	1	3.00	3,065.17
LIM PEI PEI	-	-	6,065.16	4.00	1	0	-	-
SURESH A/L SUBRAMANIAM	-	-	-	-	1	0	-	-
WONG CHEE SOON	-	-	-	-	1	0	-	-
YEE WEI EN	5,793.12	1.00	19,427.92	3.00	1	1	1.00	5,793.12
YEOH KOK LENG	7,481.04	3.00	45,193.46	15.00	1	1	3.00	2,493.68
<b>Grand Total</b>	<b>89,571.97</b>	<b>25.00</b>	<b>342,912.84</b>	<b>131.00</b>	<b>11</b>	<b>64%</b>	<b>2.27</b>	<b>3,582.88</b>

Agency THOMAS YEOH  
Rank (All)

September	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIN YIIONG YAW	1,078.44	1.00	23,439.56	9.00	1	1	1.00	1,078.44
CHUAH SEONG AIK	-	-	67,262.06	31.00	1	0	-	-
GOH CHIN YIAO	-	-	43,288.18	19.00	1	0	-	-
KHOO LIT CHUN	6,851.32	3.00	98,114.50	40.00	1	1	3.00	2,283.77
KOH LIAN FU	2,398.68	1.00	41,254.92	12.00	1	1	1.00	2,398.68
LIM KEAN YONG	2,324.40	1.00	11,519.92	4.00	1	1	1.00	2,324.40
LIM PEI PEI	-	-	6,065.16	4.00	1	0	-	-
SURESH A/L SUBRAMANIAM	-	-	-	-	1	0	-	-
TAN SIN YU	-	-	-	-	1	0	-	-

WONG CHEE SOON	-	-	-	-	1	0	-	-
YEE WEI EN	6,810.48	3.00	26,238.40	6.00	1	1	3.00	2,270.16
YEOH KOK LENG	13,727.00	4.00	58,920.46	19.00	1	1	4.00	3,431.75
Grand Total	33,190.32	13.00	376,103.16	144.00	12	50%	1.08	2,553.10

<b>3rd Qtr</b>			<b>171,684.27</b>	<b>54.00</b>	<b>12</b>	<b>64%</b>	<b>2.50</b>	<b>3,179.34</b>
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<b>Up to date</b>			<b>376,103.16</b>	<b>144.00</b>	<b>12</b>	<b>66%</b>	<b>2.79</b>	<b>2,611.83</b>
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Agency Rank **K.E YEOH**  
(All)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG CHENG KOON	-	-	-	-	1	0	-	-
CHEAH CHUN KEAT	2,400.00	1.00	2,400.00	1.00	1	1	1.00	2,400.00
CHUA LIEW YEH	-	-	-	-	1	0	-	-
CHUNG SOON HONG	-	-	-	-	1	0	-	-
CHUNG SOON KIEN	-	-	-	-	1	0	-	-
DING LIK KONG	6,671.04	3.00	6,671.04	3.00	1	1	3.00	2,223.68
EDDIE TEOH JING YUAN	-	-	-	-	1	0	-	-
FOO JIA LEEN	-	-	-	-	1	0	-	-
GOH KANG LING	3,600.00	2.00	3,600.00	2.00	1	1	2.00	1,800.00
GUI KOK HONG	-	-	-	-	1	0	-	-
H'NG WOON CHIN	-	-	-	-	1	0	-	-
KHOK CHIN HOCK	-	-	-	-	1	0	-	-
KOH WAI KIN	1,174.56	1.00	1,174.56	1.00	1	1	1.00	1,174.56
KWAN JIA HONG	-	-	-	-	1	0	-	-
LAI WEN XUN	-	-	-	-	1	0	-	-
LAU KAH FAI	-	-	-	-	1	0	-	-
LEONG WAI CHOE	-	-	-	-	1	0	-	-
LIM CHONG YANN	5,280.00	1.00	5,280.00	1.00	1	1	1.00	5,280.00
LIM HENG YI	-	-	-	-	1	0	-	-
LIM JIA JUN	2,693.52	1.00	2,693.52	1.00	0	1	1.00	2,693.52
TEH AI LIN	2,848.08	2.00	2,848.08	2.00	1	1	2.00	1,424.04
TEH YEONG SHENG	-	-	-	-	1	0	-	-
TEOH KAI LIN	-	-	-	-	1	0	-	-
TUNG WAI HENG	5,520.00	3.00	5,520.00	3.00	1	1	3.00	1,840.00
WONG KAR HOU	-	-	-	-	1	0	-	-
YEOH KOK EE	9,408.00	4.00	9,408.00	4.00	1	1	4.00	2,352.00
YVONNE CHONG YIQING	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>39,595.20</b>	<b>18.00</b>	<b>39,595.20</b>	<b>18.00</b>	<b>26</b>	<b>35%</b>	<b>2.00</b>	<b>2,199.73</b>

Agency Rank **K.E YEOH**  
(All)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG CHENG KOON	7,748.28	4.00	7,748.28	4.00	1	1	4.00	1,937.07
CHEAH CHUN KEAT	3,720.00	2.00	6,120.00	3.00	1	1	2.00	1,860.00
CHUA LIEW YEH	-	-	-	-	1	0	-	-
CHUNG SOON HONG	-	-	-	-	1	0	-	-
CHUNG SOON KIEN	-	-	-	-	1	0	-	-
DING LIK KONG	-	-	6,671.04	3.00	1	0	-	-
EDDIE TEOH JING YUAN	5,360.04	2.00	5,360.04	2.00	1	1	2.00	2,680.02
FOO JIA LEEN	-	-	-	-	1	0	-	-
GOH KANG LING	21,004.00	4.00	24,604.00	6.00	1	1	4.00	5,251.00
GUI KOK HONG	-	-	-	-	1	0	-	-
H'NG WOON CHIN	4,071.96	2.00	4,071.96	2.00	1	1	2.00	2,035.98
KHOK CHIN HOCK	-	-	-	-	1	0	-	-
KOH WAI KIN	1,543.92	1.00	2,718.48	2.00	1	1	1.00	1,543.92
KWAN JIA HONG	3,555.12	2.00	3,555.12	2.00	1	1	2.00	1,777.56
LAI WEN XUN	-	-	-	-	1	0	-	-
LAU KAH FAI	-	-	-	-	1	0	-	-
LEONG WAI CHOE	-	-	-	-	1	0	-	-
LIM CHONG YANN	5,723.33	3.00	11,003.33	4.00	1	1	3.00	1,907.78
LIM HENG YI	-	-	-	-	1	0	-	-
LIM JIA JUN	-	-	2,693.52	1.00	0	0	-	-
TEH AI LIN	-	-	2,848.08	2.00	1	0	-	-
TEH YEONG SHENG	-	-	-	-	1	0	-	-
TEOH KAI LIN	-	-	-	-	1	0	-	-
TUNG WAI HENG	740.16	-	6,260.16	3.00	1	1	-	-
WONG KAR HOU	-	-	-	-	1	0	-	-
YEOH KOK EE	10,200.00	5.00	19,608.00	9.00	1	1	5.00	2,040.00
YVONNE CHONG YIQING	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>63,666.81</b>	<b>25.00</b>	<b>103,262.01</b>	<b>43.00</b>	<b>26</b>	<b>38%</b>	<b>2.50</b>	<b>2,546.67</b>

Rank (All)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG CHENG KOON	10,773.80	6.00	18,522.08	10.00	1	1	6.00	1,795.63
CHEAH CHUN KEAT	-	-	6,120.00	3.00	1	0	-	-
CHIN JING PEI	-	-	-	-	1	0	-	-
CHUA LIEW YEH	3,042.00	2.00	3,042.00	2.00	1	1	2.00	1,521.00
CHUNG SOON HONG	8,045.31	3.00	8,045.31	3.00	1	1	3.00	2,681.77
CHUNG SOON KIEN	-	-	-	-	1	0	-	-
DING LIK KONG	21,032.04	5.00	27,703.08	8.00	1	1	5.00	4,206.41
EDDIE TEOH JING YUAN	5,245.20	3.00	10,605.24	5.00	1	1	3.00	1,748.40
FOO JIA LEEN	-	-	-	-	1	0	-	-
GOH KANG LING	-	-	24,604.00	6.00	1	0	-	-
GUI KOK HONG	-	-	-	-	1	0	-	-
HENG YING HONG	-	-	-	-	1	0	-	-
H'NG WOON CHIN	8,487.12	2.00	12,559.08	4.00	1	1	2.00	4,243.56
KHOK CHIN HOCK	1,257.00	1.00	1,257.00	1.00	1	1	1.00	1,257.00
KOH WAI KIN	10,157.04	4.00	12,875.52	6.00	1	1	4.00	2,539.26
KWAN JIA HONG	6,600.00	3.00	10,155.12	5.00	1	1	3.00	2,200.00
LAI WEN XUN	-	-	-	-	1	0	-	-
LAU KAH FAI	-	-	-	-	1	0	-	-
LEONG WAI CHOE	-	-	-	-	1	0	-	-
LIM CHONG YANN	2,460.48	1.00	13,463.81	5.00	1	1	1.00	2,460.48
LIM HENG YI	1,800.00	1.00	1,800.00	1.00	1	1	1.00	1,800.00
LIM JIA JUN	-	-	2,693.52	1.00	0	0	-	-
MANDY SEM HWEE MIN	-	-	-	-	1	0	-	-
TEH AI LIN	2,812.92	1.00	5,661.00	3.00	1	1	1.00	2,812.92
TEH YEONG SHENG	-	-	-	-	1	0	-	-
TEOH KAI LIN	-	-	-	-	1	0	-	-
TUNG WAI HENG	5,665.92	2.00	11,926.08	5.00	1	1	2.00	2,832.96
WONG KAR HOU	-	-	-	-	1	0	-	-
YEOH KOK EE	7,404.00	3.00	27,012.00	12.00	1	1	3.00	2,468.00
YVONNE CHONG YIQING	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>94,782.83</b>	<b>37.00</b>	<b>198,044.84</b>	<b>80.00</b>	<b>29</b>	<b>48%</b>	<b>2.64</b>	<b>2,561.70</b>

**1st Qtr 198,044.84 80 29 40% 2.38 2,475.56**

Agency Rank K.E YEOH (All)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG CHENG KOON	3,389.40	2.00	21,911.48	12.00	1	1	2.00	1,825.96
CHEAH CHUN KEAT	6,120.00	5.00	12,240.00	5.00	1	1	5.00	2,448.00
CHIN JING PEI	-	-	-	-	1	0	-	-
CHUA LIEW YEH	2,394.00	1.00	5,436.00	3.00	1	1	1.00	1,812.00
CHUNG SOON HONG	15,299.76	3.00	7,254.45	-	1	1	3.00	-
CHUNG SOON KIEN	-	-	-	-	1	0	-	-
DING LIK KONG	4,365.00	1.00	23,338.08	7.00	1	1	1.00	3,334.01
EDDIE TEOH JING YUAN	3,534.60	1.00	14,139.84	6.00	1	1	1.00	2,356.64
FOO JIA LEEN	-	-	-	-	1	0	-	-
GOH KANG LING	3,600.00	1.00	28,204.00	7.00	1	1	1.00	4,029.14
GUI KOK HONG	-	-	-	-	1	0	-	-
HENG YING HONG	-	-	-	-	1	0	-	-
H'NG WOON CHIN	4,630.20	1.00	17,189.28	5.00	1	1	1.00	3,437.86
KHOK CHIN HOCK	-	-	1,257.00	1.00	1	0	-	1,257.00
KOH WAI KIN	9,314.16	4.00	22,189.68	10.00	1	1	4.00	2,218.97
KWAN JIA HONG	2,400.00	1.00	12,555.12	6.00	1	1	1.00	2,092.52
LAI WEN XUN	-	-	-	-	1	0	-	-
LAU KAH FAI	-	-	-	-	1	0	-	-
LEONG WAI CHOE	-	-	-	-	1	0	-	-
LIM CHONG YANN	2,919.96	1.00	16,383.77	6.00	1	1	1.00	2,730.63
LIM HENG YI	3,800.00	2.00	5,600.00	3.00	1	1	2.00	1,866.67
LIM JIA JUN	-	-	2,693.52	1.00	0	0	-	2,693.52
MANDY SEM HWEE MIN	-	-	-	-	1	0	-	-
TEH AI LIN	-	-	5,661.00	3.00	1	0	-	1,887.00
TEH YEONG SHENG	-	-	-	-	1	0	-	-
TEOH KAI LIN	2,520.00	1.00	2,520.00	1.00	1	1	1.00	2,520.00
TUNG WAI HENG	2,301.84	1.00	14,227.92	6.00	1	1	1.00	2,371.32
WONG KAR HOU	-	-	-	-	1	0	-	-
YEOH KOK EE	2,400.00	2.00	29,412.00	13.00	1	1	2.00	2,262.46
YVONNE CHONG YIQING	6,200.04	3.00	6,200.04	3.00	1	1	3.00	2,066.68
<b>Grand Total</b>	<b>35,859.44</b>	<b>22.00</b>	<b>233,904.28</b>	<b>98.00</b>	<b>29</b>	<b>55%</b>	<b>1.38</b>	<b>1,629.97</b>

Agency Rank K.E YEOH (All)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG CHENG KOON	1,800.00	1.00	23,711.48	13.00	1	1	1.00	1,800.00
CHEAH CHUN KEAT	-	-	12,240.00	5.00	1	0	-	-
CHIN JING PEI	-	-	-	-	1	0	-	-
CHUA LIEW YEH	2,981.76	2.00	8,417.76	5.00	1	1	2.00	1,490.88
CHUNG SOON HONG	-	-	7,254.45	-	1	0	-	-
CHUNG SOON KIEN	-	-	-	-	1	0	-	-
DING LIK KONG	7,056.40	2.00	30,394.48	9.00	1	1	2.00	3,528.20
EDDIE TEOH JING YUAN	18,531.00	6.00	32,670.84	12.00	1	1	6.00	3,088.50
FOO JIA LEEN	2,951.64	1.00	2,951.64	1.00	1	1	1.00	2,951.64
GOH KANG LING	9,445.92	5.00	37,649.92	12.00	1	1	5.00	1,889.18
GUI KOK HONG	-	-	-	-	1	0	-	-
HENG YING HONG	13,694.28	6.00	13,694.28	6.00	1	1	6.00	2,282.38
H'NG WOON CHIN	-	-	17,189.28	5.00	1	0	-	-
KHOK CHIN HOCK	-	-	1,257.00	1.00	1	0	-	-
KOH WAI KIN	5,166.96	3.00	27,356.64	13.00	1	1	3.00	1,722.32
KWAN JIA HONG	-	-	12,555.12	6.00	1	0	-	-
LAI WEN XUN	-	-	-	-	1	0	-	-
LAU KAH FAI	-	-	-	-	1	0	-	-
LEONG WAI CHOE	-	-	-	-	1	0	-	-
LIM CHONG YANN	2,110.56	1.00	18,494.33	7.00	1	1	1.00	2,110.56
LIM HENG YI	-	-	5,600.00	3.00	1	0	-	-
LIM JIA JUN	-	-	2,693.52	1.00	1	0	-	-
MANDY SEM HWEE MIN	-	-	-	-	1	0	-	-
TEH AI LIN	5,082.84	4.00	10,743.84	7.00	1	1	4.00	1,270.71
TEH YEONG SHENG	-	-	-	-	1	0	-	-
TEOH KAI LIN	-	-	2,520.00	1.00	1	0	-	-
TUNG WAI HENG	15,431.52	3.00	29,659.44	9.00	1	1	3.00	5,143.84
WONG KAR HOU	-	-	-	-	1	0	-	-
YEOH KOK EE	33,865.52	11.00	63,277.52	24.00	1	1	11.00	3,078.68
YVONNE CHONG YIQING	7,200.60	4.00	13,400.64	7.00	1	1	4.00	1,800.15
Grand Total	125,319.00	49.00	359,223.28	147.00	30	43%	3.77	2,557.53

Agency Rank K.E YEOH (All)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG CHENG KOON	- 1,800.00	- 1.00	21,911.48	12.00	1	1	- 1.00	1,800.00
CHEAH CHUN KEAT	-	-	12,240.00	5.00	1	0	-	-
CHIN JING PEI	-	-	-	-	1	0	-	-
CHUA LIEW YEH	5,408.28	2.00	13,826.04	7.00	1	1	2.00	2,704.14
CHUNG SOON HONG	7,350.96	1.00	96.51	1.00	1	1	1.00	7,350.96
CHUNG SOON KIEN	5,125.92	1.00	5,125.92	1.00	1	1	1.00	5,125.92
DING LIK KONG	11,090.52	4.00	41,485.00	13.00	1	1	4.00	2,772.63
EDDIE TEOH JING YUAN	1,800.00	1.00	34,470.84	13.00	1	1	1.00	1,800.00
FOO JIA LEEN	9,685.08	5.00	12,636.72	6.00	1	1	5.00	1,937.02
GOH KANG LING	39,049.72	2.00	76,699.64	14.00	1	1	2.00	19,524.86
GUI KOK HONG	-	-	-	-	1	0	-	-
HENG YING HONG	8,491.08	4.00	22,185.36	10.00	1	1	4.00	2,122.77
H'NG WOON CHIN	-	-	17,189.28	5.00	1	0	-	-
KHOK CHIN HOCK	8,760.00	4.00	10,017.00	5.00	1	1	4.00	2,190.00
KOH WAI KIN	5,998.24	2.00	33,354.88	15.00	1	1	2.00	2,999.12
KWAN JIA HONG	2,064.00	1.00	14,619.12	7.00	1	1	1.00	2,064.00
LAI WEN XUN	-	-	-	-	1	0	-	-
LAU KAH FAI	1,920.00	1.00	1,920.00	1.00	1	1	1.00	1,920.00
LEONG WAI CHOE	-	-	-	-	1	0	-	-
LIM CHONG YANN	7,808.11	4.00	26,302.44	11.00	1	1	4.00	1,952.03
LIM HENG YI	-	-	5,600.00	3.00	1	0	-	-
LIM JIA JUN	1,246.56	1.00	3,940.08	2.00	1	1	1.00	1,246.56
MANDY SEM HWEE MIN	-	-	-	-	1	0	-	-
TAN CHEE KONG	-	-	-	-	0	0	-	-
TEH AI LIN	4,478.28	2.00	15,222.12	9.00	1	1	2.00	2,239.14
TEOH KAI LIN	-	-	2,520.00	1.00	0	0	-	-
TUNG WAI HENG	-	-	29,659.44	9.00	1	0	-	-
WONG KAR HOU	-	-	-	-	1	0	-	-
YEOH KOK EE	47,026.04	19.00	110,303.56	43.00	1	1	19.00	2,475.05
YVONNE CHONG YIQING	-	-	13,400.64	7.00	1	0	-	-
Grand Total	165,502.79	53.00	524,726.07	200.00	28	61%	3.12	3,122.69

**2nd Qtr** **326,681.23** **124** **28** **53%** **2.75** **2,634.53**

**1st Half** **524,726.07** **200** **28** **47%** **2.57** **2,623.63**

Agency Rank K.E YEOH (All)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG CHENG KOON	5,848.44	4.00	27,759.92	16.00	1	1	4.00	1,426.11
CHEAH CHUN KEAT	-	-	12,240.00	5.00	1	0	-	-
CHIN JING PEI	-	-	-	-	1	0	-	-
CHUA LIEW YEH	8,571.72	3.00	22,397.76	10.00	1	1	3.00	2,857.24
CHUNG SOON HONG	7,004.04	1.00	7,100.55	2.00	1	1	1.00	7,004.04
CHUNG SOON KIEN	2,980.08	1.00	8,106.00	2.00	1	1	1.00	2,980.08
DING LIK KONG	4,957.08	2.00	46,442.08	15.00	1	1	2.00	2,478.54
EDDIE TEOH JING YUAN	4,071.84	2.00	38,542.68	15.00	1	1	2.00	2,035.92
FOO JIA LEEN	849.28	1.00	13,486.00	7.00	1	1	1.00	849.28
GOH KANG LING	4,939.80	2.00	81,639.44	16.00	1	1	2.00	2,469.90
GUI KOK HONG	-	-	-	-	1	0	-	-
HENG YING HONG	3,960.00	2.00	26,145.36	12.00	1	1	2.00	1,980.00
H'NG WOON CHIN	-	-	17,189.28	5.00	1	0	-	-
KHOK CHIN HOCK	-	-	10,017.00	5.00	1	0	-	-
KOH WAI KIN	4,383.58	2.00	37,738.46	17.00	1	1	2.00	2,191.79
KWAN JIA HONG	-	-	14,619.12	7.00	1	0	-	-
LAI WEN XUN	-	-	-	-	1	0	-	-
LAU KAH FAI	-	-	1,920.00	1.00	1	0	-	-
LEONG WAI CHOE	-	-	-	-	0	0	-	-
LIM CHONG YANN	5,598.75	3.00	31,901.19	14.00	1	1	3.00	1,866.25
LIM HENG YI	-	-	5,600.00	3.00	1	0	-	-
LIM JIA JUN	-	-	3,940.08	2.00	1	0	-	-
MANDY SEM HWEE MIN	3,726.72	2.00	3,726.72	2.00	1	1	2.00	1,863.36
TAN CHEE KONG	-	-	-	-	0	0	-	-
TEH AI LIN	-	-	15,222.12	9.00	1	0	-	-
TEOH KAI LIN	-	-	2,520.00	1.00	1	0	-	-
TUNG WAI HENG	-	-	29,659.44	9.00	1	0	-	-
WONG KAR HOU	-	-	-	-	1	0	-	-
YEOH KOK EE	5,752.27	1.00	116,055.83	44.00	1	1	1.00	5,752.27
YVONNE CHONG YIQING	-	-	13,400.64	7.00	1	0	-	-
<b>Grand Total</b>	<b>62,643.60</b>	<b>26.00</b>	<b>587,369.67</b>	<b>226.00</b>	<b>28</b>	<b>46%</b>	<b>0.93</b>	<b>2,409.37</b>

Agency Rank K.E YEOH (All)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG CHENG KOON	7,625.28	4.00	35,385.20	20.00	1	1	4.00	1,906.32
CHEAH CHUN KEAT	-	-	12,240.00	5.00	1	0	-	-
CHIN JING PEI	-	-	-	-	1	0	-	-
CHUA LIEW YEH	-	-	22,397.76	10.00	1	0	-	-
CHUNG SOON HONG	-	-	7,100.55	2.00	1	0	-	-
CHUNG SOON KIEN	-	-	8,106.00	2.00	1	0	-	-
DING LIK KONG	7,589.50	2.00	54,031.58	17.00	1	1	2.00	3,794.75
EDDIE TEOH JING YUAN	-	-	38,542.68	15.00	1	0	-	-
FOO JIA LEEN	3,804.12	2.00	17,290.12	9.00	1	1	2.00	1,902.06
GOH KANG LING	8,302.79	3.00	89,942.23	19.00	1	1	3.00	2,767.60
GUI KOK HONG	-	-	-	-	1	0	-	-
HENG YING HONG	3,325.20	2.00	29,470.56	14.00	1	1	2.00	1,662.60
H'NG WOON CHIN	-	-	17,189.28	5.00	1	0	-	-
KHOK CHIN HOCK	-	-	10,017.00	5.00	1	0	-	-
KOH WAI KIN	6,103.40	3.00	43,841.86	20.00	1	1	3.00	2,034.47
KWAN JIA HONG	3,960.00	1.00	18,579.12	8.00	1	1	1.00	3,960.00
LAU KAH FAI	1,800.00	1.00	3,720.00	2.00	1	1	1.00	1,800.00
LEE CHE LOON	-	-	-	-	1	0	-	-
LIM CHONG YANN	3,000.00	1.00	34,901.19	15.00	1	1	1.00	3,000.00
LIM HENG YI	-	-	5,600.00	3.00	1	0	-	-
LIM JIA JUN	-	-	3,940.08	2.00	1	0	-	-
MANDY SEM HWEE MIN	-	-	3,726.72	2.00	1	0	-	-
SAW ZI WEN	-	-	-	-	1	0	-	-
TEH AI LIN	2,250.48	1.00	17,472.60	10.00	1	1	1.00	2,250.48
TEOH KAI LIN	-	-	2,520.00	1.00	1	0	-	-
TUNG WAI HENG	16,043.44	4.00	45,702.88	13.00	1	1	4.00	4,010.86
WONG KAR HOU	-	-	-	-	1	0	-	-
YEOH KOK EE	17,673.88	6.00	133,729.71	50.00	1	1	6.00	2,945.65
YVONNE CHONG YIQING	3,834.60	2.00	17,235.24	9.00	1	1	2.00	1,917.30
<b>Grand Total</b>	<b>85,312.69</b>	<b>32.00</b>	<b>672,682.36</b>	<b>258.00</b>	<b>29</b>	<b>45%</b>	<b>1.10</b>	<b>2,666.02</b>

Agency Rank K.E YEOH (All)

September	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG CHENG KOON	2,806.20	2.00	38,191.40	22.00	1	1	2.00	1,403.10
CHEAH CHUN KEAT	-	-	12,240.00	5.00	1	0	-	-
CHIN JING PEI	-	-	-	-	1	0	-	-
CHUA LIEW YEH	-	-	22,397.76	10.00	1	0	-	-
CHUNG SOON HONG	-	-	7,100.55	2.00	1	0	-	-
CHUNG SOON KIEN	-	-	8,106.00	2.00	1	0	-	-
DING LIK KONG	5,955.24	3.00	59,986.82	20.00	1	1	3.00	1,958.08
EDDIE TEOH JING YUAN	1,935.48	1.00	40,478.16	16.00	1	1	1.00	1,935.48
FOO JIA LEEN	8,856.00	2.00	26,146.12	11.00	1	1	2.00	4,428.00
GOH KANG LING	-	-	89,942.23	19.00	1	0	-	-
GUI KOK HONG	- 1,678.80	- 1.00	- 1,678.80	- 1.00	1	1	- 1.00	1,647.80
HENG YING HONG	20,232.00	10.00	49,702.56	24.00	1	1	10.00	2,023.20
H'NG WOON CHIN	-	-	17,189.28	5.00	1	0	-	-
KHOK CHIN HOCK	-	-	10,017.00	5.00	1	0	-	-
KOH WAI KIN	15,371.32	5.00	59,213.18	25.00	1	1	5.00	3,074.26
KWAN JIA HONG	10,898.52	3.00	29,477.64	11.00	1	1	3.00	3,632.84
LAU KAH FAI	-	-	3,720.00	2.00	1	0	-	-
LEE CHE LOON	-	-	-	-	1	0	-	-
LIM CHONG YANN	-	-	34,901.19	15.00	1	0	-	-
LIM HENG YI	-	-	5,600.00	3.00	1	0	-	-
LIM JIA JUN	-	-	3,940.08	2.00	1	0	-	-
MANDY SEM HWEE MIN	-	-	3,726.72	2.00	1	0	-	-
SAW ZI WEN	1,907.20	1.00	1,907.20	1.00	1	1	1.00	1,907.20
TEH AI LIN	6,156.48	3.00	23,629.08	13.00	1	1	3.00	2,052.16
TEOH KAI LIN	-	-	2,520.00	1.00	1	0	-	-
TUNG WAI HENG	3,168.00	2.00	48,870.88	15.00	1	1	2.00	1,584.00
WONG KAR HOU	-	-	-	-	1	0	-	-
YEOH KOK EE	16,582.60	5.00	150,312.31	55.00	1	1	5.00	3,316.52
YVONNE CHONG YIQING	5,225.04	2.00	22,460.28	11.00	1	1	2.00	2,612.52
Grand Total	97,415.28	38.00	770,097.64	296.00	29	45%	1.31	2,563.56

**3rd Qtr 245,371.57 96.00 29 40% 2.08 2,555.95**

**Up to date 770,097.64 296.00 29 45% 2.41 2,601.68**

Agency Rank VERA (All)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent**	Active Ratio	Avg Cases	Case Size
ANG LING XIANG	1,800.00	1.00	1,800.00	1.00	1	0	-	1,800.00
CHEONG ZI YING	-	-	-	-	1	0	-	-
CHONG CHEE HONG	-	-	-	-	1	0	-	-
CHOO CHEE YEEN	-	-	-	-	1	0	-	-
HON FANG TING	2,244.00	1.00	2,244.00	1.00	1	1	1.00	2,244.00
HOR KAH SENG	4,620.00	2.00	4,620.00	2.00	1	1	2.00	2,310.00
KONG NA NA	-	-	-	-	1	0	-	-
LAW PEK RONG	-	-	-	-	1	0	-	-
LING CHIA HUEI	-	-	-	-	1	0	-	-
LING JIA SHENG	12,220.00	2.00	12,220.00	2.00	1	0	-	6,110.00
LOKE CHEE YONG	8,047.04	2.00	8,047.04	2.00	1	1	2.00	4,023.52
NG YEW WAH	-	-	-	-	1	0	-	-
NUR AQILAH BINTI ISHAK	-	-	-	-	1	0	-	-
POH KUAN LIANG	3,399.96	1.00	3,399.96	1.00	1	1	1.00	3,399.96
TAN THIAM HUP	-	-	-	-	1	0	-	-
TAN WEN HUI	16,049.04	4.00	16,049.04	4.00	1	1	4.00	4,012.26
TANG YEE KHEE	-	-	-	-	1	0	-	-
TONG MENG LEE	2,640.00	1.00	2,640.00	1.00	1	1	1.00	2,640.00
TONG WAN QI	-	-	-	-	1	0	-	-
YONG DYI KAI	5,420.16	3.00	5,420.16	3.00	1	1	3.00	1,806.72
Grand Total	56,440.20	17.00	56,440.20	17.00	20	35%	2.00	3,320.01

Agency Rank VERA (All)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent**	Active Ratio	Avg Cases	Case Size
ANG LING XIANG	-	-	1,800.00	1.00	1	0	-	-
CHEONG ZI YING	-	-	-	-	1	0	-	-
CHONG CHEE HONG	-	-	-	-	1	0	-	-
HON FANG TING	80.00	-	2,324.00	1.00	1	1	-	-
HOR KAH SENG	10,680.00	5.00	15,300.00	7.00	1	1	5.00	2,136.00
KONG NA NA	-	-	-	-	1	0	-	-
LAW PEK RONG	-	-	-	-	1	0	-	-
LING JIA SHENG	3,840.00	2.00	16,060.00	4.00	1	1	2.00	1,920.00
LOKE CHEE YONG	3,406.58	1.00	11,453.62	3.00	1	1	1.00	3,406.58
NG YEW WAH	-	-	-	-	1	0	-	-
NUR AQILAH BINTI ISHAK	-	-	-	-	1	0	-	-
POH KUAN LIANG	17,760.00	2.00	21,159.96	3.00	1	1	2.00	8,880.00
TAN THIAM HUP	-	-	-	-	1	0	-	-
TAN WEN HUI	5,554.83	3.00	21,603.87	7.00	1	1	3.00	1,851.61
TANG YEE KHEE	10,791.96	1.00	10,791.96	1.00	1	1	1.00	10,791.96
TONG MENG LEE	-	-	2,640.00	1.00	1	0	-	-
TONG WAN QI	2,220.00	1.00	2,220.00	1.00	1	1	1.00	2,220.00
YONG DYI KAI	3,993.84	1.00	9,414.00	4.00	1	1	1.00	3,993.84
Grand Total	58,327.21	16.00	114,767.41	33.00	18	50%	1.78	3,645.45

Agency Rank VERA (All)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG LING XIANG	-	-	1,800.00	1.00	1	0	-	-
CHEONG ZI YING	4,862.04	2.00	4,862.04	2.00	1	1	2.00	2,431.02
CHONG CHEE HONG	-	-	-	-	1	0	-	-
HON FANG TING	5,199.96	2.00	7,523.96	3.00	1	1	2.00	2,599.98
HOR KAH SENG	6,720.00	2.00	22,020.00	9.00	1	1	2.00	3,360.00
KONG NA NA	4,440.00	2.00	4,440.00	2.00	1	1	2.00	2,220.00
LAW PEK RONG	-	-	-	-	1	0	-	-
LING JIA SHENG	5,760.00	2.00	21,820.00	6.00	1	1	2.00	2,880.00
LOKE CHEE YONG	1,574.64	1.00	13,028.26	4.00	1	1	1.00	1,574.64
NG YEW WAH	-	-	-	-	1	0	-	-
NUR AQILAH BINTI ISHAK	-	-	-	-	1	0	-	-
POH KUAN LIANG	23,814.28	4.00	44,974.24	7.00	1	1	4.00	5,953.57
TAN THIAM HUP	12,840.00	1.00	12,840.00	1.00	1	1	1.00	12,840.00
TAN WEN HUI	8,768.05	3.00	30,371.92	10.00	1	1	3.00	2,922.68
TANG YEE KHEE	-	-	10,791.96	1.00	1	0	-	-
TONG MENG LEE	18,481.16	4.00	21,121.16	5.00	1	1	4.00	4,620.29
TONG WAN QI	-	-	2,220.00	1.00	1	0	-	-
YONG DYI KAI	40.00	-	9,454.00	4.00	1	1	-	-
<b>Grand Total</b>	<b>92,500.13</b>	<b>23.00</b>	<b>207,267.54</b>	<b>56.00</b>	<b>18</b>	<b>61%</b>	<b>2.09</b>	<b>4,021.74</b>

**1st Qtr 207,267.54 56 18 49% 1.96 3,701.21**

Agency Rank VERA (All)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG LING XIANG	3,600.00	2.00	5,400.00	2.00	1	1	2.00	2,700.00
CHEONG ZI YING	-	-	4,862.04	2.00	1	0	-	2,431.02
CHONG CHEE HONG	-	-	-	-	1	0	-	-
HON FANG TING	2,400.00	1.00	9,923.96	4.00	1	1	1.00	2,480.99
HOR KAH SENG	6,600.00	3.00	28,620.00	12.00	1	1	3.00	2,385.00
KONG NA NA	8,760.00	5.00	13,200.00	5.00	1	1	5.00	2,640.00
LAW PEK RONG	-	-	-	-	1	0	-	-
LING JIA SHENG	5,640.00	8.00	27,460.00	8.00	1	1	8.00	3,432.50
LOKE CHEE YONG	4,758.88	1.00	17,787.14	5.00	1	1	1.00	3,557.43
NG YEW WAH	-	-	-	-	1	0	-	-
NUR AQILAH BINTI ISHAK	-	-	-	-	1	0	-	-
POH KUAN LIANG	47,351.30	8.00	92,325.54	13.00	1	1	8.00	7,101.96
TAN THIAM HUP	-	1.00	12,840.00	1.00	1	0	-	12,840.00
TAN WEN HUI	60,757.88	18.00	91,129.80	26.00	1	1	18.00	3,504.99
TANG YEE KHEE	-	-	10,791.96	1.00	1	0	-	10,791.96
TONG MENG LEE	23,803.39	5.00	44,924.55	10.00	1	1	5.00	4,492.46
TONG WAN QI	9,180.00	2.00	11,400.00	3.00	1	1	2.00	3,800.00
YONG DYI KAI	-	-	9,454.00	4.00	1	0	-	2,363.50
<b>Grand Total</b>	<b>172,851.45</b>	<b>54.00</b>	<b>380,118.99</b>	<b>96.00</b>	<b>18</b>	<b>56%</b>	<b>5.30</b>	<b>3,200.95</b>

Agency Rank VERA (All)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG LING XIANG	2,320.00	1.00	7,720.00	3.00	1	1	1.00	2,320.00
CHEONG ZI YING	4,840.44	2.00	9,702.48	4.00	1	1	2.00	2,420.22
CHONG CHEE HONG	-	-	-	-	1	0	-	-
HON FANG TING	38.00	-	9,961.96	4.00	1	1	-	-
HOR KAH SENG	6,360.00	2.00	34,980.00	14.00	1	1	2.00	3,180.00
KONG NA NA	14,400.00	6.00	27,600.00	11.00	1	1	6.00	2,400.00
LAW PEK RONG	-	-	-	-	1	0	-	-
LING JIA SHENG	3,600.00	2.00	31,060.00	10.00	1	1	2.00	1,800.00
LOKE CHEE YONG	2,322.72	1.00	20,109.86	6.00	1	1	1.00	2,322.72
NG YEW WAH	-	-	-	-	1	0	-	-
NUR AQILAH BINTI ISHAK	-	-	-	-	1	0	-	-
POH KUAN LIANG	51,800.00	9.00	144,125.54	22.00	1	1	9.00	5,755.56
TAN THIAM HUP	12,163.20	2.00	25,003.20	3.00	1	1	2.00	6,081.60
TAN WEN HUI	50,107.16	12.00	141,236.96	38.00	1	1	12.00	4,175.60
TANG YEE KHEE	-	-	10,791.96	1.00	1	0	-	-
TONG MENG LEE	6,996.00	3.00	51,920.55	13.00	1	1	3.00	2,332.00
TONG WAN QI	6,480.00	3.00	17,880.00	6.00	1	1	3.00	2,160.00
YONG DYI KAI	-	-	9,454.00	4.00	1	0	-	-
YONG KUO WEI	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>161,427.52</b>	<b>43.00</b>	<b>541,546.51</b>	<b>139.00</b>	<b>19</b>	<b>63%</b>	<b>3.58</b>	<b>3,754.13</b>

Agency VERA  
Rank (All)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG LING XIANG	-	-	7,720.00	3.00	1	0	-	-
CHEONG ZI YING	6,960.12	1.00	16,662.60	5.00	1	1	1.00	6,960.12
CHONG CHEE HONG	-	-	-	-	0	0	-	-
GAN SZE QIN	-	-	-	-	0	0	-	-
HON FANG TING	27.60	-	9,989.56	4.00	1	1	-	-
HOR KAH SENG	16,836.00	5.00	51,816.00	19.00	1	1	5.00	3,367.20
KONG NA NA	3,960.00	1.00	31,560.00	12.00	0	1	1.00	3,960.00
LAW PEK RONG	28,950.00	3.00	28,950.00	3.00	1	1	3.00	9,650.00
LING JIA SHENG	11,840.00	5.00	42,900.00	15.00	0	1	5.00	2,368.00
LOKE CHEE YONG	5,426.00	2.00	25,535.86	8.00	1	1	2.00	2,713.00
NG YEW WAH	-	-	-	-	0	0	-	-
NUR AQILAH BINTI ISHAK	-	-	-	-	1	0	-	-
POH KUAN LIANG	39,679.92	11.00	183,805.46	33.00	1	1	11.00	3,607.27
TAN THIAM HUP	-	-	25,003.20	3.00	1	0	-	-
TAN WEN HUI	38,817.47	9.00	180,054.43	47.00	1	1	9.00	4,313.05
TANG YEE KHEE	5,754.00	1.00	16,545.96	2.00	1	1	1.00	5,754.00
TONG MENG LEE	11,134.32	1.00	63,054.87	14.00	1	1	1.00	11,134.32
TONG WAN QI	9,600.00	2.00	27,480.00	8.00	1	1	2.00	4,800.00
YONG DYI KAI	2,542.04	1.00	11,996.04	5.00	1	1	1.00	2,542.04
YONG KUO WEI	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>181,527.47</b>	<b>42.00</b>	<b>723,073.98</b>	<b>181.00</b>	<b>15</b>	<b>87%</b>	<b>3.23</b>	<b>4,322.08</b>

**2nd Qtr** **515,806.44** **139** **15** **68%** **4.04** **3,710.84**

**1st Half** **723,073.98** **181** **15** **59%** **3.00** **3,994.88**

Agency VERA  
Rank (All)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG LING XIANG	-	-	7,720.00	3.00	1	0	-	-
CHEONG ZI YING	-	-	16,662.60	5.00	1	0	-	-
CHONG CHEE HONG	-	-	-	-	1	0	-	-
GAN SZE QIN	-	-	-	-	0	0	-	-
HON FANG TING	-	-	9,989.56	4.00	1	0	-	-
HOR KAH SENG	7,920.00	3.00	59,736.00	22.00	1	1	3.00	2,640.00
IZZUL ARKAM BIN ZAKARIA	-	-	-	-	1	0	-	-
KONG NA NA	-	-	31,560.00	12.00	1	0	-	-
LAW PEK RONG	10,000.00	1.00	38,950.00	4.00	1	1	1.00	10,000.00
LING JIA SHENG	4,200.00	2.00	47,100.00	17.00	1	1	2.00	2,100.00
LOKE CHEE YONG	2,376.00	1.00	27,911.86	9.00	1	1	1.00	2,376.00
NG YEW WAH	-	-	-	-	1	0	-	-
NUR AQILAH BINTI ISHAK	-	-	-	-	1	0	-	-
PHANG ZHUN FU	-	-	-	-	1	0	-	-
POH KUAN LIANG	6,099.96	2.00	189,905.42	35.00	1	1	2.00	3,049.98
TAN THIAM HUP	9,240.00	1.00	34,243.20	4.00	1	1	1.00	9,240.00
TAN WEN HUI	22,422.52	6.00	202,476.95	53.00	1	1	6.00	3,737.09
TANG YEE KHEE	-	-	16,545.96	2.00	1	0	-	-
TONG MENG LEE	7,320.00	2.00	70,374.87	16.00	1	1	2.00	3,660.00
TONG WAN QI	4,140.00	2.00	31,620.00	10.00	1	1	2.00	2,070.00
WONG SING KEONG	-	-	-	-	1	0	-	-
YONG DYI KAI	2,514.48	1.00	14,510.52	6.00	1	1	1.00	2,514.48
YONG KUO WEI	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>76,232.96</b>	<b>21.00</b>	<b>799,306.94</b>	<b>202.00</b>	<b>22</b>	<b>45%</b>	<b>0.95</b>	<b>3,630.14</b>

Agency VERA  
Rank (All)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG LING XIANG	-	-	7,720.00	3.00	1	0	-	-
CHEONG ZI YING	4,920.00	2.00	21,582.60	7.00	1	1	2.00	2,460.00
CHONG CHEE HONG	-	-	-	-	1	0	-	-
HON FANG TING	-	-	9,989.56	4.00	1	0	-	-
HOR KAH SENG	11,040.00	4.00	70,776.00	26.00	1	1	4.00	2,760.00
IZZUL ARKAM BIN ZAKARIA	-	-	-	-	1	0	-	-
KONG NA NA	14,400.00	3.00	45,960.00	15.00	1	1	3.00	4,800.00
LAW PEK RONG	9,600.00	1.00	48,550.00	5.00	1	1	1.00	9,600.00
LING JIA SHENG	13,020.00	4.00	60,120.00	21.00	1	1	4.00	3,255.00
LOKE CHEE YONG	-	-	27,911.86	9.00	1	0	-	2,376.00
NG YEW WAH	-	-	-	-	1	0	-	-
NUR AQLAH BINTI ISHAK	-	-	-	-	1	0	-	-
PHANG ZHUN FU	-	-	-	-	1	0	-	-
POH KUAN LIANG	24,120.00	4.00	214,025.42	39.00	1	1	4.00	6,030.00
TAN THIAM HUP	2,040.00	1.00	36,283.20	5.00	1	1	1.00	2,040.00
TAN WEN HUI	38,277.72	13.00	240,754.67	66.00	1	1	13.00	2,944.44
TANG YEE KHEE	2,400.00	1.00	18,945.96	3.00	1	1	1.00	2,400.00
TONG MENG LEE	1,800.00	1.00	72,174.87	17.00	1	1	1.00	1,800.00
TONG WAN QI	5,400.00	1.00	37,020.00	11.00	1	1	1.00	5,400.00
WONG SING KEONG	-	-	-	-	1	0	-	-
YONG DYI KAI	-	-	14,510.52	6.00	1	0	-	-
YONG KUO WEI	-	-	-	-	1	0	-	-
YONG XING KANG	- 2,400.00	- 1.00	- 2,400.00	- 1.00	0	0	-	2,400.00
<b>Grand Total</b>	<b>124,617.72</b>	<b>34.00</b>	<b>923,924.66</b>	<b>236.00</b>	<b>22</b>	<b>50%</b>	<b>1.59</b>	<b>3,665.23</b>

Agency VERA  
Rank (All)

September	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG LING XIANG	3,000.00	1.00	10,720.00	4.00	1	1	1.00	3,000.00
CHEONG ZI YING	3,000.00	1.00	24,582.60	8.00	1	1	1.00	3,000.00
CHONG CHEE HONG	-	-	-	-	1	0	-	-
HON FANG TING	75.60	-	10,065.16	4.00	1	0	-	-
HOR KAH SENG	10,200.00	4.00	80,976.00	30.00	1	1	4.00	2,550.00
IZZUL ARKAM BIN ZAKARIA	-	-	-	-	1	0	-	-
KONG NA NA	2,400.00	1.00	48,360.00	16.00	1	1	1.00	2,400.00
LAW PEK RONG	-	-	48,550.00	5.00	1	0	-	-
LING JIA SHENG	1,800.00	1.00	61,920.00	22.00	1	1	1.00	1,800.00
LOH JAW HORNG	-	-	-	-	1	0	-	-
LOKE CHEE YONG	3,290.54	2.00	31,202.40	11.00	1	1	2.00	1,645.27
NG YEW WAH	-	-	-	-	1	0	-	-
NUR AQLAH BINTI ISHAK	-	-	-	-	1	0	-	-
PHANG ZHUN FU	4,800.00	2.00	4,800.00	2.00	1	1	2.00	2,400.00
POH KUAN LIANG	25,719.96	4.00	239,745.38	43.00	1	1	4.00	6,429.99
TAN THIAM HUP	-	-	36,283.20	5.00	1	0	-	-
TAN WEN HUI	18,278.44	6.00	259,033.11	72.00	1	1	6.00	3,046.41
TANG YEE KHEE	5,400.00	2.00	24,345.96	5.00	1	1	2.00	2,700.00
TONG MENG LEE	18,841.44	8.00	91,016.31	25.00	1	1	8.00	2,355.18
TONG WAN QI	4,440.00	1.00	41,460.00	12.00	1	1	1.00	4,440.00
WONG SING KEONG	-	-	-	-	1	0	-	-
YONG DYI KAI	7,200.00	2.00	21,710.52	8.00	1	1	2.00	3,600.00
YONG KUO WEI	12,000.00	2.00	12,000.00	2.00	1	1	2.00	6,000.00
YONG XING KANG	-	-	-	-	0	0	-	-
<b>Grand Total</b>	<b>120,445.98</b>	<b>37.00</b>	<b>1,046,770.64</b>	<b>274.00</b>	<b>23</b>	<b>61%</b>	<b>1.61</b>	<b>3,255.30</b>

**3rd Qtr** 321,296.66 92.00 23 56% 2.46 3,492.36

**Up to date** 1,046,770.64 274.00 23 58% 2.82 3,820.33

Agency

JIMN NG

Rank

(All)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CORY KU	-	-	-	-	1	0	-	-
FONG JING XIAN	-	-	-	-	1	0	-	-
LAU HOCK CHAI	1,800.00	1.00	1,800.00	1.00	1	1	1.00	1,800.00
LEE KAI SOON	-	-	-	-	1	0	-	-
LEONG SHOU YEE	19,440.00	7.00	19,440.00	7.00	1	0	-	2,777.14
NG JIM HAO	8,203.08	3.00	8,203.08	3.00	1	1	3.00	2,734.36
NG JIM XIANG	19,440.00	4.00	19,440.00	4.00	1	0	-	4,860.00
NG QIU LI	-	-	-	-	1	0	-	-
NG SU KIN	-	-	-	-	1	0	-	-
NURUL SYAHIRAH BINTI MOHD TAHIR	-	-	-	-	1	0	-	-
PANG MEI LING	-	-	-	-	1	0	-	-
SIM JING LIANG	12,416.04	4.00	12,416.04	4.00	1	1	4.00	3,104.01
TIEW KAI XIUN	-	-	-	-	1	0	-	-
WONG CHEE SENG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>61,299.12</b>	<b>19.00</b>	<b>61,299.12</b>	<b>19.00</b>	<b>14</b>	<b>21%</b>	<b>2.67</b>	<b>3,226.27</b>

Agency

JIMN NG

Rank

(All)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CORY KU	8,940.00	3.00	8,940.00	3.00	1	1	3.00	2,980.00
FONG JING XIAN	-	-	-	-	1	0	-	-
IZZATUL IZWAH BINTI AHMAD SUHAIDI	-	-	-	-	1	0	-	-
LAU HOCK CHAI	6,000.00	1.00	7,800.00	2.00	1	1	1.00	6,000.00
LEE KAI SOON	-	-	-	-	1	0	-	-
LEONG SHOU YEE	23,520.00	8.00	42,960.00	15.00	1	1	8.00	2,940.00
NG JIM HAO	2,436.00	1.00	10,639.08	4.00	1	1	1.00	2,436.00
NG JIM XIANG	17,796.00	5.00	37,236.00	9.00	1	1	5.00	3,559.20
NG QIU LI	-	-	-	-	1	0	-	-
NG SU KIN	-	-	-	-	1	0	-	-
NURUL SYAHIRAH BINTI MOHD TAHIR	-	-	-	-	1	0	-	-
PANG MEI LING	-	-	-	-	1	0	-	-
SIM JING LIANG	10,200.00	3.00	22,616.04	7.00	1	1	3.00	3,400.00
TIEW KAI XIUN	-	-	-	-	1	0	-	-
WONG CHEE SENG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>68,892.00</b>	<b>21.00</b>	<b>130,191.12</b>	<b>40.00</b>	<b>15</b>	<b>40%</b>	<b>3.50</b>	<b>3,280.57</b>

Rank

(All)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CORY KU	4,374.00	1.00	13,314.00	4.00	1	1	1.00	4,374.00
FONG JING XIAN	-	-	-	-	1	0	-	-
IZZATUL IZWAH BINTI AHMAD SUHAIDI	-	-	-	-	1	0	-	-
LAU HOCK CHAI	6,480.00	2.00	14,280.00	4.00	1	1	2.00	3,240.00
LEE KAI SOON	2,160.00	1.00	2,160.00	1.00	1	1	1.00	2,160.00
LEONG SHOU YEE	20,980.00	5.00	63,940.00	20.00	1	1	5.00	4,196.00
NG JIM HAO	4,080.00	1.00	14,719.08	5.00	1	1	1.00	4,080.00
NG JIM XIANG	17,049.60	2.00	54,271.20	11.00	1	1	2.00	8,524.80
NG QIU LI	-	-	-	-	1	0	-	-
NG SU KIN	-	-	-	-	1	0	-	-
NURUL SYAHIRAH BINTI MOHD TAHIR	-	-	-	-	1	0	-	-
PANG MEI LING	-	-	-	-	1	0	-	-
SIM JING LIANG	-	-	22,616.04	7.00	1	0	-	-
TIEW KAI XIUN	-	-	-	-	1	0	-	-
WONG CHEE SENG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>55,123.60</b>	<b>12.00</b>	<b>185,300.32</b>	<b>52.00</b>	<b>15</b>	<b>40%</b>	<b>2.00</b>	<b>4,593.63</b>

1st Qtr

185,300.32

52

15

34%

2.72

3,563.47

Agency JIMN NG  
Rank (All)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CORY KU	-	3.00	13,314.00	4.00	1	0	-	3,328.50
FONG JING XIAN	-	-	-	-	1	0	-	-
IZZATUL IZWAH BINTI AHMAD SUHAIDI	-	-	-	-	1	0	-	-
LAU HOCK CHAI	2,880.00	1.00	17,160.00	5.00	1	1	1.00	3,432.00
LEE KAI SOON	-	-	2,160.00	1.00	1	0	-	2,160.00
LEONG SHOU YEE	23,160.00	30.00	87,100.00	30.00	1	1	30.00	2,903.33
NG JIM HAO	-	2.00	14,719.08	5.00	1	0	-	2,943.82
NG JIM XIANG	13,821.60	15.00	68,092.80	15.00	1	1	15.00	4,539.52
NG QIU LI	-	-	-	-	1	0	-	-
NG SU KIN	-	-	-	-	1	0	-	-
NURUL SYAHIRAH BINTI MOHD TAHIR	-	-	-	-	1	0	-	-
PANG MEI LING	-	-	-	-	1	0	-	-
SIM JING LIANG	-	5.00	22,616.04	7.00	1	0	-	3,230.86
TIEW KAI XIUN	-	-	-	-	1	0	-	-
WONG CHEE SENG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>39,861.60</b>	<b>56.00</b>	<b>225,161.92</b>	<b>67.00</b>	<b>15</b>	<b>20%</b>	<b>15.33</b>	<b>711.81</b>

Agency JIMN NG  
Rank (All)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CORY KU	- 3,699.96	- 1.00	9,614.04	3.00	1	1	- 1.00	3,699.96
FONG JING XIAN	-	-	-	-	1	0	-	-
IZZATUL IZWAH BINTI AHMAD SUHAIDI	-	-	-	-	1	0	-	-
LAU HOCK CHAI	3,000.00	1.00	20,160.00	6.00	1	1	1.00	3,000.00
LEE KAI SOON	5,400.00	2.00	7,560.00	3.00	1	1	2.00	2,700.00
LEONG SHOU YEE	11,760.00	4.00	98,860.00	34.00	1	1	4.00	2,940.00
NG JIM HAO	6,981.96	2.00	21,701.04	7.00	1	1	2.00	3,490.98
NG JIM XIANG	9,170.40	2.00	77,263.20	17.00	1	1	2.00	4,585.20
NG QIU LI	-	-	-	-	1	0	-	-
NG SU KIN	-	-	-	-	1	0	-	-
NURUL SYAHIRAH BINTI MOHD TAHIR	-	-	-	-	1	0	-	-
PANG MEI LING	-	-	-	-	1	0	-	-
SIM JING LIANG	- 6,010.80	- 1.00	16,605.24	6.00	1	1	- 1.00	6,010.80
TIEW KAI XIUN	-	-	-	-	1	0	-	-
WONG CHEE SENG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>26,601.60</b>	<b>9.00</b>	<b>251,763.52</b>	<b>76.00</b>	<b>15</b>	<b>47%</b>	<b>1.29</b>	<b>2,955.73</b>

Agency JIMN NG  
Rank (All)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CORY KU	3,000.00	1.00	12,614.04	4.00	1	1	1.00	3,000.00
FONG JING XIAN	-	-	-	-	1	0	-	-
IZZATUL IZWAH BINTI AHMAD SUHAIDI	-	-	-	-	1	0	-	-
LAU HOCK CHAI	6,756.00	2.00	26,916.00	8.00	1	1	2.00	3,378.00
LEE KAI SOON	1,800.00	1.00	9,360.00	4.00	1	1	1.00	1,800.00
LEONG SHOU YEE	12,120.00	5.00	110,980.00	39.00	1	1	5.00	2,424.00
NG JIM HAO	10,496.40	3.00	32,197.44	10.00	1	1	3.00	3,498.80
NG JIM XIANG	17,040.00	5.00	94,303.20	22.00	0	1	5.00	3,408.00
NG QIU LI	-	-	-	-	1	0	-	-
NG SU KIN	-	-	-	-	1	0	-	-
NURUL SYAHIRAH BINTI MOHD TAHIR	-	-	-	-	1	0	-	-
PANG MEI LING	-	-	-	-	1	0	-	-
SIM JING LIANG	12,939.96	5.00	29,545.20	11.00	1	1	5.00	2,587.99
TIEW KAI XIUN	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>64,152.36</b>	<b>22.00</b>	<b>315,915.88</b>	<b>98.00</b>	<b>13</b>	<b>54%</b>	<b>3.14</b>	<b>2,916.02</b>

**2nd Qtr** 130,615.56 87 13 40% 6.59 1,501.33

**1st Half** 315,915.88 98 13 37% 4.65 3,223.63

Agency JIMN NG  
Rank (All)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEW SENG YAN	-	-	-	-	1	0	-	0
CORY KU	1,800.00	1.00	14,414.04	5.00	1	1	1.00	1,800.00
FONG JING XIAN	-	-	-	-	1	0	-	-
IZZATUL IZWAH BINTI AHMAD SUHAIDI	-	-	-	-	1	0	-	-
LAU HOCK CHAI	18,444.00	2.00	45,360.00	10.00	1	1	2.00	9,222.00
LEE KAI SOON	8,905.80	4.00	18,265.80	8.00	1	1	4.00	2,226.45
LEONG SHOU YEE	18,720.00	8.00	129,700.00	47.00	1	1	8.00	2,340.00
NG JIM HAO	20,204.00	6.00	52,401.44	16.00	1	1	6.00	3,367.33
NG JIM XIANG	4,123.20	1.00	98,426.40	23.00	1	1	1.00	4,123.20
NG QIU LI	3,720.00	1.00	3,720.00	1.00	1	1	1.00	3,720.00
NG SU KIN	-	-	-	-	0	0	-	-
NURUL SYAHIRAH BINTI MOHD TAHIR	-	-	-	-	0	0	-	-
PANG MEI LING	-	-	-	-	0	0	-	-
SIM JING LIANG	12,010.80	3.00	41,556.00	14.00	1	1	3.00	4,003.60
TIEW KAI XIUN	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>87,927.80</b>	<b>26.00</b>	<b>403,843.68</b>	<b>124.00</b>	<b>12</b>	<b>67%</b>	<b>2.17</b>	<b>3,381.84</b>

Agency Rank JIMN NG (All)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEW SENG YAN	-	-	-	-	1	0	-	-
CORY KU	36,000.00	3.00	50,414.04	8.00	1	1	1.00	12,000.00
IZZATUL IZWAH BINTI AHMAD SUHAIDI	-	-	-	-	1	0	-	-
LAU HOCK CHAI	8,160.00	2.00	53,520.00	12.00	1	1	2.00	4,080.00
LEE KAI SOON	9,600.00	4.00	27,865.80	12.00	1	1	4.00	2,400.00
LEONG SHOU YEE	13,440.00	5.00	143,140.00	52.00	1	1	8.00	2,688.00
NG JIM HAO	13,976.04	5.00	66,377.48	21.00	1	1	6.00	2,795.21
NG JIM XIANG	20,220.00	5.00	118,646.40	28.00	1	1	1.00	4,044.00
NG QIU LI	3,840.00	1.00	7,560.00	2.00	1	1	1.00	3,840.00
SIM JING LIANG	10,800.00	3.00	52,356.00	17.00	1	1	3.00	3,600.00
<b>Grand Total</b>	<b>116,036.04</b>	<b>28.00</b>	<b>519,879.72</b>	<b>152.00</b>	<b>10</b>	<b>80%</b>	<b>2.60</b>	<b>4,144.14</b>

Agency Rank JIMN NG (All)

September	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEW SENG YAN	-	-	-	-	1	0	-	-
CORY KU	-	-	50,414.04	8.00	1	0	-	-
IZZATUL IZWAH BINTI AHMAD SUHAIDI	-	-	-	-	1	0	-	-
LAI PAK SIONG	-	-	-	-	1	0	-	-
LAU HOCK CHAI	8,100.00	2.00	61,620.00	14.00	1	1	2.00	4,050.00
LEE KAI SOON	16,411.58	6.00	44,277.38	18.00	1	1	6.00	2,735.26
LEONG SHOU YEE	18,120.00	5.00	161,260.00	57.00	1	1	5.00	3,624.00
NG JIM HAO	16,920.00	5.00	83,297.48	26.00	1	1	5.00	3,384.00
NG JIM XIANG	20,584.80	7.00	139,231.20	35.00	1	1	7.00	2,940.69
NG QIU LI	3,240.00	1.00	10,800.00	3.00	1	1	1.00	3,240.00
NORFARAHANA BINTI MOHAMED	-	-	-	-	1	0	-	-
SIM JING LIANG	17,060.04	4.00	69,416.04	21.00	1	1	4.00	4,265.01
<b>Grand Total</b>	<b>100,436.42</b>	<b>30.00</b>	<b>620,316.14</b>	<b>182.00</b>	<b>12</b>	<b>58%</b>	<b>2.50</b>	<b>3,347.88</b>

**3rd Qtr 304,400.26 84.00 12 47% 3.91 3,623.81**

**Up to date 620,316.14 182.00 12 40% 4.41 3,408.33**

Agency **WEI KANG**  
Rank (All)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
DAREN TANG ZHI XIAN	-	-	-	-	1	0	-	-
HONG TEIN HWEE	16,436.29	6.00	16,436.29	6.00	1	1	6.00	2,739.38
KEE ZHENG YANG	-	-	-	-	1	0	-	-
KELVIN TING CHENG TAT	15,576.00	5.00	15,576.00	5.00	1	1	5.00	3,115.20
LEE WEI XUAN	-	-	-	-	1	0	-	-
LEO SOCK TIANG	2,208.00	1.00	2,208.00	1.00	1	1	1.00	2,208.00
LIEW PUA KANG	2,281.20	-	2,281.20	-	1	1	-	-
NG BOON KEAT	-	-	-	-	1	0	-	-
TAN WEI HAN	-	-	-	-	1	0	-	-
TAN WEI MENG	8,274.02	4.00	8,274.02	4.00	1	1	4.00	2,068.51
TEE WEI KANG	3,234.00	1.00	3,234.00	1.00	1	0	-	3,234.00
YONG XING KANG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>41,541.51</b>	<b>15.00</b>	<b>41,541.51</b>	<b>15.00</b>	<b>12</b>	<b>42%</b>	<b>3.20</b>	<b>2,769.43</b>

Agency **WEI KANG**  
Rank (All)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
DAREN TANG ZHI XIAN	-	-	-	-	1	0	-	-
HONG TEIN HWEE	7,500.00	2.00	23,936.29	8.00	1	1	2.00	3,750.00
KEE ZHENG YANG	6,000.00	2.00	6,000.00	2.00	1	1	2.00	3,000.00
KELVIN TING CHENG TAT	17,417.00	4.00	32,993.00	9.00	1	1	4.00	4,354.25
LEE WEI XUAN	-	-	-	-	1	0	-	-
LEO SOCK TIANG	1,451.00	1.00	3,659.00	2.00	1	1	1.00	1,451.00
LIEW PUA KANG	-	-	2,281.20	-	1	0	-	-
NG BOON KEAT	3,464.99	1.00	3,464.99	1.00	1	1	1.00	3,464.99
TAN WEI HAN	-	-	-	-	1	0	-	-
TAN WEI MENG	8,100.00	3.00	16,374.02	7.00	1	1	3.00	2,700.00
TEE WEI KANG	6,216.00	2.00	2,982.00	1.00	1	1	2.00	3,108.00
<b>Grand Total</b>	<b>50,148.99</b>	<b>15.00</b>	<b>91,690.50</b>	<b>30.00</b>	<b>11</b>	<b>64%</b>	<b>2.14</b>	<b>3,343.27</b>

Agency **WEI KANG**  
Rank (All)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
DAREN TANG ZHI XIAN	-	-	-	-	1	0	-	-
HONG TEIN HWEE	-	-	23,936.29	8.00	1	0	-	-
KEE ZHENG YANG	-	-	6,000.00	2.00	1	0	-	-
KELVIN TING CHENG TAT	22,438.00	5.00	55,431.00	14.00	1	1	5.00	4,487.60
LEE WEI XUAN	10,080.00	3.00	10,080.00	3.00	1	1	3.00	3,360.00
LEO SOCK TIANG	8,590.00	2.00	12,249.00	4.00	1	1	2.00	4,295.00
LIEW PUA KANG	2,799.96	1.00	5,081.16	1.00	1	1	1.00	2,799.96
NG BOON KEAT	-	-	3,464.99	1.00	1	0	-	-
PANG CHUN WEI	-	-	-	-	1	0	-	-
TAN WEI HAN	-	-	-	-	1	0	-	-
TAN WEI MENG	16,440.00	6.00	32,814.02	13.00	1	1	6.00	2,740.00
TEE WEI KANG	7,800.00	3.00	10,782.00	4.00	1	1	3.00	2,600.00
<b>Grand Total</b>	<b>68,147.96</b>	<b>20.00</b>	<b>159,838.46</b>	<b>50.00</b>	<b>12</b>	<b>50%</b>	<b>3.33</b>	<b>3,407.40</b>

**1st Qtr** **159,838.46** **50** **12** **52%** **2.89** **3,196.77**

Agency **WEI KANG**  
Rank (All)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
DAREN TANG ZHI XIAN	-	-	-	-	1	0	-	-
HONG TEIN HWEE	-	-	23,936.29	8.00	1	0	-	2,992.04
KEE ZHENG YANG	-	2.00	6,000.00	2.00	1	0	-	3,000.00
KELVIN TING CHENG TAT	8,280.00	12.00	63,711.00	17.00	1	1	12.00	3,747.71
LEE WEI XUAN	-	3.00	10,080.00	3.00	1	0	-	3,360.00
LEO SOCK TIANG	-	-	12,249.00	4.00	1	0	-	3,062.25
LIEW PUA KANG	6,480.00	3.00	11,561.16	4.00	1	1	3.00	2,890.29
NG BOON KEAT	3,000.00	1.00	464.99	-	1	1	1.00	-
PANG CHUN WEI	8,400.00	2.00	8,400.00	2.00	1	1	2.00	4,200.00
TAN WEI HAN	-	-	-	-	1	0	-	-
TAN WEI MENG	10,606.80	-	43,420.82	17.00	1	1	-	2,554.17
TEE WEI KANG	2,283.96	-	13,065.96	4.00	1	1	-	3,266.49
<b>Grand Total</b>	<b>33,050.76</b>	<b>21.00</b>	<b>192,889.22</b>	<b>61.00</b>	<b>12</b>	<b>50%</b>	<b>2.67</b>	<b>1,573.85</b>

Agency WEI KANG  
Rank (All)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
DAREN TANG ZHI XIAN	-	-	-	-	0	0	-	-
HONG TEIN HWEE	4,800.00	1.00	28,736.29	9.00	1	1	1.00	4,800.00
KEE ZHENG YANG	-	-	6,000.00	2.00	1	0	-	-
KELVIN TING CHENG TAT	21,494.04	7.00	85,205.04	24.00	1	1	7.00	3,070.58
LEE WEI XUAN	5,880.00	1.00	15,960.00	4.00	1	1	1.00	5,880.00
LEO SOCK TIANG	8,390.04	2.00	20,639.04	6.00	1	1	2.00	4,195.02
LIEW PUA KANG	15,816.00	6.00	27,377.16	10.00	1	1	6.00	2,636.00
NG BOON KEAT	-	-	464.99	-	1	0	-	-
PANG CHUN WEI	12,625.32	5.00	21,025.32	7.00	1	1	5.00	2,525.06
TAN WEI HAN	-	-	-	-	1	0	-	-
TAN WEI MENG	29,300.97	1.00	72,721.79	22.00	1	1	1.00	29,300.97
TEE WEI KANG	16,766.16	5.00	29,832.12	9.00	1	1	5.00	3,353.23
<b>Grand Total</b>	<b>115,072.53</b>	<b>28.00</b>	<b>307,961.75</b>	<b>93.00</b>	<b>11</b>	<b>73%</b>	<b>3.50</b>	<b>4,109.73</b>

Agency WEI KANG  
Rank (All)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HONG TEIN HWEE	11,992.44	6.00	40,728.73	15.00	1	1	6.00	1,998.74
KEE ZHENG YANG	-	-	6,000.00	2.00	1	0	-	-
KELVIN TING CHENG TAT	10,680.00	3.00	95,885.04	27.00	1	1	3.00	3,560.00
LEE WEI XUAN	2,400.00	1.00	18,360.00	5.00	1	1	1.00	2,400.00
LEO SOCK TIANG	-	-	20,639.04	6.00	1	0	-	-
LIEW PUA KANG	2,160.00	1.00	29,537.16	11.00	1	1	1.00	2,160.00
LIM CHEE MING	-	-	-	-	0	0	-	-
NG BOON KEAT	12,159.00	1.00	12,623.99	1.00	1	1	1.00	12,159.00
PANG CHUN WEI	10,569.00	4.00	31,594.32	11.00	1	1	4.00	2,642.25
TAN WEI MENG	8,754.96	2.00	75,575.78	23.00	1	1	2.00	4,377.48
TEE WEI KANG	5,520.00	2.00	35,352.12	11.00	1	1	2.00	2,760.00
<b>Grand Total</b>	<b>64,235.40</b>	<b>20.00</b>	<b>366,296.18</b>	<b>112.00</b>	<b>10</b>	<b>80%</b>	<b>2.50</b>	<b>3,211.77</b>

**2nd Qtr** **212,358.69** **69** **10** **68%** **2.89** **3,077.66**

**1st Half** **366,296.18** **112** **10** **60%** **2.89** **3,270.50**

Agency WEI KANG  
Rank (All)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HONG TEIN HWEE	6,000.00	2.00	46,728.73	17.00	1	1	2.00	3,000.00
KEE ZHENG YANG	-	-	6,000.00	2.00	1	0	-	-
KELVIN TING CHENG TAT	11,937.00	5.00	107,822.04	32.00	1	1	5.00	2,387.40
LEE WEI XUAN	9,240.00	2.00	27,600.00	7.00	1	1	2.00	4,620.00
LEO SOCK TIANG	-	-	20,639.04	6.00	1	0	-	-
LIEW PUA KANG	4,920.00	2.00	34,457.16	13.00	1	1	2.00	2,460.00
LIM CHEE MING	-	-	-	-	0	0	-	-
NG BOON KEAT	4,030.00	1.00	16,653.99	2.00	1	1	1.00	4,030.00
PANG CHUN WEI	3,215.04	1.00	34,809.36	12.00	1	1	1.00	3,215.04
TAN WEI MENG	11,311.08	4.00	86,886.86	27.00	1	1	4.00	2,827.77
TEE WEI KANG	8,001.00	2.00	43,353.12	13.00	1	1	2.00	4,000.50
<b>Grand Total</b>	<b>58,654.12</b>	<b>19.00</b>	<b>424,950.30</b>	<b>131.00</b>	<b>10</b>	<b>80%</b>	<b>1.90</b>	<b>3,087.06</b>

Agency WEI KANG  
Rank (All)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HONG TEIN HWEE	26,502.81	4.00	73,231.54	21.00	1	1	4.00	6,625.70
KEE ZHENG YANG	-	-	6,000.00	2.00	1	0	-	-
KELVIN TING CHENG TAT	18,480.00	6.00	126,302.04	38.00	1	1	6.00	3,080.00
LEE WEI XUAN	2,040.00	1.00	29,640.00	8.00	1	1	1.00	2,040.00
LEO SOCK TIANG	2,911.56	1.00	23,550.60	7.00	1	1	1.00	2,911.56
LIEW PUA KANG	9,960.00	4.00	44,417.16	17.00	1	1	4.00	2,490.00
NG BOON KEAT	3,657.10	1.00	20,311.09	3.00	1	1	1.00	3,657.10
PANG CHUN WEI	18,119.04	4.00	52,928.40	16.00	1	1	4.00	4,529.76
TAN WEI MENG	24,902.76	6.00	111,789.62	33.00	1	1	6.00	4,150.46
TEE WEI KANG	13,320.00	5.00	56,673.12	18.00	1	1	5.00	2,664.00
<b>Grand Total</b>	<b>119,893.27</b>	<b>32.00</b>	<b>544,843.57</b>	<b>163.00</b>	<b>10</b>	<b>90%</b>	<b>3.20</b>	<b>3,746.66</b>

